Department of the Air Force: Justification for Other Than Full and Open Competition

For use when a justification and approval as described in RFO 6.104 is required, to include restricting competition under Part 12 for acquisitions valued over SAT.

Dollar Value of this Acquisition: ☒ ≤ $10M ☐ > $10M and ≤ $100M ☐ > $100M and ≤ $500M ☐ > $500M

CERTIFICATIONS: CO certification serves as J&A approval ≤ $10M, *See* **J&A Template Guidance** *at https://usaf.dps.mil/sites/AFCC/AQCP/KnowledgeCenter/SitePages/DAF-Contracting-Compass/Part-6---Competition-Requirements.aspx#exceptions-to-full-and-open-competition-mandatory* J&A Template Guidance tab

Date	Contracting Officer (RFO 6.104-1(12))	Signature
26 June 2026	Allen, Sugeys, M	ALLEN.SUGEYS.MARIN.1283294125 Digitally signed by ALLEN.SUGEYS.MARIN.1283294125 Date: 2026.06.26 08:48:34 -05'00'
I certify that this justification is accurate and complete to the best of my knowledge and belief.		

Date	Technical and Requirements Personnel (RFO 6.104(b))	Signature
	[Name]	
I certify that the supporting data herein, which is my responsibility, is accurate and complete.		

COORDINATION

Sign and Save Procedure

** The text in the signature blocks below is editable, including the title.

** To remove a row, click the "X" next to the signature block. **CAUTION:** Once removed, it can only be restored by downloading the BLANK FORM again.

APPROVALS (RFO 6.104-2(a) Table 6-1 & R-DFARS 206.104-72 Table 206.1)

See J&A Template Guidance (https://usaf.dps.mil/sites/AFCC/AQCP/KnowledgeCenter/SitePages/DAF-Contracting-Compass/Part-6---Competition-Requirements.aspx#exceptions-to-full-and-open-competition-mandatory) - Justification Approvals tab

NOTE 1: A signature block will appear here (replacing these notes) based on the "Dollar Value of this Acquisition" selected above. Since most digital signatures that include date/time-stamps are redacted before they are made publicly available, always insert the date in the "Date" cell when affixing a digital signature to this document.

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I. Agency and Contracting Activity (RFO 6.104-1(a)(1)):

Contracting Activity: 22d Contracting Squadron, 22d Air Refueling Wing, McConnell AFB, KS.

II. Nature and/or description of the action being approved (RFO 6.104-1(a)(2)):

This document approves the award of a purchase order on a sole basis to Monaco Enterprises Inc. The 22 CES requires an upgrade to their Monaco D-21 hardware and software system, from Windows 10 to Windows 11. This justification is made on an Individual basis.

III. Description of supplies/services required to meet agency needs (RFO 6.104-1(a)(3)):

The 22 CES requires an upgrade to their Monaco D-21 hardware and software system. The upgrades will cover buildings 1115, 1200, 51, and the CAT. The upgrade will include replacing and installing new servers, client CPUs, displays, and power backup systems across four primary facilities. Training will also be provided by Monaco personnel to ensure the system operates at its highest level.

IV. Statutory Authority Permitting Other Than Full and Open Competition (RFO 6.104-1(a)(4)):

10 U.S.C. 3204(a)(1), Only one responsible source and no other supplies or services will satisfy agency requirements.

RFO 12.201-2, Other procedures - 10 U.S.C. 3204(a)(1)

V. Rationale for Use of Authority (RFO 6.104-1(a)(5)):

Monaco Enterprises Inc. (MEI) is the only company that can fulfill this requirement, because it is the original manufacturer and service provider of the equipment and services for Fire and Life Safety currently in use at McConnell AFB. MEI owns the license and any other source would require a new system to be implemented from scratch requiring new infrastructure and design.

Therefore, this acquisition will be a follow-on contract for the continued development of highly specialized equipment.

The products, accessories, and software are primarily comprised of proprietary codes developed by MEI and licensed directly to the end user. MEI retains exclusive ownership of this code and does not license third parties to alter or add to the software or equipment. System design has been performed by a Monaco Applications Engineer to ensure seamless integration with the existing Monaco system in use at McConnell AFB. The system installation must be completed by a Monaco certified installer. Using a Monaco certified installer will ensure that the system software and hardware are interfaced correctly and operating according to design. It will also ensure that the system software and hardware will be covered by the required MEI warranty.

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VI. Integrated Market Analysis and Efforts to Solicit Competition (RFO 6.104-1(a)(6), (8), and (10)):

All mandatory sources were reviewed IAW RFO 8.103 & 8.104. It was confirmed that this requirement is not available from AbilityOne, FPI or the AFICC Launchpad. This investigation revealed that other U.S. Air Force installations, including Maxwell AFB, Tinker AFB, and Arnold AFB, also utilize Monaco products. Additionally, internet and GSA website searches identified other companies capable of providing similar products and services (e.g., product literature from AES Corp. was reviewed); however, none of these were able to both integrate with the existing system and fully meet customer requirements.

VII. Determination of Fair and Reasonable Cost (RFO 6.104-1(a)(7)):

The Contracting Officer is responsible for evaluating, determining, and documenting the anticipated contract cost/price is fair and reasonable in accordance with RFO Subpart 15.4, Contract Pricing.

VIII. Any Other Facts Supporting the Justification (RFO 6.104-1(a)(9)):

Monaco is the only vendor that owns the license for this infrastructure and design, this vendor's equipment is highly specialized, therefore, it is imperative that this requirement is handled by a company that is licensed and specializes in Monaco hardware and software.

IAW RFO 6.103-1 (b), agencies may contract without providing for full and open competition when the supplies or services required by the agency are available from only one responsible source and no other type of supplies or services will satisfy agency requirements.

The equipment currently at McConnell AFB was upgraded by Monaco Enterprises Inc in 2021 under contract FA462121P0017 and has been serviced by them since then.

IX. Actions to Overcome Barriers to Competition (RFO 6.104-1(a)(11):

A Notice of Award will posted via SAM.gov, with Sole Source J&A attached, to encourage vendors to sell or make products that meet the above requirements