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Justification Review Document
FAR Part 16 Justification for an Exception to Fair Opportunity

Program/Equipment: NP16-019 Procurement of OpenText Documentum X plan Advanced Workflow Tool license upgrades for the United States Army Recruiting Command (USAREC).

Authority: FAR 16.507-7 (DFARS CD 2026-O0045) – Restricting consideration to an item peculiar to one manufacturer (e.g., a particular brand-name, product, or a feature of a product that is peculiar to one manufacturer).

Amount: [redacted]

Prepared by: [redacted]

Contracting Officer: Joseph R. Lawrence [redacted]
Contracting Officer Date: 14 April 2026
E-mail: joseph.r.lawrence3.civ@army.mil

Technical: [redacted]

Requirements: [redacted]

[redacted]

[redacted]

[redacted]

Reviews: I have reviewed this justification and find it adequate to support the justification for an exception to fair opportunity.

IT Specialist:

[redacted]

MICC Office of Counsel:

[redacted]

[redacted]

[redacted]

FAR Part 16 Justification for an Exception to Fair Opportunity

1. Requiring Activity: United States Army Recruiting Command (USAREC), Fort Knox, KY 40121

2. Contracting Activity: U.S. Army Mission and Installation Contracting Command (MICC)-Fort Knox, 199 6th Avenue, Suite 250, Fort Knox, KY 40121

3. Description of Action: Request approval to award a new firm-fixed-price delivery order for Documentum X plan Advanced Workflow Tool - Perpetual Software license upgrade utilizing the Information Technology Enterprise Solutions-Software 2 (ITES-SW2) suite of contracts on the Army's Digital Marketplace. The Government projects award for June 2026 and Fiscal Year (FY) 2026 Other Procurement Army (OPA) and Other Maintenance Army (OMA) funds are anticipated to be used.

4. Description of Supplies/Services: OpenText Documentum X Plan Advanced Workflow Tool is necessary to support USAREC with the critical upgrade needed to support Documentum and Documentum D2 Software. This is an upgrade to the current software license. The requirement includes brand name licensing required which will be utilized in the Army's Accessioning Mission to allow recruiting documentation to be processed more efficiently and in a timely manner.

Item No.	Part number	Product Description	QTY
0001	1000067978	OPENTEXT DOCUMENTUM EXP LIC UPG	21,000
0002	1000067998	OPENTEXT DOCUMENTUM EXP MNT	21,000
0003	1000064977	OPENTEXT ADV WORKFLOW	500,000
0004	1000064988	OPENTEXT ADV WORKFLOW MNT	500,000

Total Value: [redacted]

Period of Coverage: Date of award to 27 January 2027

5. Authority Cited: FAR 16.507-7 (DFARS CD 2026-O0045) – Restricting consideration to an item peculiar to one manufacturer (e.g., a particular brand-name, product, or a feature of a product that is peculiar to one manufacturer).

6. Reason for Authority Cited:

a. Background: Documentum X Plan Advanced Workflow tool is a critical upgrade needed to support Documentum and Documentum D2 Software. This current Documentum software license is used by all U.S. Army Recruiters, U.S. Army Cadet

[redacted]

Command Brigades and other accession organizations to store and retrieve all accessions related documents. The license upgrade is only compatible with the original equipment manufacturer commercial-off-the-shelf product (OpenText Documentum and Documentum D2 Software) that works with the ARISS system. This capability expansion tool enables the modification of existing waiver processes, workflow logic, and the ability to create new workflows within Documentum which supports United States Army Recruiting Division (USARD) priority system changes. Documentum X Plan Advanced Workflow tool aligns with the current Documentum and Documentum D2 Software which will continue to provide security patches and technical support. The software support must be provided with brand name specifications to ensure that compatible patches, upgrades, and fixes are received. Only OpenText can provide the compatible software required for this action. No other application can be integrated into the current framework as the required subscription is proprietary in nature.

