Federal Supply Schedule (FSS) Sole Source Justification (SSJ)
Above the Simplified Acquisition Threshold (SAT)

Program / Project: FTAC / Cohesity (formerly Veritas) Appliance Refresh

Contracting Activity: AMIC Det-2 OL/PKA (Patrick AFB. FL), 1020 S. Patrick Dr, Patrick SFB FL 32925-3002

[redacted]

IAW GSAR 538.7104-3, orders placed or BPAs established against FSS contracts are exempt from the requirements in FAR part 6. However, an ordering activity must justify its action when awarding on a sole source basis. This includes items peculiar to one manufacturer if the order (or FSS BPA established) is placed on a sole source basis IAW GSAR 538.7104-4(b)(2)(ii).

Coordination & Approvals

[redacted]

1. Statutory Exception (Select One)

- ☐ GSAR 538.7104-3(b)(i) The need is of such unusual urgency that following the procedures would result in unacceptable delays in fulfilling that need;
- ☒ GSAR 538.7104-3(b) (ii) Only one source is capable of providing the products, services, or solution required at the level of quality required because the products, services, or solutions are unique or highly specialized;
- ☐ GSAR 538.7104-3(b) (iii) The order should be issued on a sole source basis in the interest of economy and efficiency because it is a logical follow-on to an FSS order already issued on a competitive basis;
- ☐ GSAR 538.7104-3(b) (iv) It is necessary to place the order with a particular FSS contractor to satisfy a minimum guarantee established in the FSS BPA; or
- ☐ GSAR 538.7104-3(b) (v) A law expressly authorizes or requires that the purchase be made from a specified source.

2. Description of supplies/services required to meet agency needs

Procurement of new, modernized data backup and recovery appliances to replace the existing, end-of-life Veritas NetBackup appliances, which are no longer supported by the Original Equipment Manufacturer (OEM).

Requested Period of Performance: 31 May 2026 - 30 May 2027
See attached documents for detailed line item descriptions

Line	*Part Number*	*Description*	*Qty*
0001	*V5260-36TB-4x25G-6x32G*	*NetBackup Appliances*	*4*
0002	*CS-P-USC-NRHDD-V5260-36TB-4x25G-6x32G*	*Premium (24X7) Support US Citizen/Soil*	*2*
0003	*SVC-USC-NBUFLEXSW-V5260*	*NetBackup Flex Software*	*432*
0004	*CS-P-USC-SPL-NBU-PLAT-BASE-COMPL-FLEX-ESI*	*Premium (24X7) Support US Citizen/Soil*	*60*
0005	*RETURN-SUPPORT*	*Return to compliance*	*4688*
0006	*Shipping*	*Shipping*	*1*

0007 Engineering	*Integration Svcs - Florida*	*20*
0008 Engineering	*Integration Svcs - Tennessee*	*20*

3. Rational supporting the exception used.

The existing Veritas backup infrastructure is obsolete and poses an unacceptable risk to the agency's data integrity and security posture. The selection of the Cohesity (formerly Veritas) brand is essential to meet the Government's urgent requirement to modernize this critical function for the following reasons:

Urgency: N/A.

Only one source: This is a Brand Name only request from a mandatory source (Enterprise Software Initiative) requirement. Current NetBackup systems reached end of support on 1 October 2025. A failure of these systems could result in the catastrophic loss of mission-critical data with no recourse for repair or support. The Cohesity platform is a logical evolution of our data protection strategy, moving from a legacy architecture to a modern, scalable solution. This procurement to the Cohesity brand allows the Government to leverage market competition among authorized resellers to achieve economy and efficiency, while avoiding the substantial costs and mission delays associated with a lengthy, multi-brand technical evaluation and complex data migration project. AFTAC purchased the current operational platforms under contract delivery order [redacted] the latter award being a Base+2 option years carrying support through September 2025. System administrators are trained in operating and sustaining NetBackup systems, providing seamless transition to this next generation capability. A full and open competition to evaluate all possible brands would require a lengthy procurement and migration process (estimated 12-18 months), which represents an unacceptable period of continued risk.

Logical Follow-on: N/A.

Item Peculiar to One Manufacturer: NetBackup software and hardware appliances provide Storage Area Network transport modes for VMWare instances that are unavailable within other vendor solutions. Utilizing Network Attached Storage devices with acceleration, the Cohesity NetBackup solution allows integration with the current fleet of more than 35 NetApp data storage arrays and access to storage array snapshot backups. This capability simplifies and shortens both the recovery time and recovery point objective data requirements for these NetApp arrays across 8 mission networks and primary and contingency operating locations. NetBackup provides hypervisor-level backups, array-based backups (snapshots), granular level recovery backup and recovery capabilities and scaling capabilities that surpass the solutions offered by other vendors.

Note: See GSAR 538.7104-3(b)(3) for publication requirements.