DEPARTMENT OF THE NAVY
NAVAL AIR WARFARE CENTER WEAPONS DIVISION
1 ADMINISTRATION CIRCLE
CHINA LAKE, CA 93555-6100
575 I AVENUE SUITE 1
POINT MUGU, CA 93042-5049

J&A Number: 26-0026

LIMITED SOURCE JUSTIFICATION

1. Contracting Activity.

Naval Air Warfare Center Weapons Division (NAWCWD) China Lake, CA

2. Nature and/or Description of Action being Approved.

NAWCWD intends to procure voice communications hardware manufactured by Compunetix Inc. The hardware will be used to expand voice capabilities for the Point Mugu Sea Range (PMSR) and will be a valuable resource for supporting future operations and large-scale exercises.

3. Description of the Supplies or Services Required to Meet the Agency's Needs (including the estimated value).

The items to be purchased are manufactured by Compunetix Inc and are to be competed amongst the authorized distributors on Solutions for Enterprise-Wide Procurement (SEWP); with a total estimated cost of $496,184 which include:

Description	Qty
2U Rackmount CONTEX MC Red/Black Instrument (MC-2RUII-L)	22
SFP Module RJ45 10/100/1000BASE-T (SFP-GE-T-PRO)	60
Handset K-Style (13-1501-0014)	8
Headset Top (13-1502-0038)	22
Headset Bottom (13-1502-0062-NL)	22
2U Rackmount CONTEX MC Instrument (MC-2RU-L)	15
Handset K-Style (13-1501-0014)	16

4. Identification of the Justification Rationale (see FAR 8.405-6) and, if applicable, a Demonstration of the Proposed Contractor's Unique Qualifications to Provide the Required Supply or Service.

FAR 8.405-6(a)(1)(i)(B), Only one source is capable of providing the supplies or services required at the level of quality required because the supplies or services are unique or highly specialized.

Supporting Information:

Mission instruments being procured are drop-in replacements for existing hardware. Operators are familiar with the existing equipment and pursuing any alternate solutions would take time and money which would severely impact our readiness to provide operational support to the warfighter.

5. Determination by the Ordering Activity Contracting Officer that the Order Represents the Best Value Consistent with FAR 8.404(d).

In accordance with FAR 8.404(d), by placing an order against a schedule contract, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative to meet the Government's needs. Additionally, NAVAIR will seek additional discounts from the schedule holder before placing an order, as the order will exceed the simplified acquisition threshold, in accordance with 8.405-4.

6. A Description of the Market Research Conducted among Schedule Holders and the Results or a Statement of the Reason Market Research was not Conducted.

Market research, in the form of web-based searches was conducted. Compunetix is the only manufacturer of communications equipment that will meet our requirement to provide classified and unclassified communications in a single package, and of having a touchscreen display with an option for a LEMO headset/handset connector.

Through extensive online market research, we identified the Clear-Com VI-PNLB-24R, RTS KP-5032, and Riedel RSP1232HL as comparable 2RU rack mount communications panels. However, their reliance on physical keys and single classification connection falls short of our requirements for a modern solution that integrates touchscreen functionality and supports both classified and unclassified communications within a single package.

7. Any other Facts Supporting the Justification.

In addition to the technical specifications cited above, the hardware shares software compatibility with existing equipment located at PMSR, so the Compunetix hardware will easily integrate with the current system and will greatly expedite the integration efforts and reduce risk.

8. A Statement of the Actions, if any, the Agency May Take to Remove or Overcome any Barriers that Preclude the Agency from Meeting the Requirements of FAR 8.405-1 and FAR 8.405-2 before any Subsequent Acquisition for the Supplies or Services is Made.

Currently, Compunetix is the only manufacturer available on the market to provide the unique capability described within this limited justification. As part of our commitment to fostering competition and addressing evolving requirements, we will actively conduct online market research in future procurements to identify potential alternatives and ensure compliance with procurement standards.