b. Alternatives: An alternative solution would hamper the ability of USAREC to support the accessions process and lead to mission failure. It will also negatively impact the cybersecurity posture of the Documentum and Documentum D2 software and violate Army Regulation (AR) 25-2, Army Cybersecurity, which requires vendor provided security patches for applications to be available. If a different brand of software were procured, the software would have to be purchased again (estimated sunk cost of $979 thousand in initial investment of current perpetual licenses). New software would have to go through the Risk Management Framework approval process and user/operators would have to be retrained, incurring significant cost and potential downtime in the case of a transition period, which would have a detrimental effect on the Army's accessioning mission.

c. Impact if not approved: The Documentum X Plan upgrade directly supports recruiting operations by enabling the modification of waivers and workflows to align with USARD priorities, ensuring timely and accurate processing of accession documentation. Failure to procure this upgrade would prevent required workflow modifications from being implemented, potentially delaying processing of waivers and other time-sensitive recruiting actions. This could lead to mission failure and negatively impact the ability to meet operational priorities and sustain process efficiency for the recruitment of Soldiers into the United States Army.

7. Actions to Increase Competition: The items requested fall within scope of the Digital Marketplace, formerly Computer Hardware Enterprise Software and Solutions (CHESS), ITES-SW2 suite of contracts. Per AFARS 5139, all in scope items must be procured through the Digital Marketplace unless a statement of non-availability and ITAS waiver exists for the devices. The items requested are available through the Digital Marketplace and will be solicited to authorized resellers available on ITES-SW2. At the end of the lifecycle for the current equipment and software, all sources available through the Digital Marketplace will be evaluated for replacement of the current equipment, maintenance, and support. USAREC will continue to monitor the market for additional resources for opportunities of this nature.

8. Market Research: A Market Research Request for Quote (RFQ) was completed on 3 April 2026, within the Digital Marketplace platform. Two responses were received, one from a large business and one from a small business. The results of this RFQ revealed that the required items are available from ITES-SW2 contract holders that are authorized re-sellers and that competition exists. This requirement shall be procured through the mandatory Digital Marketplace ITES-SW2 platform.

9. Other Facts: Procurement History of current Documentum license.

Contract Number	Contractor	Competitive Status	Amount	Period of Performance
W9124D-26-F-A085	BLUE TECH INC	Brand Name FAR 16.505(a)(4)	[redacted]	28 JAN 2026 – 27 JAN 2027
W9124D-25-F-0078	New Tech Solutions	Brand Name FAR 16.505(a)(4)	[redacted]	28 JAN 2025 – 27 JAN 2026

10. Technical Certification: I certify that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

[redacted]

11. Requirements Certification: I certify that the supporting data under my cognizance, which are included in the justification, are accurate and complete to the best of my knowledge and belief.

[redacted]

12. Fair and Reasonable Cost Determination: I hereby determine that the anticipated cost or price to the Government for this contract action will be fair and reasonable. This determination will be made using price analysis. As a part of this basis, certified cost or pricing date will not be required and the following exceptions apply FAR 15.403-1(b)(3); a commercial item is being acquired.

[redacted]

13. Contracting Officer Certification: I certify that this justification is accurate and complete to the best of my knowledge and belief.

[redacted]

Joseph R. Lawrence
Contracting Officer

Approval

Based on the foregoing justification, I hereby approve the procurement of the OpenText Documentum X plan Advanced Workflow Tool license upgrades using an exception to fair opportunity pursuant to the authority of Federal Acquisition Regulation 16.507-7 (DFARS CD 2026-O0045) – Restricting consideration to an item peculiar to one manufacturer. The estimated value of the delivery order is [redacted] for software licenses providing coverage from date of award through 27 January 2027. This approval is subject to availability of funds, and provided that the services or supplies herein described have otherwise been authorized for acquisition.

[redacted]

Joseph R. Lawrence
Contracting Officer