DEFENSE LOGISTICS AGENCY

Established 1961

DLA Energy Bulk Petroleum Services PRE-PROPOSAL CONFERENCE
DAVAO, PHILIPPINES
SPE603-26-R-0522

VIRTUAL PRE-PROPOSAL CONFERENCE

DLA Energy- Bulk Petroleum Supply Chain Services

THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

AGENDA

- Introductions
- Contracting Presentation: RFP and Clauses
- Program Manager: Performance Work Statement (PWS)
- Q&A:

Note: Please hold all questions until the end. All questions will be addressed as a group.

Source Selection Information – See FAR 2.101 and 3.104

FUNCTION & AUTHORITY OF GOVERNMENT PERSONNEL

- **CONTRACTING OFFICER**: CAREKA SQUIRE
  - Email: careka.squire@dla.mil
  - Commercial Desk: (445) 737-6480
  - Government Cell: (571) 459-8982
  - Bind, obligate the Government, and alter the contract

- **CONTRACT SPECIALIST**: ASHLEE BROWN
  - Email: ashlee.brown@dla.mil
  - Commercial Desk: (445)737-7660
  - Government Cell: (571) 631-6803
  - Primary point of contact under solicitation

Source Selection Information – See FAR 2.101 and 3.104

FUNCTION & AUTHORITYOF GOVERNMENT PERSONNEL (CONT'D)

PROGRAM MANAGER: RICHARD KIMBLE

- Email: richard.v.kimble@dla.mil
- Commercial Desk: (445) 737-4743
- Government Cell: 1 (571) 596-0767
- Responsible for coordinating and preparing the Performance Work Statement based on the customer's requirements

FENCA BRANCH CHIEF: WILMER (CARL) VARNER

- Email: wilmer.varner@dla.mil
- Commercial Desk: (445) 737-8476
- Government Cell: (571) 329-8757
- Responsible for overseeing the Intermediate COCO and Optimization programs

CONTRACTING OFFICER REPRESENTATIVE:

MELVIN FLOYD (PRIMARY))

- Email: melvin.floyd@dla.mil
- Commercial Desk: (478) 258-5347

TRAVIS BLACKMAN (ALT)

- Email: travis.blackman@dla.mil
- Responsible for providing technical oversight and administration of the contract.

Source Selection Information – See FAR 2.101 and 3.104

SOLICITATION OVERVIEW

- This requirement is for a Contractor-Owned, Contractor-Operated (COCO) fuel storage services in Davao, Philippines.

- The contractor will provide fuel storage services to include management, operation, maintenance, product quality surveillance, inventory control, accounting, security, safety, and environmental protection for receiving (tanker/barge), storing, protecting, and shipping (tanker/barge) two grades of fuel in Davao, Philippines

Source Selection Information – See FAR 2.101 and 3.104

SOLICITATION OVERVIEW (CONT'D)

- This acquisition is being solicited as **FULL and OPEN COMPETITION**
- DLA Energy will award a **Firm Fixed-Price Contract**
- Basis of Award: **Trade-Off Best Value**
- COCO Period of Performance: 42-month base performance period, with an option to extend the contract not to exceed six months
- NAICS Code – 493190, Other Warehousing Storage
- Proposal due date: **JUNE 29, 2026 @ 3:00 p.m. Ft. Belvoir EST**
- Only Email proposals are acceptable

Source Selection Information – See FAR 2.101 and 3.104

SOLICITATION OVERVIEW (CONT'D)

- **MUST include all three volumes as outlined in the Solicitation**
- **Ensure Solicitation number is in the subject line of e-mail**
- **Changes must be incorporated via Amendment**
  - No verbal communication takes precedence over the Solicitation, PWS or any other document
  - Nothing said during this conference changes the Solicitation unless incorporated via Amendment
- Offerors are advised that some clauses and provisions are incorporated by reference in accordance with FAR 52.252-2 CLAUSES INCORPORATED BY REFERENCE and FAR 52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE
- Submit questions to the Contract Specialist via email: ashlee.brown@dla.mil
  - Question cut-off date is **MAY 1, 2026 @ 12:00 p.m. Ft. Belvoir EST**

The Revolutionary FAR Overhaul (RFO)

- RFO is a government-wide initiative to streamline and simplify the FAR. It seeks to improve the Federal buying experience by refocusing the FAR on its statutory roots, removing mandates that are not required by Executive Order and offering best practices that support mission-focus.

