SUBJECT: Combined Synopsis/Solicitation: W91CRB-26-R-DRNE, FMS CASE: TU-B-UDO; Request for Quote (RFQ) for Skydio X10 Drone Starter Kit, NightSense Infrared Attachment for X10

This is a **COMBINED SYNOPSIS/SOLICITATION** for commercial items prepared in accordance with the format in Revolutionary Federal Acquisition Regulation Overhaul (RFO FAR) 12.202(b)(1) as supplemented with additional information included in this notice. This announcement constitutes the only solicitation; offers are being requested and a separate written solicitation **will not** be issued.

This solicitation incorporates provisions and clauses by reference. It is the responsibility of the contractor to be familiar with the applicable clauses and provisions. The clauses may be accessed in full text at these addresses: https://www.acquisition.gov/far-overhaul/far-part-deviation-guide and https://www.acq.osd.mil/dpap/dars/dfarspgi/current/index.html.

This solicitation is a Request for Quote (RFQ) under NAICS Code: 334511 "Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing". This action is posted as a Full and Open Competition and the size standard for the NAICS Code is 1,350 employees. The full text of provisions and clauses may be accessed electronically.

Quotes must be valid for 90 days.

The U.S. Army Contracting Command-Aberdeen Proving Ground (ACC-APG), an agency of the Government, intends to procure Skydio X10 Starter Kit Drones and Skydio NightSense Infrared (IR) Attachments for X10 in support of the U.S. Army Security Assistance Command (USASAC), located in New Cumberland, PA. This requirement is for Foreign Military Sales (FMS) for the country of Tunisia under Case TU-B-UDO. The Government anticipates the issuance of a single Firm Fixed Price (FFP) contract as a result of subject synopsis/solicitation. The anticipated date of award to be determined but no later than 23 July 2026.

All supplies are requested to be quoted upon and specified by the offeror for the following:

Description:

CLIN 0001 – Skydio X10 Starter Kit Drones
The Contractor shall provide the required supplies,
Qty. 2 Skydio X10 Starter Kits with the following specifications:

- P/N: DR4ESKT21ZG0000NA
- NAICS: 334511 Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing
- PSC: 1550 Unmanned Aircraft
- 2.4/GHz, 5G/LTE Ready
- SIM Card included
- IR

CLIN 0002 – Skydio NightSense with IR Attachment for X10
The Contractor shall provide the required supplies,
Qty. 2 Skydio NightSense with IR Attachment for X10 with the following specifications:

- P/N: DR4ATTSWNAIR
- NAICS: 334511 Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing
- PSC: 1680 Miscellaneous Aircraft Accessories and Components

Delivery: Vendor will NOT deliver the equipment; they will prepare shipment for delivery and contact the freight forwarder to arrange shipment of materials. Specific information required for shipment preparation will be provided on the contract. Shipment costs are paid by the Government, and no shipping costs should be included with the quote.

Please note that coordinating pickup for FMS shipments can be a lengthy process, and no storage fees will be paid.

The quote must clearly indicate the address where the goods will be picked up. Pickup location must be within the continental United States.

Other Information/Requirements:

1. It is the responsibility of the Offeror to ensure that their Offer is compliant with ALL provisions of the RFO FAR and its supplements. The Government MAY, but is not obligated to, consider an Offer that is non-compliant with any provision of the RFO FAR and its supplements. Furthermore, the Government is NOT required to inform any Offeror that their Offer is non-compliant with the RFO FAR or any of its supplements. Failure of an Offer to comply with any provision of the RFO FAR and its supplements may result in the Offeror being deemed non-responsive to the solicitation.

2. All responsible sources may submit a quote which will be considered by the Contracting Officer. The offeror must be registered in the System for Award Management (SAM) database and include the assigned CAGE Code and Unique Entity Identification code with quote submission.

3. Notice to Offeror(s)/Supplier(s): The Government reserves the right to cancel this solicitation, either before or after the closing date. In the event the Government cancels this solicitation, the Government has no obligation to reimburse an offeror for any costs.

4. The offeror shall submit their quote via email to Lissa Ewers, lissa.k.ewers.civ@army.mil by **10:00AM – EST-U.S. Thursday, 16 July 2026.**

Contact Information:

Lissa Ewers
Purchasing Agent
Army Contracting Command –Aberdeen Proving Ground (ACC-APG)
Email – lissa.k.ewers.civ@army.mil

BASIS FOR AWARD:

Quotes will be evaluated in accordance with RFO FAR 12.203 Evaluation. A single award will be made based on the Lowest Priced Technically Acceptable (LPTA) evaluation approach. (**Note: See RFO FAR 52.212-2 for evaluation criteria detailed herein**).

In accordance with RFO FAR 52.212-1(d), the Government intends to evaluate offers and award a contract without discussions with Offerors. Therefore, the Offeror's initial offer should contain the Offeror's best terms. However, the Government reserves the right to conduct discussions, if necessary. The Government may reject any or all offers if such action is in the public interest, accept other than the lowest offer, and waive informalities and minor irregularities in offers received.

