16 June 26

REQUEST FOR INFORMATION (RFI)

FROM: 341 CONS/PKB

SUBJECT: IT CABLING INFRASTRUCTURE & MAINTENANCE

1. This is a Request for Information (RFI) only. This RFI is issued solely for information and planning purposes; it does not constitute a Request for Proposal (RFP) or a promise to issue an RFP in the future.

2. The 341st Contracting Squadron is conducting market research to identify potential qualified contractors and to solicit industry feedback on a draft Performance Work Statement (PWS). The Government is seeking to establish a 5-year, Firm-Fixed-Price (FFP) requirement contract with no option periods for IT cabling infrastructure at Malmstrom AFB. The contract will utilize a pre-priced for materials and labor, with a guaranteed minimum of $40,000 annually and a maximum contract value of $5,000,000 over the 5-year period.

3. The Government intends to utilize a single, pre-priced Contract Line-Item Number (CLIN) structured at a unit price of $1.00 per unit.

   To establish the actual costs for individual projects, the contract will incorporate a detailed, itemized pricing sheet as the contract's rate schedule. On this sheet, contractors will provide separate unit prices for materials and labor for each required task (e.g., a per-foot rate for fiber optic material + a per-foot rate for labor).

   When a requirement is identified, the total Firm-Fixed-Price (FFP) for the project will be calculated using the pre-established rates on the pricing sheet. The resulting dollar value of the project will dictate the number of units ordered under the single $1.00 CLIN. For example, a project calculated at a total cost of $15,500.00 will be ordered as 15,500 units of the $1.00 CLIN.

4. The Government requests vendor/contractor feedback on the following:

   - Does the unit-based pricing sheet structure (e.g., pricing per foot of cable, per rack, per composite crew hour) provide sufficient clarity to develop accurate proposals?
   - Does providing separate material and labor unit rates on the pricing sheet (which will calculate the FFP project total to be ordered via the $1.00 CLIN) present any accounting or proposal-building difficulties for your firm?
   - The PWS proposes an EPA after Year 2 based on the BLS Employment Cost Index (ECI). Is this mechanism clear, and does it adequately mitigate the risk of a 5-year contract without option periods?
   - Are the required response times (30 days for standard, 48 hours for urgent, 4 hours for emergency) feasible given the location of Malmstrom AFB?
   - Do you foresee any supply chain issues or lead-time delays in procuring regulatory compliant IT materials (racks, fiber, conduit)?

- Are there any areas in the draft PWS that are restrictive, ambiguous, or conflict with current commercial industry standards?
- What unit of measure would be most appropriate for the surveys and PMI in the pricing sheet?
- What improvements can be made to the PWS from the industry standpoint?
- What are your concerns regarding this type of contract?

Please note all other concerns you have with this proposed requirement contract.

5. Please submit email responses for this RFI by 6 July 2026 at 12:00 PM MDT. Please email responses to Charles McClintic at charles.mcclintic@us.af.mil and Jean-Denis Ducimetiere at jean-denis.ducimetiere@us.af.mil with subject line RFI A064804 - Malmstrom IT Cabling.

Attachment(s):
1. Performance Work Statement
2. Pricing Sheet (Excel)