U.S CONSULATE GENERAL
Regional Procurement Support Office
Giessenerstrasse 30
60435 Frankfurt am Main
Germany

E-Mail: PfannkucheS@state.gov

November 18, 2025

PRE-SOLICITATION NOTICE
Solicitation No.: 19GE5026R0011

The U.S Consulate General, Frankfurt provides the following Pre-Solicitation Notice regarding the issuance of a Request for Proposal (RFP) for:

DESIGN BUILD CONSTRUCTION SERVICES FOR PRE-FABRICATED CONTAINERS FOR THE MARITIME OPERATIONAL GROUP AT GUAYAQUIL PORT, ECUADOR

The Regional Procurement Support Office in Frankfurt, Germany, intends to issue a Firm Fixed-Price Construction Type Contract in the second quarter of Fiscal Year 2026.

The offeror shall provide complete design and construction services, contract coordination, and supervision, including but not limited to the management and construction service necessary to meet the requirements of this contract within the established timeframe.

The successful offeror shall perform all design services and required construction services including furnishing all labor, material, equipment, and services required to complete the Construction Services for installation of pre-fabricated containers at the Guayaquil Port in Ecuador.

The following containers are required:

- A kitchen and dining area
- Dormitories for a total of 12 people (8 men and 4 women, separated) including 2 bathroom facilities
- An administration office including restroom facilities
- A storage area

The five containers shall be high cube containers of 40’ meeting the specifications provided in the solicitation.

The contractor shall be responsible for seamlessly integrating all essential utilities with the existing services on-site which includes establishing connections to the potable water system, sewage system,

and electricity grid. The contractor shall perform the in a manufacturing plant provided by the contractor and in which the containers with all required machinery needed to perform the work can be hosted.

Moreover, the contractor shall supply and install air conditioning systems, communication and CCTV system, fire protection system, furniture, and other equipment as provided in the solicitation.

The complete Scope of Work, specifications and drawings will be provided in the solicitation.

Pursuant to Subpart 36.204 of the Federal Acquisition Regulation (FAR), the estimated magnitude for the entire project is between **$250,000.00 and $500,000.00 U.S. Dollars** (Note: the prescribed FAR range determinations provide relatively wide ranges only, in order to give potential offerors a very general orientation as to the magnitude of the work. However, the specified range is not meant to give any indication as to the Independent Government Cost Estimate for this project, which could be at the lower or the upper end of the range indicated).

Qualified companies interested in the solicitation **shall express** their interest by written correspondence to the attention of Ms. Sarah Pfannkuche at PfannkucheS@state.gov **no later than December 02, 2025,** using the solicitation number **19GE5026R0011** in the subject line.

DO NOT TELEPHONE. All requests for a copy of the solicitation **MUST** include the following information: Name of Firm, Complete Physical and Mailing Address of Firm, Unique Entity Identifier (Former Dun's #), Point of Contact Name, Telephone and Email Address of Point of Contact.

The solicitation package/documents shall not be placed on SAM.gov as the documents contain SBU information. Only companies submitting a letter of interest and complete "Application for Solicitation Document" check list attached hereto may receive a copy of the solicitation package/documents when available.

The solicitation package will only be available in the English language. All requirements for translations will be at the expense of the Contractor. Additionally, you are **required** to complete and include in your expression of interest the below checklist. All requests for the solicitation document that are submitted without the checklist, or with an incomplete checklist, will be rejected.

Firms shall be knowledgeable in written and spoken English and possess **all appropriate permits and licenses to perform construction work in Ecuador.**

A pre-proposal conference and site visit is to be determined. Precise dates will be provided to interested offerors with the solicitation package.

APPLICATION FOR SOLICITATION DOCUMENTATION CHECK LIST
SOLICITATION NO. 19GE5026R0011

COMPANY NAME: _____

In checking the boxes of this check listing, you are acknowledging that your company is able to reach compliance with the following highlighted requirements included in the solicitation.

In accordance with DOSAR 652.242-73 AUTHORIZATION AND PERFORMANCE (AUG 1999 it will be necessary for your organization to possess authorization to operate and do business in the country in which this contract will be performed. Contractors shall be required to provide: ☐

a. A thorough description as to what steps you have taken to investigate all requirements to obtain authorization to perform in the given country,
b. Details of your findings and a description of what your organization will actually be required to undertake to obtain licensing, and
c. Specific information concerning the period of time you anticipate it will take to obtain appropriate authorization.

You will be required to provide information that clearly shows you are able to work in the country of **Ecuador.** Any entry or work visa issues requirements must be clearly discussed with a plan to mitigate any risk clearly identified. The US Government will not provide any assistance with Visas. ☐

Irrevocable Letters of Credit (ILOC): You shall show by way of a letter from a financial institution that your company will be provided with ILOCs totaling 40% of the value of the contract. The amounts being approved by your bank will need to be written into the documentary proof. ☐

If you have a Unique Entity Identifier* and have been SAM** registered, please include below. Please note that the requirement to obtain a Unique Entity Identifier and for your company to be SAM registered, shall be a mandatory requirement **before** contract award.

Unique Entity Identifier: _____ SAM Registered: ( ) Yes ( ) No

* Unique Entity Identifier: www.sam.gov
** System for Award Management: www.sam.gov

The failure to provide the above documentation when submitting your proposal may result in your proposal being found technically unacceptable and removed from the competition without further discussions.

Solicitation and award will be subject to the laws and regulations of the United States of America. This requirement is being competed utilizing full and open competition procedures.

The Contract Specialist for the administration of this contract is Ms. Sarah Pfannkuche, email: PfannkucheS@state.gov.