To be considered technically acceptable, an offeror **MUST** demonstrate that they can meet the specifications provided in this combined synopsis/solicitation. The technical element of the evaluation will be based solely on information furnished by the vendor. The Government is not responsible for locating or securing any information which is not provided in the quote.

Price will be evaluated based upon the total proposed price for the items listed above.

Award will be made to the offeror with the lowest priced quote with an acceptable rating in the Technical factor and an acceptable (or Not Applicable (N/A)) rating in the Past Performance factor.

> *Offerors with no recent and relevant history in the Contractor Performance Assessment Reporting System (CPARS) will not receive an unacceptable past performance rating and will instead receive a Not Applicable (N/A).

A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

PROVISIONS AND CLAUSES applicable to this acquisition are as follows:

RFO FAR	52.203-18	Prohibition on Contracting with Entities that Require Certain Internal Confidentiality Agreements or Statements-Representation
RFO FAR	52.203-19	Prohibition on Requiring Certain Internal Confidentiality Agreements or Statements
RFO FAR	52.204-7	System for Award Management
RFO FAR	52.204-13	System for Award Management Maintenance.
RFO FAR	52.209-10	Prohibition on Contracting with Inverted Domestic Corporations
RFO FAR	52.212-1	Instructions to Offerors—Commercial Products and Commercial Services
RFO FAR	52.212-2	Evaluation—Commercial Products and Commercial Services
RFO FAR	52.212-4	Contract Terms and Conditions—Commercial Products and Commercial Services
RFO FAR	52.222-3	Convict Labor
RFO FAR	52.222-19	Child Labor-Cooperation with Authorities and Remedies
RFO FAR	52.222-36	Equal Opportunity for Workers with Disabilities
RFO FAR	52.222-50	Combating Trafficking in Persons
RFO FAR	52.226-8	Encouraging Contractor Policies to Ban Text Messaging While Driving
RFO FAR	52.232-33	Payment by Electronic Funds Transfer-System for Award Management
RFO FAR	52.232-40	Providing Accelerated Payments to Small Business Subcontractors
RFO FAR	52.233-3	Protest after Award
RFO FAR	52.233-4	Applicable Law for Breach of Contract Claim
RFO FAR	52.240-90	Security Prohibitions and Exclusions Representations and Certifications
RFO FAR	52.240-91	Security Prohibitions and Exclusions
RFO FAR	52.244-6	Subcontracts for Commercial Products and Commercial Services
RFO FAR	52.246-15	Certificate of Conformance.
RFO FAR	52.247-29	F.o.b. Origin.
RFO FAR	52.252-2	Clauses Incorporated by Reference.
RFO FAR	52.252-6	Authorized Deviations in Clauses.
DFARS	252.203-7000	Requirements Relating to Compensation of Former DoD Officials
DFARS	252.203-7002	Requirement to Inform Employees of Whistleblower Rights
DFARS	252.203-7005	Representation Relating to Compensation of Former DoD Officials
DFARS	252.204-7016	Covered Defense Telecommunications Equipment or Services—Representation
DFARS	252.204-7017	Prohibition on the Acquisition of Covered Defense Telecommunications Equipment or Services—Representation
DFARS	252.204-7018	Prohibition on the Acquisition of Covered Defense Telecommunications Equipment or Services
DFARS	252.204-7024	Notice on the Use of the Supplier Performance Risk System
DFARS	252.223-7008	Prohibition of Hexavalent Chromium
DFARS	252.225-7016	Restriction on Acquisition of Ball and Roller Bearings
DFARS	252.225-7027	Restriction on Contingent Fees for Foreign Military Sales
DFARS	252.225-7028	Exclusionary Policies and Practices of Foreign Governments
DFARS	252.225-7048	Export Controlled Items

DFARS	252.225-7055	Representation Regarding Business Operations with the Maduro Regime
DFARS	252.225-7056	Prohibition Regarding Business Operations with the Maduro Regime
DFARS	252.225-7059	Prohibition on Certain Procurements from the Xinjiang Uyghur Autonomous Region—Representation
DFARS	252.225-7060	Prohibition on Certain Procurements from the Xinjiang Uyghur Autonomous Region
DFARS	252.232-7003	Electronic Submission of Payment Requests and Receiving Reports
DFARS	252.232-7006	Wide Area WorkFlow Payment Instructions
DFARS	252.232-7010	Levies on Contract Payments
DFARS	252.243-7001	Pricing of Contract Modifications
DFARS	252.244-7000	Subcontracts for Commercial Products or Commercial Services
DFARS	252.247-7023	Transportation of Supplies by Sea
DFARS	252.247-7028	Application for U.S. Government Shipping Documentation/Instructions

FAR 52.252-1 Solicitation Provisions Incorporated by Reference.

As prescribed in 52.107(a), insert the following provision:

Solicitation Provisions Incorporated by Reference

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. The offeror is cautioned that the listed provisions may include blocks that must be completed by the offeror and submitted with its quotation or offer. In lieu of submitting the full text of those provisions, the offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this/these address(es):

https://www.acquisition.gov/far-overhaul/far-part-deviation-guide/far-overhaul-part-52
https://www.acq.osd.mil/DPAP/dars/dfarspgi/current/index.html