COMBINED SYNOPSIS/SOLICITATION

Specialized Laboratory Equipment
Bureau of International Narcotics and Law Enforcement Affairs, Ecuador

SOLICITATION NO. 19GE5026Q0102

Issued by:

Regional Procurement Support Office
Giessener Strasse 30
60435 Frankfurt am Main
Germany

UNITED STATES DEPARTMENT OF STATE
Regional Procurement Support Office (RPSO)
Giessener Strasse 30
60435 Frankfurt am Main
Germany

June 26, 2026

COMBINED SYNOPSIS/SOLICITATION 19GE5026Q0102

The Regional Procurement Support Office (RPSO) Frankfurt hereby issues this Combined Synopsis/Solicitation for **specialist laboratory equipment, installation and on-site training services** for the Ecuadorian National Police (ENP) on behalf of the Bureau of International Narcotics and Law Enforcement Affairs (INL) Quito, Ecuador.

(I) DESCRIPTION

This is a combined synopsis/solicitation for commercial items. This acquisition is being conducted under FAR Part 12 (RFO deviation) procedures. This announcement constitutes the only solicitation. Quotations are being requested and a separate written solicitation will not be issued.

Solicitation 19GE5026Q0102 is issued as a request for quotation (RFQ). Competition is full and open. All interested and responsible sources may submit a proposal in accordance with the instructions, terms, and conditions contained in this solicitation and its attachments.

The Government intends to award a firm-fixed price Purchase Order as a result of this solicitation.

This acquisition is not set-aside for small business concerns.

This solicitation document and incorporated provisions and clauses are those in effect through the Federal Acquisition Regulation (FAR) Overhaul. This solicitation incorporates provisions and clauses by reference. The full text of provisions and clauses may be accessed electronically at www.acquisition.gov/overhaul

This acquisition is subject to the World Trade Organization Government Procurement Act (WTO GPA). As such, eligible products and services and eligible suppliers from WTO GPA signatory countries will be considered for award, subject to the terms and conditions of this solicitation.

The NAICS and PSC Code are as follows:

NAICS: 334516
PSC: 6640

(II) SCHEDULE OF SUPPLIES AND SERVICES: See CLINs in Attachment 3 – Pricing.

(III) DESCRIPTION OF REQUIREMENTS:

The Quoter shall supply and deliver all items detailed in attachment 1 – Statement of Work and shall install them at Quito in Ecuador as detailed in the Statement of Work. The equipment is brand name or equal. Furthermore, the Quoter shall provide on-site training of a minimum of 40 hours to at least three designated Ecuadorian National Police laboratory personnel after installation of all equipment. The Quoter shall comply with all requirements set forth in the solicitation.

Shipping and Delivery Terms:

- Delivery Terms: DDP Quito, Ecuador
- FOB Point: Destination
- Delivery Address: Quito, Ecuador (the exact address will be provided on the purchase order)

Quoters are responsible for reviewing the requirements in their entirety and shall demonstrate, within their quotation, a clear and feasible approach to meeting all stated performance and compliance obligations.

Besides this Combined Synopsis/Solicitation, Quoters shall carefully review the following solicitation attachments and complete Attachments 2 and 3 and submit with their Quotation:

Attachment 1 – Statement of Work
Attachment 2 – WTO GPA Compliance Matrix
Attachment 3 – Pricing
Attachment 4 – Representation and Certification

(iv) Period and Place of Performance:

Period of Performance: The overall period of performance shall not exceed 180 calendar days from Notice to Proceed, excluding warranty support. The detailed implementation schedule shall be established after award in coordination with INL Ecuador. As a general guide, delivery, installation, and commissioning of all equipment is expected within 120 calendar days of Notice to Proceed, with on-site technical training and the Final Technical Report to be completed within the remaining period of performance.

Place of performance: Ecuadorian National Police, Quito, Ecuador.