ENTERPRISE BUSINESS SYSTEM AND PIEE

- **EBS creates a single DLA business system enabling streamline operations integrated financial compliance, and reduced systems support costs.**

- **Procurement Integrated Enterprise Environment (PIEE)**
  - WAWF (Wide Area Workflow) – invoicing, receipt, acceptance, and property transfer

PIEE
Procurement Integrated Enterprise Environment

Source Selection Information – See FAR 2.101 and 3.104

SYSTEM FOR AWARD MANAGEMENT (SAM)

- **<u>FAR 52.204-7 System for Award Management—Registration</u>**
- Government repository for contractor information required for the conduct of business with the Government.
- https://www.sam.gov
- **Offerors status must be "REGISTERED & ACTIVE" at time of submission of proposals and for an award.**

SOLICITATION
SECTIONS B through M

Source Selection Information – See FAR 2.101 and 3.104

SECTION B – SUPPLIES/SERVICES & PRICES/COST

See Attachment II – Price Proposal Form

SECTION B – SUPPLIES/SERVICES & PRICES/COST

BASE PERIOD EXAMPLE:

CONTRACT LINE ITEM 0001 (BASE): OUTSIDE CONTINENTAL UNITED STATES (OCONUS) CONTRACTOR-OWNED, CONTRACTOR-OPERATED (COCO) STORAGE SERVICES, V20000404: (FIRM FIXED PRICE) The Contractor shall provide services in accordance with the Performance Work Statement, and all other terms and conditions set forth herein for the anticipated period **April 12, 2028 – October 11, 2031 (42 months).** PLACE OF PERFORMANCE: DAVAO, PHILIPPINES. The offered price per month for performing these services at the above location is:

Please confirm all calculation are correct and rounded two decimal places ONLY.

SECTION B – SUPPLIES/SERVICES & PRICES/COST (CONT.)

TANK NO.	PRODUCT TYPE	SHELL CAPACITY (BARRELS)	FILL CAPACITY (BARRELS)	OCONUS COCO STORAGE SERVICES (MONTHLY USE COCO CHARGE)	ANNUAL STORAGE USE CHARGE	TOTAL PRICE (42 MONTHS)
				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
JP-5 Subtotal				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
				$	$	$
F-76 Subtotal				$	$	$
Dedicated Line Fill JP-5				$	$	$
Dedicated Line Fill F-76				$	$	$
Dedicated Line Fill Subtotal				$	$	$
TOTALS				$	$	$

SECTION B – SUPPLIES/SERVICES & PRICES/COST (CONT.)

The Contractor shall provide COCO fuel storage service capabilities in accordance with the PWS (Attachment I) in Davao, Philippines.

- Base Period Price: CLIN 0001, COCO Storage Services
  - Period of Performance: April 12, 2028 – October 11, 2031 (42 months)

- Submit one monthly price for the base period, the extension pricing will be generated from the monthly price multiplied by six months to determine the total six-month extension price.

- This contract will not exceed five years.

SECTION C – DESCRIPTION / SPECIFICATIONS / STATEMENT OF WORK

See Attachment I – Performance Work Statement (PWS)

- PWS will be discussed by the Program Manager (PM)

SECTION E – INSPECTION AND ACCEPTANCE

- **The Quality Assurance Provisions (QAPs) are located in Attachment III of the solicitation.**

- **LIST OF INSPECTION OFFICES FOR DLA ENERGY CONTRACTS (DLA ENERGY FEB 2022) See E-0004 E22 in Attachment III**

The Quality Office assigned inspection responsibility under this contract is:

DLA Energy Indo-Pacific
ATTN: Quality Manager
Bldg. 17000, Room 21
APO AP96543
Phone: (671) 366-7762
FAX: (671) 366-7767
Location: Guam

SECTION F – DELIVERIES OR PERFORMANCE

- **FAR 52.242-15 STOP-WORK ORDER (AUG 1989) IBR**

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage.

