ATTACHMENT A
RESPONSE TEMPLATE

Request for Information (RFI) DT-CST-2026-RFI-001
Online Presence Vetting (OPV) Solution

U.S. Department of State
Bureau of Diplomatic Technology
Office of Consular Systems and Technology

Instructions to Respondents

1. Use of this template is encouraged but not required.
2. Complete all sections. If a section is not applicable, enter "Not Applicable" with a brief explanation.
3. Maximum response length: **40 pages**, excluding cover page, table of contents, Section A, and Section D.
4. Format: New Roman, minimum 12 point, 1-inch margins.
5. Submit as a single PDF (≤25 MB) to **KayaniBA@state.gov**.
6. Mark any proprietary information clearly.
7. Do not include classified information.

COVER PAGE

Field	Response
Company Legal Name	
RFI Number	DT-CST-2026-RFI-001
Response Date	
Primary POC (Name/Email/Phone)	
Proprietary Info Included? (Y/N)	

SECTION A: COMPANY INFORMATION

(Not counted against page limit)

Field	Response
A1. Company Legal Name	
A2. Company Address	
A3. CAGE Code	
A4. UEI	
A5. Business Size	
A6: Applicable Socioeconomic Categories	See below
A7. Number of Employees	
A8. Annual Revenue	
A9. Current Facility Clearance Level	
A10. Primary Point of Contact	See below
A11. Secondary Point of Contact	See below
A12. Company Website	

A6. Socioeconomic Categories (check all that apply)

Check	Category

☐	Small Business
☐	Small Disadvantaged Business
☐	8(a) Certified
☐	Woman-Owned Small Business (WOSB)
☐	Economically Disadvantaged WOSB (EDWOSB)
☐	SDVOSB
☐	HUBZone Small Business
☐	None of the above

A10. Primary Point of Contact

Name	
Title	
Phone	
Email	

A11. Secondary Point of Contact

Name	
Title	

Phone	
Email	

SECTION B: CAPABILITY STATEMENT

B1. Data Collection Service Capability

B1.1 Social Media Platform Coverage

Currently supported platforms:

Platform	Content Types	Depth	Limitations

Platforms not currently covered (and reason):

Platforms on near-term roadmap (with expected availability):

B1.2 Criminal Records Coverage Identify

B1.3 Commercial Financial Data

B1.4 Publications Coverage

B1.5 Comprehensive Online Presence Coverage

B1.6 Vital Records Coverage

B1.7 Real-Time Collection

B1.8 Anonymous Collection

B1.9 Seed Parameter Processing

B1.10 Historical Data Retrieval

Item	Response
Maximum lookback period	
Storage and retrieval method	
Limitations by major platform	

B1.11 Multilingual Capabilities

Item	Response

Languages supported for collection	
Languages supported for content analysis	
Approach to non-Latin scripts	
Translation services (integrated/separate)	

B1.12 Account Scrubbing Detection

B1.13 New Platform Integration

Item	Response
Current average integration timeline	
Factors affecting timeline	

Can commit to 90-day integration? (Y/N)	

B1.14 Throughput and Capacity

Metric	Demonstrated Capacity
Max applicants per day	
Max concurrent queries	
API rate limits	
Processing time (seed → results)	
Factors affecting speed	

B2. Entity Resolution Service

B2.1 Link Analysis and Account Discovery

B2.2 Confidence Scoring

Item	Response
Methodology	
Thresholds (high vs. low confidence)	
How presented to reviewer	
Customer ability to adjust thresholds	

B2.3 Facial Recognition and Image Matching

Item	Response
Technology / algorithm used	

Most recent NIST FRVT submission	
Accuracy for standard images	
Performance with low-quality images	
False positive rate	
Platforms / image sources searched	
Demographic performance disparities	
Regulatory/compliance posture	

B2.4 Cross-Platform Identity Linking

B2.5 False Positive Management

B3. Analytical Platform

B3.1 User Interface and Dashboard

B3.2 Risk Indicators and Filtering

B3.3 Content Analysis

Item	Response
Sentiment analysis methodology	

Theme identification	
Language support	
Indicators of inadmissibility	
Presentation to reviewer	

B3.4 API Capabilities and Integration Experience

API Technical Capabilities:

Item	Response
Available endpoints	
Authentication methods	
Batch upload formats	
Results retrieval (webhook/polling)	

Rate limits / throughput	
Response time benchmarks	
API documentation	
Sandbox availability	

API Integration Experience:

Item	**Response**
# of integrations completed	
Types of client systems	
Typical integration timeline	
Integration support model	

Common challenges and resolutions	
Customer references available? (Y/N)	

B3.5 Audit Logging and Compliance

B3.6 Data Retention and Purging

B3.7 Reporting

SECTION C: TECHNICAL APPROACH

C1. Scalability

Item	Response
Approach to scaling to 18M/year	
Largest scale deployed (evidence)	
Infrastructure investments required	
Current max throughput	

C2. Processing Time

Item	Response
Current avg processing time	
Factors affecting speed	
When processing exceeds 30 min	

SLA violation handling	

C3. Dedicated Infrastructure

Item	Response
Ability to provide dedicated infra	
Physical location of infrastructure	
All infra on U.S. soil? (Y/N)	
Prior gov experience	

C4. Authority to Operate

Item	Response
Prior ATOs obtained	
FedRAMP authorized?	