(V) SOLICITATION PROVISIONS:

FAR 52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE (FEB 1998)

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. The Quoter is cautioned that the listed provisions may include blocks that must be completed by the Quoter and submitted with its quotation or Quotation. In lieu of submitting the full text of those provisions, the Quoter may identify the provision by paragraph identifier and provide the appropriate information with its quotation or Quotation. Also, the full text of a solicitation provision may be accessed electronically at this/these address(es): www.acquisition.gov/far-overhaul

The following provisions are provided by reference:

Citation	Title	Date
52.212-1	Instructions to Quoters—Commercial Products and Commercial Services	RFO Apr 2026
52.203-11	Certification and Disclosure Regarding Payments to Influence Certain Federal Transactions	Sep 2024
52.203-18	Prohibition on Contracting with Entities that Require Certain Internal Confidentiality Agreements or Statements-Representation	Jan 2017
52.204-6	Unique Entity Identifier	Oct 2016
52.204-7	System for Award Management—Registration	RFO Apr 2026
52.240-90	Security Prohibitions and Exclusions Representations and Certifications	RFO Apr 2026
52.214-34	Submission of Quotations in the English Language	Apr 1991
52.233-2	Service of Protest	RFO Apr 2026
652.225-70	Arab League Boycott of Israel	Aug 1999
652.206-70	Advocate for Competition/Ombudsman	Feb 2015

652.228-71	Workers' Compensation Insurance (Defense Base Act)—Services	Feb 2015

The following solicitation provisions addenda are provided in full text:

ADDENDUM TO FAR 52.212-1 - INSTRUCTIONS TO QUOTERS -COMMERCIAL PRODUCTS AND COMMERCIAL SERVICES (RFO APR 2026)

1. Period for Acceptance of Quotations is extended to 90 calendar days.

2. Quoters shall submit the following documents as part of their quotation. Incomplete submissions may be rejected without further consideration.

Tab A – System for Award Management (SAM) Registration
The quoter shall submit proof of their System for Award Management (SAM) registration reflecting "active" status, as required by FAR 52.204-7.

Tab B — Price Schedule
The Quoter shall complete and submit a fully priced Schedule of Supplies and Services for all Contract Line Item Numbers (CLINs) listed in the solicitation. Prices shall be firm-fixed and inclusive of all costs required to fulfill the contract, including delivery (DDP — Quito, Ecuador), installation, calibration, training, warranty, and preventive maintenance services.

Tab C — WTO GPA / TAA Compliance Matrix
The Quoter shall complete and submit Attachment 2 — WTO GPA Applicability Table, identifying the country of manufacture for each line item and sub-component listed therein, and certifying compliance with the Trade Agreements Act (TAA, 19 U.S.C. § 2501 et seq.). Quotations that include products originating from non-TAA designated countries will be deemed ineligible for award.

Tab D — Technical Compliance Statement
The Quoter shall provide a statement confirming that all equipment meets or exceeds the minimum technical specifications set forth in Appendix A and Appendix A.1 of the Statement of Work. Where the Quoter proposes equipment that differs from the reference specifications, the Quoter shall clearly identify the specific item within their quotation narrative and embed sufficient technical documentation to demonstrate equivalency or superiority.

Tab E – Descriptive Literature

The quoter shall submit descriptive literature for each equipment in the English language.

Definition: (a) "Descriptive literature" means information (e.g., cuts, illustrations, drawings and original manufacturers' brochures) that is submitted as part of an offer. Descriptive literature is required to establish, for the purpose of evaluation and award, details of the product offered that are specified elsewhere in the solicitation and pertain to significant elements such as (1) design; (2) materials; (3) components; (4) performance characteristics; and (5) methods of manufacture, assembly, construction, or operation. The term includes only information required to determine the *technical acceptability* of the offered product. It does not include other information such as that used in determining the responsibility of a prospective Contractor or for operating or maintaining equipment.
Requirements: (b) Descriptive literature must be (1) identified to show the item(s) of the offer to which it applies and (2) received by the time specified in this solicitation for receipt of offers. (c) Data displaying more than one model or size shall be clearly marked so as to
indicate the specific item being offered. (d) Offers which do not present sufficient information to permit complete technical evaluation by the Government may be rejected. It is the offeror's responsibility to prove that their proposed solution meets the requested specifications, subject to any limitations elsewhere in this solicitation.

Tab F — Delivery and Implementation Confirmation
The Quoter shall confirm its ability to complete delivery, installation, commissioning, on-site technical training, and submission of the Final Technical Report within the overall period of performance of **180 calendar days** from Notice to Proceed, in accordance with the Statement of Work, and shall submit a detailed implementation schedule within 15 days of award.

TAB G - Defense Base Act (DBA) Insurance
In accordance with FAR 52.228-3, DBA insurance is required for all Quoter personnel performing work in Ecuador under this contract, including installation, calibration, and on-site technical training. Ecuador is not listed on the Department of Labor's Active DBA Waiver list. The Quoter shall include the cost of DBA insurance in its firm-fixed price. Evidence of DBA insurance coverage shall be submitted to the Contracting Officer within **30 calendar days** of contract award.

