Section L – Instructions, Conditions & notices to offerors or Quoters

INSTRUCTIONS TO OFFERORS

Proposal Preparation Instructions

To ensure timely and equitable evaluation of proposals, Offerors must follow the instructions contained in them. Offerors are required to meet all solicitation requirements, including terms and conditions, representations and certifications, and technical requirements. Failure to meet a requirement may result in an offer being ineligible for award. Offerors must clearly identify any exception to the solicitation terms and conditions and provide a complete accompanying rationale.

The Proopsal shall consist of 3 parts

1. Technical;
2. Past Performance;
3. Price

Part I – Technical

- Project plan: This will be in a narrative format and cover how the offeror plans to adhere to all of the requirements in the Statement of Works outlining the Contractor's means and methods. This shall include the Offeror's intent ad capability to complete all required work. The plan will include timelines and clearly defined objectives for completing the project.

- Safety plan: This plan will cover the Offeror's safety precautions taken during the project. Consider all necessary safety procedures to ensure completion of the project.

Part II – Past Performance

- When addressing the past performance evaluation criteria set fourth in this solicitation, the Offeror shall provide recent and relevant information regarding an Offeror's actions under previously awarded contracts. Recent and Relevant past performance includes contracts with work of the nature, magnitude and scope similar to that required for the contract within the past 5 years.

Part III – Price

- Offeror's price proposal must include the total price to provide all labor, equipment and material to accomplish the work described within this solicitation

- The Contracting Officer has determined there is a high probability of adequate price competition in this acquisition. If, in the Contracting Officers opinion, adequate price competition exists, no additional cost information will be requested. If at any time the Contracting Officer determines adequate price competition no longer exists, Offeror's may be required to submit information to the extend necessary for the Contracting Officer to determine reasonableness of the price.

Information regarding site visit/ submission if proposals

- A site visit will be held on 11 June 2026 at 10.00am. Offeror's are required to confirm the names of all attendees NLT 9 June 2026. To confirm attendance to the site visit, please email lawrence.roman.gb@us.af.mil and james.downs.5.gb@us.af.mil

- The deadline for submittal of proposals is **9 July 2026**. Offerors must be registered and have an active status in the System for Award Management (SAM) in order to be eligible for award

END OF SECTION L

Section M – Evaluation factors for Award

Evaluation factors for award

The Government intends to award a contract resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be the most advantageous to the Government, with all factors considered.

The following factors shall be used in the following order to evaluate offers:

PART I – Technical

Part II – Past Performance

Part III – Price

Basis For Contract Award

Award will be made on a best value basis in which technical acceptability, past performance, and price are all approximately equal. Award will be made to the lowest price offeror with ACCEPTBLE technical and SATISFACTORY past performance ratings. By submission of its offer, the offeror agrees to all solicitation requirements, including terms and conditions, representations and certifications, and technical requirements. Failure to meet a requirement may result in an offer being determined unacceptable. The evaluation process shall proceed as follows:

Part I – Technical Capability

First, the technical capability of all offeror's will be evaluatied on an ACCEPTABLE/UNACCEPTABLE basis.
ACCEPTABLE - Proposal clearly meets the minimum requirements of the solicitation
UNACCEPTABLE- Proposal does not clearly meet the minimum requirements of the solicitation.
Evaluators shall assign a rating of ACCEPTABLE or UNACCEPTABLE based on the minimum requirements stated below.

Project Plan

1. CRITERIA: This plan will be in narrative format and cover how the Offeror plans to adhere to all requirements in the Statement of Work. This shall include the Offeror's intent and capability to complete all work required. The plan will include timelines and clearly defined objectives to complete the work.
2. MINIMUM STANDARD OF ACCEPTABILITY: The minimum standard of acceptability is met when the Offeror provides a narrative covering how they plan to address all requirements in the Statement of Work. The Offeror must show the capability to complete all work with appropriate and clearly defined objectives.

Safety plan

1. CRITERIA: This plan will cover the Offeror's safety precautions taken during the project. Consider all necessary safety procedures to ensure completion of the project. The plan must be directed towards the Offeror's specific means and methods for completing the work.
2. MINIMUM STANDARD OF ACCEPTABILITY: The minimum standard of acceptability is met when the Offeror provides a detailed safety plan that directly corresponds to the project and ensures a safe environment for all occupants and workers.

Part II Past Performance

Next, all offerors with ACCEPTABLE in technical capability will move on the past performance. The offeror must receive a SATISFACTORY rating in past performance to be eligible for the award. References must be relevant and recent. Relevant and recent contracts consists of work of the nature, magnitude and scope similar to that required for this contract within the past 5 years.

A. CRITERIA: The Offeror shall include 2 references occurring within the last 5 years that is relevant in nature, magnitude and scope of this project.
B. MINIMUM STANDARD OF ACCEPTABILITY: The minimum standard of acceptability is met when the Offeror provides 2 refences involving similar work occurring within the last 5 years with no adverse findings from the references. The Offeror must receive a minimum of SATISFACTORY rating for past performance.

Part III – PRICE PROPOSAL

A. Last, Offeror's that are deemed ACCEPTABLE in technical capability with at least a SATISFACTORY past performance shall be ranked in order according to price. All Offerors meeting the previous requirements will be ranked according to price.
B. Award will be made to the lowest price offer with ACCEPTABLE technical and SATISFACOTRY past performance ratings. The Government will evaluate offers for award based on the Offeror's total evaluated price. The lowest priced offer will be evaluated for fair and reasonable pricing.
C. An Offeror's proposal may be rejected if the Contracting Officer determines the lack of reasonable price information contained in any portion of an Offerors price proposal.

END OF SECTION M