SECTION G – CONTRACT ADMINISTRATION DATA

- **DFARS 252.232-7003 ELECTRONIC SUBMISION OF PAYMENT REQUESTS AND RECEIVING REPORTS (DEC 2018) IBR**
  - All invoices shall be submitted through Wide Area Workflow (WAWF).
  - Information regarding WAWF is available at https://wawf.eb.mil/

- **DFARS 252.232-7006 WIDE AREA WORKFLOW PAYMENT INSTRUCTIONS (JAN 2023) Page 37 of the Solicitation**
  - All invoices shall be submitted through Wide Area Workflow (WAWF).
  - The required information for WAWF invoice submission can be found in the clause text listed in paragraph (f) of the clause
  - DLA Energy Help Desk POC bsme.helpdesk@dla.mil (800) 446-4950

SECTION H – SPECIAL CONTRACT REQUIREMENTS

- **SUPPLEMENT GUARD SERVICE Page 42 of the Solicitation**
  - The Government shall have the right--
    (1) To provide such service; or
    (2) To require the Contractor to provide such guard service; and/or
    (3) To require the Contractor to provide such other protective services or facilities.

- **PROCUREMENT NOTE CONTRACTOR PERSONNEL SECURITY REQUIREMENTS Page 42 of the Solicitation**
  - Prior to beginning work on a contract, DLA requires all contractor personnel working on the Federally-controlled facility to have, at a minimum, an initiated National Agency Check with Written Inquiries (NACI) or NACI equivalent and favorable completion of a Federal Bureau of Investigation (FBI) fingerprint check.

SECTION I – CONTRACT CLAUSES

- **FAR 52.212-4 CONTRACT TERMS AND CONDITIONS – COMMERCIAL PRODUCTS AND COMMERCIAL SERVICES (FEB 2026) (DEVIATION 2026-O0038) Page 46 of Solicitation**

- **FAR 52.217-8 OPTION TO EXTEND SERVICES (NOV 1999) Page 52 of Solicitation**
  - Government has unilateral right to extend contract.
  - The total duration of this contract, including the exercise of any options under this clause, shall not exceed 30 years.

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SECTION I – CONTRACT CLAUSES (CONT'D)

- **FAR 52.252-2 SOLICITATION CLAUSES INCORPORATED BY REFERENCE (FEB 1998) Page 77 of Solicitation**
  - This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. The offeror is cautioned that the listed provisions may include blocks that must be completed by the offeror and submitted with its quotation or offer. In lieu of submitting the full text of those provisions, the offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this/these address(es):
    - https//www.acquisition.gov
    - https://www.dla.mil/HQ/Acquisition/Offers/DLAD.aspx
    - https://www.acq.osd.mil/dpap/dars/dfarspgi/current/index.html
    - https://ecfr.federalrigister.gov/current/title-48/chapter-1
    - https://ecfr.federalregister.gov

- **DFARS 252.201-7000 CONTRACTING OFFICER'S REPRESENTATIVE (DEC 1991) Page 79 of Solicitation**
  - COR is not authorized to make commitments on behalf of Government
  - COR Appointment Letter will be provided to successful offeror.

SECTION J – LIST OF ATTACHMENTS

- Attachment I – Performance Work Statement
- Attachment II – Price Proposal
- Attachment III – DLA Energy Quality Assurance Provisions (E-QAPS)
- Attachment IV – Past Performance Information Disclosure Consent Form
- Attachment V – Past Performance Questionnaire
- Attachment VI – Past Performance Reference List

SECTION K – REPRESENTATIONS, CERTIFICATIONS, AND OTHER STATEMENTS OF OFFERORS OR RESPONDENTS

- **Please make sure to complete all required fill-ins to include Representations and Certificates listed in the Solicitation in their entirety.**

- **SUPPLEMENT AUTHORIZED NEGOTIATORS Page 108 of Solicitation**
  - The offeror identifies personnel authorized to negotiate on its behalf with the Government.