Estimated DOS ATO timeline	
Anticipated challenges	

C5. Security Clearances

Item	Response
Current facility clearance level	
% workforce SECRET or above	
Classified program experience	
Cleared personnel onboarding capacity	

C6. Integration with Government Systems

Demonstrated integrations:

Customer/System	Pattern	Volume	Auth/Security	Timeline	Operational?

Additional narrative:

Item	Response
Anticipated challenges for OPV	
Info needed from Government	
Estimated integration timeline	
Integration testing approach	
Experience with DOS auth/PKI standards	

C7. Platform Terms of Service Compliance

C8. Multilingual Content Analysis

C9. AI and Algorithm Transparency

Item	Response
AI/ML components	
How findings are explained to reviewers	
Bias identification/mitigation	
Model validation and update cadence	
Human review mechanisms	
OMB M-24-10 compliance	

C10. Data Governance and Privacy

Item	Response
Data governance framework	
Restrictions on Gov data use for AI training	
Handling of U.S. person data	
Data destruction and certification	

C11. Data Rights, Intellectual Property, or Proprietary Restrictions

C12. Solution Management

SECTION D: PAST PERFORMANCE

(Not counted against page limit. Up to 5 contracts. Duplicate block as needed.)

Past Performance Reference #___

D1. Contract Information

Item	Response
Contract Name	
Contract Number	
Contracting Agency	
Period of Performance	
Total Contract Value	
Contract Type	
Current Status	

D2. Work Description

Item	Response
Type of data collected and analyzed	
Individuals screened	

Platforms and sources	
Scale of operations	
Clearance requirements	
ATO obtained	

D3. Government Point of Contact

Item	**Response**
Name	
Title	
Agency	
Phone	
Email	
Relationship to Contract	

D4. Relevance Assessment

Check	**Rating**

☐	Highly Relevant
☐	Relevant
☐	Somewhat Relevant

Justification:

SECTION E: PRICING

(Non-binding ROM for IGCE development only)

E1. Pricing Model

Check	Model
☐	Per query
☐	Per applicant
☐	Annual subscription
☐	Tiered (volume-based)
☐	Hybrid

☐	Other

Rationale:

E2. ROM Pricing

Scenario A: 5 Million Applicants/Year

Item	Response
Annual cost estimate	
Cost per applicant	
Key cost drivers	

Scenario B: 10 Million Applicants/Year

Item	Response
Annual cost estimate	
Cost per applicant	
Key cost drivers	

Scenario C: 18 Million Applicants/Year

Item	Response
Annual cost estimate	
Cost per applicant	
Key cost drivers	

E3. Infrastructure Pricing

Item	Response
Premium for dedicated vs. shared	
Fixed vs. variable costs	

E4. Optional Services Pricing

Optional Service	ROM Price
Adding new platform	
Surge capacity	
Additional training	
Enhanced support	
Custom report development	

E5. Period of Performance Pricing

E6. Top Five Cost Drivers

#	Cost Driver	How It Affects Pricing
1		
2		
3		
4		
5		

E7. Small Business Subcontracting

Item	Response

% suitable for SB subcontracting	
Types of work suitable for SB	

SECTION F: ACQUISITION STRATEGY FEEDBACK

F1. Period of Performance

F2. Base Period Feasibility

F3. Requirements Feasibility

Requirement	Challenge	Proposed Alternative

Suggested Metric(s)?	**Acceptance Criteria or AQL?**	

F4. Requirements Clarity

Requirement	**Ambiguity**	**Proposed Clarification**

F5. Suggested Contract Vehicle / Evaluation Criteria / Performance Incentives

F6. Phased Deployment Approach

Item	**Response**

Recommended phasing structure	
Pilot post selection criteria	
Applicant volume / # posts per phase	
Duration and exit criteria	
Dependencies	
Risks of full-scale deployment	
Alignment with PoP structure	

F7. Operational Timeline

F8. Legal and Regulatory Concerns

F9. Competitive Landscape

Item	Response
Estimated # capable vendors	
Requirements limiting competition	
Modifications to increase competition	

F10. Small Business Considerations

F11. Additional Recommendations

SECTION G: TEAMING AND SUBCONTRACTING

G1. Prime Contractor Intent

Check	Intent
☐	Prime contractor
☐	Subcontractor
☐	Both

Rationale:

G2. Teaming Arrangements

G3. Capability Gaps

Capability Gap	How Addressed

G4. Subcontracting Opportunities

Item	Response
Types of work suitable for subs	
Estimated subcontracting %	

PROPRIETARY INFORMATION MARKING

Page	Description of Proprietary Content

END OF RESPONSE TEMPLATE

SENSITIVE BUT UNCLASSIFIED