TAB H - In-Country Presence
Due to the operational need for timely and effective post-sales support, including installation, calibration, training, warranty services, and preventive maintenance, the Quoter is expected to have in-country presence or representation in Ecuador, either directly or through a local partnership, to ensure responsive service delivery throughout the period of performance and warranty period. The quoter shall confirm this.

(End of Addendum)

The following provisions are provided in full text:

FAR 52.212-2 Evaluation—Commercial Products and Commercial Services (RFO Apr 2026

(a) Evaluation factors. The Government will award a contract resulting from this solicitation to the responsible Quoter whose Quotation conforming to the solicitation will be most advantageous to the Government, price and other factors considered. The following factors will be used to evaluate Quotations:

1. Technical Capability (Conformity to specifications)
2. Past Performance
3. Price

(b) *Notice of award*. A written notice of award or acceptance of an Quotation furnished to the successful Quoter within the time for acceptance specified in the Quotation, shall result in a binding contract without further action by either party. Before the Quotation's specified expiration time, the Government may accept an Quotation (or part of an Quotation), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

(End of provision)

Addendum to to FAR 52.212-2 Evaluation—Commercial Products and Commercial Services (RFO Apr 2026)

Basis for Award

(a) The Government will award a Purchase Order resulting from this Request for Quotations (RFQ) to the responsible vendor whose quote represents the best value to the Government. Award will be made using the streamlined Comparative Evaluation procedures authorized under the Revolutionary FAR Overhaul (RFO) Part 12.

(b) **Evaluation Process**
The Government will conduct a direct comparative evaluation of all compliant quotations received. Quotes will be compared side-by-side against one another based on the following simplified factors:

1. Technical Capability: The capability of the offered equipment to meet specifications, along with the thoroughness and feasibility of the vendor's proposed implementation plan and WTO GPA compliance.
2. Past Performance: Historical performance data (if available) to determine vendor reliability on similar equipment delivery and service efforts.
3. Price: Total evaluated price (inclusive of equipment, installation, and training) evaluated for fairness and reasonableness.

(c) **Comparative Selection**
The Government will evaluate quotes side-by-side without utilizing formal scoring, adjectival rating systems, or strict mathematical weighting, to determine which quote offers the most advantageous commercial solution. The Government reserves the right to select a quote that is not the lowest priced if it provides a demonstrably better technical approach or higher past performance confidence.

Award

The Government reserves the right to seek clarifications or communicate with quoters if deemed it to be necessary.

The Government reserves the right to make multiple awards when necessary to ensure compliance with WTO GPA requirement.

Responsibility Determination

Prior to award, the Government will determine responsibility in accordance with FAR Part 9.

(End of addendum)

FAR 52.225-17 Evaluation of Foreign Currency Quotations (Feb 2000)

If the Government receives Quotations in more than one currency, the Government will evaluate Quotations by converting the foreign currency to United States currency using Department of State's foreign currency exchange rate in effect as follows:

(a) For acquisitions conducted using sealed bidding procedures, on the date of bid opening.
(b) For acquisitions conducted using negotiation procedures-
    (1) On the date specified for receipt of Quotations, if award is based on initial Quotations; otherwise
    (2) On the date specified for receipt of proposal revisions.

(End of provision)

(VI) CLAUSES:

The following clauses are provided by reference:

Citation	Title	Date

52.212-1	Instructions to Quoters—Commercial Products and Commercial Services	RFO Apr 2026
52.212-4	Terms and Conditions—Commercial Products and Commercial Services	RFO Apr 2026
52.203-6 Alt I	Restrictions on Subcontractor Sales to the Government	Jun 2020
52.203-17	Quoter Employee Whistleblower Rights	Nov 2023
52.203-19	Prohibition on Requiring Certain Internal Confidentiality Agreements or Statements	Jan 2017
52.204-13	System for Award Management—Maintenance	RFO APR 2026 DATE
52.209-6	Protecting the Government's Interest When Subcontracting With Quoters Debarred, Suspended, Proposed for Debarment, or Voluntarily Excluded	RFO APR 2026 DATE
52.209-10	Prohibition on Contracting with Inverted Domestic Corporations	RFO APR 2026 DATE
52.222-19	Child Labor-Cooperation with Authorities and Remedies	RFO APR 2026 DATE
52.222-50	Combating Trafficking in Persons	RFO APR 2026 DATE
52.225-5	Trade Agreements	Nov 2023
52.226-8	Encouraging Quoter Policies to Ban Text Messaging While Driving	MAY 2024
52.228-3	Workers' Compensation Insurance (Defense Base Act)	Jul 2014
52.232-33	Payment by Electronic Funds Transfer-System for Award Management	Oct 2018
52.232-40	Providing Accelerated Payments to Small Business Subcontractors	Mar 2023
52.233-3	Protest after Award	RFO Apr 2026
52.233-4	Applicable Law for Breach of Contract Claim	RFO Apr 2026
52.247-34	F.o.b. Destination	Jan 1991

