DEPARTMENT OF VETERANS AFFAIRS

Justification for Single Source Awards IAW FAR 13.106-1
For
Over Micro-Purchase Threshold but Not Exceeding the Simplified Acquisition Threshold

Acquisition Plan Action ID: 36C245-26-AP-3649, Motorola TLK110 Radios

1. **Contracting Activity:** Department of Veterans Affairs, NCO5, Martinsburg VA Medical Center located at 510 Butler Ave Martinsburg, WV 25405 in support of the Washington DC VA Medical Center located at 50 Irving St NW Washington, DC 20422.

2. **Brief Description of Supplies/ Services required and the intended use/Estimated Amount:**

   The Washington DC VA Medical Center requires Motorola TLK110 WAVE two-way radios and associated accessories to maintain full compatibility with the facility's existing Motorola WAVE/FedSMR-D2 communications environment. The current inventory consists of Motorola TLK100 radios, which Motorola has announced are being discontinued and replaced by the TLK110 model.

3. **Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:**

   The Motorola TLK110 radios are required because they are the **only** radios fully compatible with the Washington DC VA Medical Center's existing Motorola WAVE/FedSMR-D2 trunked radio system and subscription platform. The facility's current fleet consists of Motorola TLK100 units, which the manufacturer has announced will be discontinued. As the TLK110 is the designated replacement model, it is the only radio that maintains interoperability with the installed communication infrastructure, programming templates, encryption configurations, and existing accessories. Introducing a radio from another manufacturer would require redesigning or replacing the communication system, reprogramming equipment, retraining personnel, and modifying existing subscription services—all of which would result in significant cost, delay, and operational disruption.

   Because the facility's trunked radio subscription platform, programming templates, encryption profiles, and accessories are all designed around Motorola's WAVE/TLK-series devices, only Motorola-brand radios are compatible with the existing system. Introducing alternative brands would require replacing or redesigning the installed

FedSMR-D2 infrastructure, reprogramming existing units, retraining staff, and modifying active subscription services

While multiple vendors can supply Motorola equipment, the brand-name Motorola TLK110 is the only device that meets the agency's minimum compatibility requirements with its existing communications environment.

4. **Description of market research conducted and results or statement why it was not conducted:**

Searched SBA with NAICS code 334310 and found 3,722 Small Business vendors that can fit under that specific category. A keyword search of "radio" narrowed the results to 31 Small Businesses.

Searched GSA with manufacturer ID# TLK100 and found multiple results, however, none are the actual radios that are needed. Each item that is related to the actual radio is accessories.

Searched the NAC with manufacturer ID# TLk100 and found no active contracts or items that are available.

Searched NASA SEWP with manufacturer ID# TLK100 and found no results for the specific Motorola Radio that is being requested.

Searched FPDS with keywords "Motorola Radio" and refined the search to "36C245" and found 2 results from the past 7 years. None are recent enough to justify price so acquisition history is too far out.

Searched the Supply Chain Master Catalog with manufacturer ID# TLk100 and found the items on a VISN wide contract that was awarded in 2023.

5. **Contracting Officer's Certification:** *Purchase is approved in accordance with FAR 13.106-1(b). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief.*

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James Ferro
Contracting Officer

Date