INSTRUCTIONS TO OFFERORS

Subject: Small Arms Virtual Trainer
Solicitation Number: W911SG26QA041
Classification Code: U013 - EDUCATION AND TRAINING SERVICES
NAICS Code: 611699 – All Other Miscellaneous Schools and Instruction
Size Standard: 16.5 Million
Set-Aside: 100% Total Small Business Set-Aside
Issuing Contracting Office: Mission and Installation Contracting Command (MICC) - Fort Bliss, TX
Question Response Date: 26 June 2026 09:00 AM MST
Solicitation Response Date: 06 July 2026 09:00 AM MST
Primary Point of Contact: SSG Hasan Williams, hasan.j.williams.mil@army.mil
Contracting Officer: SSG Susette Lujardo Lahera, susette.lujardolahera.mil@army.mil

I. DESCRIPTION

The Mission and Installation Contracting Command – Fort Bliss, Texas is issuing this solicitation to identify parties having an interest in and the resources to support the requirement for Small Arms Weapons Simulation Training System (SAWSTS). The intention is to procure these services on a competitive basis

The Mission and Installation Contracting Command (MICC) at Fort Bliss, TX, has a requirement for a contractor to provide analysis, subject matter expertise, operational and technical support, resource management, administrative and Site Lead support. The Contractor shall provide TaaS with a Synthetic Small Arms Simulation Gymnasium to include Grid pattern sports vision, Cognitive, and human performance drills that can shoot with Synthetic or live fire converted weapons driven by a compressed air charging station to support Soldier training in Combat Marksmanship and Advanced Marksmanship training at McGregor Range New Mexico location. The synthetic training shall include threat/non-threat recognition, eye tracking and human performance simulation/stimulation. The simulation system shall leverage research in advancements in cognitive neuroscience, sports reaction training, learning theory, motivation, and human performance. The Contractor shall provide operations, sustainment, maintenance, and facilitate instructor training, content management, and reports. The Contractor shall ensure system availability (core components and associated equipment) are always ready to meet scheduled training requirements.

II. PERIOD AND PLACE OF PERFORMANCE

- Period of Performance: 15 July 2026 – 14 July 2027

- Place of Performance: To be specified in the Performance Work Statement.

III. TYPE OF CONTRACT

The Government anticipates awarding a single Firm-Fixed-Price (FFP) contract as a result of this solicitation.

IV. PROVISIONS AND CLAUSES

This solicitation document and incorporated provisions and clauses are those in effect through the most recent Federal Acquisition Circular. The following clauses apply to this acquisition and are incorporated by reference:

- FAR 52.212-1, Instructions to Offerors – Commercial Products and Commercial Services. (See Section VI for details).
- FAR 52.212-2, Evaluation – Commercial Products and Commercial Services. (See Section V for details).
- FAR 52.212-3, Offeror Representations and Certifications – Commercial Products and Commercial Services.
- FAR 52.212-4, Contract Terms and Conditions – Commercial Products and Commercial Services.
- FAR 52.212-5, Contract Terms and Conditions Required to Implement Statutes or Executive Orders – Commercial Products and Commercial Services.

The full text of these clauses may be accessed electronically at https://www.acquisition.gov/.

V. EVALUATION (IAW FAR 52.212-2)

(a) Basis for Award: The Government intends to award a contract to the responsible offeror whose proposal complies with the solicitation requirements and is determined to be the most advantageous based on Price and Technical Acceptability.

1.Price

The Government will assess the prices of all acceptable offers to determine whether they are fair and reasonable. Award will be made to the offeror with the lowest evaluated price among the technically acceptable proposals.

Reasonableness: The existence of adequate price competition is expected to support a determination of reasonableness; a price is reasonable if, in its nature and amount, it does not exceed that which would be incurred by a prudent person in the conduct of competitive business.