52.240-91	Security Prohibitions and Exclusions	RFO Apr 2026
52.244-6	Subcontracts for Commercial Products and Commercial Services	RFO APR 2026
652.242-73	Authorization and Performance	Aug 1999
652.243-70	Notices	Aug 1999
652.247-70	Notice of shipment	Feb 2015
652.247-71	Shipping instructions	Feb 2015
652.225-71	Section 8(a) of the Export Administration Act of 1979, as Amended	Aug 1999
652.215-70	Examination of Records	Jan 2022
652.229-71	Personal Property Disposition at Posts Abroad	Aug 1999

The following clauses are provided in full text:

DEFENSE BASE ACT (DBA) INSURANCE

DBA insurance is required for all United States citizens or residents and individuals hired in the United States, regardless of citizenship for any construction and services for U. S. overseas contracts. Only the countries listed currently on the Department of Labor's (DOL) Active DBA Waivers are not required to have DBA insurance for Host Country Nationals (HCNs) and Third Country Nationals (TCNs) working overseas. (See website for country waivers: https://www.dol.gov/owcp/dlhwc/dbawaivers/dbawaivers.htm).

The DBA insurance may be obtained from any DOL authorized DBA insurance broker, see FAR 52.228-3 WORKER'S COMPENSATION INSURANCE (DEFENSE BASE ACT) (APR 1984). New DBA insurances policies can be purchased directly from any DOL (Department of Labor) approved insurance carrier. A list of DOL approved carriers may be found at http://www.dol.gov/owcp/dlhwc/lscarrier.htm.

The Quoter will be reimbursed for DBA only to the extent the Quoter provides documentary proof that DBA has been paid and only to the extent quoted.

DBA insurance cost will be evaluated as part of the total evaluated fixed price and included in the fixed price of the contract. Where DBA is applicable, the Quoter will be required to provide evidence of insurance (certification of coverage and a paid invoice) within 30 calendar days from the date of award.

NOTE 1: Ecuador is not listed on the DOL Active DBA Waiver list and therefore DBA Insurance is required for all o employees performing required services in Ecuador.

(VII) SUBMISSION OF QUESTIONS AND QUOTATIONS

DEADLINE FOR SUBMISSION OF QUESTIONS

Any questions, comments, exceptions, or clarifications concerning any aspect of the solicitation shall be prepared in writing and submitted to Contract Specialist Sarah Pfannkuche at email PfannkucheS@state.gov, **no later than 15:00 hours Central European Summer Time (CEST) on July 17, 2026. The email subject line must read "Questions 19GE5026Q0102".**

Late questions may not be considered.

Quoters may rely ONLY upon written interpretations by the Contracting Officer.

DEADLINE FOR SUBMISSION OF QUOTATIONS

The quotation shall be submitted via email as soon as possible but **not later than 15:00 hours Central European Summer Time (CEST) on August 12, 2026** to Sarah Pfannkuche at PfannkucheS@state.gov**.** The subject should read "**Quotation 19GE5026Q0102**".

DELIVERY VIA A CLOUD FILE STORAGE SERVICE (EG. GOOGLEDRIVE, ETC.) AND VIA HYPERLINKS IS **NOT** PERMITTED.

Electronic proposals shall be submitted in a format readable by Microsoft (MS) Word, MS Excel, or Adobe PDF, as applicable.

If the proposal is sent in multiple emails, the email shall be labeled accordingly (eg. file 1 of 2). Individual emails may not exceed 50MB.

The Government shall not be responsible for a quotation being unable to successfully transmit emails due to any file size constraints of their email systems. Quoters shall ensure that emails have been transmitted and that messages have not been returned "undeliverable".

LATE SUBMISSIONS SHALL NOT BE CONSIDERED.

(VIII) OTHER APPLICABLE INFORMATION:

This solicitation and the ensuring award are subject to laws and regulations of the United States of America.

END OF COMBINED SYNOPSIS/SOLICITATION