ONLY THOSE THAT ARE LISTED WILL BE ABLE TO NEGOTIATE WITH THE GOVERNMENT

SECTION L – INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS OR RESPONDENTS

- **INSTRUCTIONS TO OFFERORS Page 3 of Solicitation**

- **VOLUME I - TECHNICAL MANAGEMENT PROPOSAL**
  - Technical Management Proposal: No more than **75 single-sided**, **8 ½" x 11"** pages. Technical Proposals **less than 75 pages** are permitted. See Section M.

- **VOLUME II – PAST PERFORMANCE**
  - See **Attachments IV, V, and VI** under Section J
  - Follow guidance stated in Vol II, section i and ii.
  - If a team arrangement is proposed, the Government is seeking PPQ's from all team members. A team is either (1) a joint venture or (2) a prime and subcontractor.

- **VOLUME III - PRICE PROPOSAL**
  - Offerors must complete **Attachment II** of the solicitation for price submission. Any deviation in price submission may be considered as a failure to comply with the solicitation's instructions.

Please confirm all calculation are correct and rounded two decimal places ONLY.

SECTION L – INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS OR RESPONDENTS (CONT'D)

FAR 52.214-34 SUBMISSION OF OFFERS IN THE ENGLISH LANGUAGE (APR 1991) Page 115 of Solicitation

Offers submitted in response to this solicitation shall be in the English language. Offers received in other than English shall be rejected.

FAR 52.214-35 SUBMISSION OF OFFERS IN U.S. CURRENCY (APR 1991) Page 115 of Solicitation

Offers submitted in response to this solicitation shall be in terms of U.S. dollars. Offers received in other than U.S. dollars shall be rejected.

FAR 52.216-1 TYPE OF CONTRACT (FEB 2026)(DEVIATION) Page 115 of Solicitation

The Government contemplates award of a FIRM-FIXED-PRICE contract resulting from this solicitation

SECTION L – INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS OR RESPONDENTS (CONT'D)

FAR 52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE (FEB 1998)

Page 117 of Solicitation

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. The offeror is cautioned that the listed provisions may include blocks that must be completed by the offeror and submitted with its quotation or offer. In lieu of submitting the full text of those provisions, the offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this/these address(es):

- https//www.acquisition.gov
- https://www.dla.mil/HQ/Acquisition/Offers/DLAD.aspx
- https://www.acq.osd.mil/dpap/dars/dfarspgi/current/index.html
- https://ecfr.federalrigister.gov/current/title-48/chapter-1
- https://ecfr.federalregister.gov

SECTION M – EVALUATION FACTORS FOR AWARD

- **FAR 52.212-2 EVALUATION-COMMERCIAL ITEMS and COMMERCIAL SERVICES (FEB 2026)(DEVIATION 2026-O0038) See Page 126 of Solicitation**

- Proposals will be evaluated, and award will be made based on three evaluation factors and their sub-factors:

- **Factor 1: Technical/Management**

-The Government will evaluate the Technical/Management factor on using Outstanding, Good, Acceptable, Marginal, or Unacceptable with Outstanding being the highest and Unacceptable being the lowest.

- **Factor 2: Past Performance**

-The Government will evaluate the Past Performance factor based on Relevance and Confidence.

RELEVANCE: Very Relevant, Relevant, Somewhat Relevant, and Not Relevant with Very Relevant being the highest and Not Relevant being the lowest.

CONFIDENCE: Substantial, Satisfactory, Neutral, Limited, and No Confidence with Substantial being the highest and No Confidence being the lowest.

SECTION M – EVALUATION FACTORS FOR AWARD CONT.

- **Factor 3: Price**

-Monthly price offered for CLIN **0001** will be multiplied by **42** months to determine the total base period price.

-Monthly price offered for CLIN **0001** will also be multiplied by **six** months to determine the total six-month extension price.

-Total evaluated price will be the sum of total Base period price and the total six-month Extension price.

Please confirm all calculation are correct and rounded two decimal places ONLY.

Q & A

- All questions must be submitted in writing to the Contract Specialist at ashlee.brown@dla.mil no later than **FRIDAY MAY 1, 2026 @ 12:00 p.m. Ft. Belvoir EST**. Written questions and answers will be published on SAM.gov as an amendment to the solicitation.

LOGISTICS
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