FLIGHT SCOOL NEXT (FSN) PROGRAM

	Question

15	We attempted but are unable to open the attachment file called "DRAFT_C4S_FSN_7.10.2025 Master.pdf". The document appears to be encrypted, and we do not appear to have the required permissions to open the file.
14	In reference to the subject SAM.gov notice, the draft CSO indicates there are (5) attachments to the document, however these were not found on SAM.gov. Will these be made available on SAM.gov or could I receive copies direct from your office?
13	Is there any incumbent/recompete or this is a brand-new project? If yes, could you please provide us with their award number or even if the customer bought similar services in the past.
12	Will we be allowed to sign up for 1:1s at industry day
11	I'm looking for confirmation for the dates and the two locations (Building numbers) for the Flight School Next Training site visits. There are several different dates floating around, none of which confirms building number(s). Thanks for your help.

10	The FSN Site Visit RSVP Form requires as mandatory fields that both a UEI ID and a CAGE/NCAGE Code be provided to complete and submit the RSVP Form. While our US subsidiary in respect of which I am attempting to complete the RSVP Form has a UEI ID, it does not currently have a CAGE Code as we have not elected at this time to complete a SAM registration for this entity. Is it possible to complete the RSVP Form without providing a CAGE Code? Alternatively, is it possible to obtain a CAGE code directly from the Defense Logistics Agency (DLA) for use with the RSVP Form without completing a SAM registration for our US entity?
9	Is there a schedule of events available for the Flight School Next Site Visit on July 30th – August 1st?
8	A Company will be signing up for the For Novosel Site Visit. I see that the dates for this listed are July 30-August 1st. Is the visit planned to take place over all three days, or is it the same presentation each day? Are there any scheduling details you can provide so we can plan our flights?
7	I am reaching out in regards to the Flight School Next Site visit. Is there an agenda for this site visit? If not, would you be able to share at what time the visit would begin on the 30th, and end on the 1st? I am asking because we are trying to determine who from our team would be able to join.
6	Per the recent Government Broad Agency Announcement, Fort Novosel's Aviation Industry Days are scheduled for 28-30 July 2025. SAM.gov Separately, the Flight School Next Special Procurement Notice lists an FSN Site Visit at Ft. Novosel for 30 Jul 2025 – 01 Aug 2025. Are these two separate events with some overlap on 30 Jul, or is this a schedule discrepancy? It looks like each event has its own Registration requirements.

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5	What is the registration deadline for the Flight School Next Site visit at Ft. Novosel scheduled on 30 July – 1 August 2025?
4	Regarding the 3-person limitation per company for the site visit, as you may know Lockheed Martin owns several companies (Sikorsky, Derco, etc) and they are interested in attending the FSN site visit. Is LM limited to 3 personnel as a whole or may we send 3 personnel from each interested LM company?
3	It was noticed that there are FSN directed advertisements on the MWR/Ft. Novosel site. Is there an opportunity for paid advertising on MWR?
2	Regarding the upcoming industry site visit, when will the US Army publish an agenda and will there be an opportunity for industry members to provide solution demonstrations or otherwise engage directly with US Army AVCOE stakeholders during the site visit?
1	Are there any details you can share on when the flight demos will take place and how to coordinate? Additionally, is there an agenda for the FSN Site Visit?

Response
Thank you for your comment and interest in Flight School Next. There was a situation with the protections in the MS Word verstion that tranferred to the PDF version and caused the document to have a permission issue. We believe we have resovled this and would welcome your feedback.
Try this: Download the initial document into a folder. Open the document from the folder (don't use a short cut). Find attachments on left side of screen as imbedded documents. See attachment for screen shot of what should be a list of the attachments.
The U.S. Army Aviation Center of Excellence has been operating from Fort Rucker for over 50 years teaching and training the best helicopter aviators in the World. Flight School Next (FSN) is an evolutionary leap forward in the contractual order and operational organization of the flight school and the services that support it. Thus, while there is an incumbent for flight school aviation training, this is a brand-new approach and FSN is a new project that the U.S. Army has never attempted before.
The Ft. Rucker Aviation Industry Days event is not connected to the Flight School Next solicitation. The ACC-RSA-FSN team will offering more information regarding one-on-ones with industry partners during the Site Visit on July 31st and August 1st.
Building numbers have not been provided.

Thank you for your questions. It is not possible to complete the RSVP without a CAGE Code. The CAGE code, which stands for Commercial and Government Entity code, is a unique identifier assigned to businesses that do business with the U.S. federal government. It is a crucial part of the registration process in the System for Award Management (SAM).gov, which is mandatory for all entities seeking to do business with the government. To your 2nd question, please contact DLA for more information regarding the possibility of obtaining a CAGE code without completing the SAM registration..
Thank you for the question. As of 7/11/2025, there has not been a public distribution approved agenda provided.
Thank you for your question. Site Tours will be on the 31st and the 1st. These will not be same sites on both days, but rather different sites and locations across Ft. Rucker. See the response to Question #1 above for schedule details.
Thank you for your question. Please see response to question #1 above.
Thank you for your questions. There is an overlapping of 2 hours. The Fort Rucker Aviation Industry Days conclude on the 30th. During the 2 hours of 1500 - 1700 hrs., on the 30th, the ACC-RSA contracting team will be presenting an overview of the Flight School Next program and walking through the impact of FSN on the contracts currently providing service at the AVCOE. This overview will also introduce a discussion of the solicitation type, evaluation methodology, and award type.

Per the Special Procurement Notice, the last day to register for the FSN Site Visit is 7/14/2025

Thank you for this question. The established rules on attendance permit up to three (3) personnel for each unique CAGE code & UEI combination. However, the government reserves to right to limit attendance, based upon capacity maximums, in order to preserve the intent of the CSO and Site Visit to reach non-traditional Defense contractors and increase innovation.

Yes. For information to place Paid Advertising, contact: Rakhmanov, Casey N CIV USARMY ID-TRAINING (USA) <casey.n.rakhmanov.naf@army.mil>

Thank you for the question. Initial agenda information for the Site Visit has been provided. The ACC-RSA Contracting Command team will be providing an information session from 1500 - 1700 on the 31st. This will be a MS Powerpoint presentation and will also be posted to SAM.gov for those not able to attend. This will not be press-conference styled "Question & Answer" session; however, the accepted using the Q&A link prior to the info session and discussed during the 31st. The AVCOE stakeholders and ACC Contracting teams will be circulating at both the Industry Days and Site Visit; however, the government is requesting that industry members respect the Government Contractors' Code of Ethics: •

Thank you for the question. Flight demos were set-up and are being ran by G3 Air in conjunction with Aviation Industry Days and will be held on Monday, 28 July. The demonstration is for government only and is NOT associated with Flight School Next; however, the government reserves the right to any information gathered from the demonstrations to use as additional Market Research. If companies are interested in demonstrating their aircraft, contact Paul Meisner at paul.e.meissner2.civ@army.mil to coordinate. The detailed agenda and brief sides for the 30 July FSN brief as part of Aviation Industry Days and follow-on site visit will be posted on Sam.gov NLT 20 July 2025.

The following Site Visit General agenda is provided for planning purposes:

30 July 2025	1500-1700 Flight School Next Information Session	
31 July 2025	0800-0900 Day 1 Site Brief	0900-1600 Site Tours Day 1
01 August 2025	0800-0900 Day 2 Site Brief	0900-1600 Site Tours Day 2