Attachment 005: Phase II – CSO AOI Presentation Format

Guidelines:

Offerors who are requested to provide a Phase II Presentation shall demonstrate and offer further details on the technical, innovative aspects, and business viability of their proposed solution. Additionally, the Army may request a written submission to supplement or clarify the information provided in Phase I - Quad Charts & Solutions Brief. Depending on the specific requirement, the Army may request an in-person, virtual or paper presentation, and demonstration.

Required Presentation Content:

- Innovation Description: Describe how the proposed solution represents an innovative application of commercial technology to address the Area of Interest (AOI).

- Schedule: A notional schedule detailing the implementation of the proposed solution.

- Pricing Information: A rough order of magnitude (ROM) price

- Question and Answers: The USG reserves the right to ask additional questions pertaining to information presented and provided during Phase I and Phase II.