Market Research for Potential Contract - Cargo tank refueling vehicle powered by a Tier III diesel engine

This notice is issued solely for market research and acquisition planning purposes in support of future Government requirements.

Sources Sought Notice

This is a Sources Sought Notice issued for market research purposes and acquisition planning purposes in support of future Government requirements. This notice is issued solely to obtain information from industry and shall not be construed as a solicitation, request for proposal (RFP), request for quotation (RFQ), invitation for bid (IFB), or as an obligation on the part of the Government.

The Government is conducting market research to identify potential sources capable of providing cargo tank refueling vehicles powered by a Tier III compliant diesel engine that can run on JP-8 aviation fuel containing up to 3,000 ppm sulfur content.

The information obtained from this notice will be used to assist the Government in developing its acquisition strategy and determining the most effective method for satisfying future requirements.

Purpose

The Government seeks information regarding:

- Manufacturers of Navy trailers and related equipment.
- Authorized distributors, dealers, and resellers of Navy trailer products.
- Manufacturer direct-sales capabilities.
- Regional sales territories and distribution arrangements.
- Business size classifications and socioeconomic status.

The objective of this market research is to better understand the available supplier base, manufacturer-distributor relationships, and geographic sales territories.

Requested Information

Interested parties are requested to provide the following information:

1. Company name, address, and UEI.
2. Point of contact, phone number, and email address.

3. Business size status under the applicable NAICS code.
4. Identification of the manufacturer(s) represented.
5. Documentation demonstrating authorized distributor, dealer, or reseller status, if applicable.
6. Description of any exclusive regional territory arrangements.
7. Whether the manufacturer sells directly to Federal agencies.
8. Description of experience providing Navy trailers or similar military trailer systems.
9. Any additional information the respondent believes would assist the Government in developing its acquisition strategy.

Submission Instructions

Responses shall be submitted electronically in PDF format and should not exceed ten (10) pages. Email responses with the subject line as follows: **"RFI47QMCA26N0072 - Tier III Diesel Engine Powered, Cargo Tank Refueling Vehicle"**

Responses shall be sent to:

Contracting Officer: Ed Hodges

Phone: (703)603-8586

Email: john.hodges@gsa.gov

Response Due Date: July 10, 2026

Disclaimer

This Sources Sought Notice is for informational and planning purposes only and does not constitute a commitment, implied or otherwise, that the Government will take procurement action in this matter.

The Government will not reimburse respondents for any costs associated with preparation or submission of a response to this notice.

Submission of information in response to this Sources Sought Notice is voluntary.

The Government is not seeking proposals, quotations, or offers at this time. No contract award will be made as a result of this notice. There is no guarantee that a solicitation will be issued or that any future acquisition will result from the information received. The Government reserves the right to use the information obtained through this market

research in developing and refining its acquisition strategy, including determining the appropriate contract type, competition approach, and socioeconomic considerations for any future procurement.

NAICS and PSC

NAICS: [Insert Applicable NAICS Code]
PSC: [Insert Applicable PSC Code]

Industry Feedback Requested

The Government welcomes recommendations regarding:

- Commercial market practices.
- Ordering and distribution methods.
- Manufacturer-direct versus distributor-based purchasing approaches.
- Recommended contract structures for recurring trailer requirements.
- Factors that should be considered in establishing a potential contract.

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IAW RFO-2025-Part 15.101 (c)(3)(i) and (ii) -The Government does not intend to award a contract on the basis of the RFI or otherwise pay for the information requested; and Responses will be treated as information only and not as a proposal.