Realism: Analysis the government uses to ensure the quoter understands the requirement. Quoting unrealistically low in price may be considered indicative of a lack of understanding of the complexity and risk in the contract requirements. Unrealistic offers may not be considered for award. The ability of the quoter to perform aspects of the anticipated contract from inception to completion will be considered as part of the overall "realism" evaluation.

Completeness: Completeness is compliance of the quoter with Addendum to FAR Provision 52.212-1, Instruction to Offerors.

Unbalanced pricing: Exists when, despite an acceptable evaluated price, the price of one or more contract line items is significantly overstated or understated as indicated by the application of price analysis techniques. Quotes that are determined to be unbalanced may be rejected if the lack of balance poses a significant risk to the Government.

The Government will evaluate the Offeror's proposed price for the potential (6) six-month extension under FAR 52.217-8 (Option to Extend Service). Please provide a Quote for CLIN 5001 for a six (6) month period of performance for one (1) annual training course.

2. Technical Acceptability

The Government will review the contractor's proposed technical and managerial approach to verify it will result in successful contract performance.

(b) Process: The Government will conduct an initial evaluation of all proposals to determine price acceptability and whether the proposed prices are fair and reasonable. From the set of proposals found technically acceptable, the Government will then identify the offeror that most clearly demonstrates the capability to meet the requirements specified in PWS. As part of this determination, the offeror must show the ability to mobilize and begin performance promptly upon contract award.

Technical Acceptable and Unacceptable Ratings

Rating	Description
Acceptable	Offer clearly meets all evaluation factors of the solicitation.
Unacceptable	Offer does not meet the minimum requirements of the solicitation.

Once that offeror is identified, the Government will perform a price-reasonableness analysis on the proposed price. If the price is determined to be fair and reasonable, the

Government will make award to that offeror without further consideration of the remaining proposals.

VI. SUBMISSION INSTRUCTIONS

Offerors shall submit their proposals electronically via email to the primary and secondary points of contact listed above no later than the specified response date and time. The submission shall consist of two (3) separate volumes:

- Volume I - Price Proposal: The Offeror shall submit a completed pricing schedule for **CLIN 0001** covering (2) **two annual classes** under the firm-fixed-price requirement. The Offeror shall also provide prices for **Option Year CLINs 1001, 2001, 3001, and 4001**, and a separate price for **CLIN 5001** for the six-month extension under FAR 52.217-8. All CLINs will be evaluated for completeness and price reasonableness.
- Volume II - Technical Proposal: A detailed narrative addressing how the offeror will meet all requirements in the Performance Work Statement. Do not include any pricing information in this volume.
- Volume III- Phase In: A 72-hour phase-in period will commence upon contract award. The purpose of this period is to ensure the contractor is fully prepared to begin performance in accordance with the PWS The contractor shall use this time to finalize all arrangements, including personnel, facilities, and materials. Full performance in accordance with the solicitation requirements shall begin immediately following the conclusion of the 72-hour phase-in period.

All question responses regarding this solicitation must be submitted by email no later than 26 June 2026 at 09:00 AM MST to ensure the Government can provide a timely response. All official Government responses will be issued through a written amendment to the solicitation.

In response to this solicitation please provide:

1. Name of the firm, point of contact, phone number, email address, UEI number, CAGE code and the corresponding NAICS code.

2. Identify whether the firm is interested in competing for this requirement as a prime contractor or not. Identify subcontracting, joint ventures or teaming arrangement that will be pursued, if any.

3. Information if sufficient detail regarding previous experience (indicate whether as a prime contractor or subcontractor) on similar requirements (include size, scope, complexity, timeframe, government or commercial), pertinent certifications, etc., that will facilitate making a capability determination.

4. Is there any information that the Government could provide in addition to the information in the performance work statement and associated documents that would assist you in building your price proposal?

5. Does your company have experience working at Fort Bliss, TX or other military installation? If yes, provide a brief description of the services performed and at what location.