Sole Source (Including Brand Name) Justification - Simplified Procedures for Certain Commercial Items

NOTE: *If a Justification was approved for the preceding acquisition, a copy of the approved Justification for the predecessor action must be included in the staff package for approval of the instant Justification. This applies to Justification staff packages that are submitted for review and approval at a level above the contracting officer. The predecessor Justification will be used as a reference document by the approving official.*

Is this a new or amended J&A Document? ☒ New ☐ Amended (*Prior to Award Only!*)

Is this a Bridge Action as defined in the AF Bridge Action Reduction Plan**?** ☐ Yes ☒ No

Funding level for this acquisition: ☐ >SAT and ≤ $700K ☒ > $700K and ≤ $13.5M

Contracting Activity: AFTC/PZIOB, Edwards AFB, CA

Purchase Request / Local ID Number: TBD

Program / Project (and PE, if applicable)**:** Flooring Basic Ordering Agreement (BOA)

Program Type (PEO or Other Contracting)**:** Other Contracting

Authority: ☒ AFFARS 5313.501 - 10 U.S.C. 2302b, Implementation of Simplified Acquisition Procedures (41 U.S.C. 1901)

☐ AFFARS 5313.501 - 10 U.S.C. 2304a, Special Emergency Procurement Authority (41 U.S.C. 1903)

Estimated Contract Cost (including options)**:** $4,040,934.00 **Justification Type:** ☒ Class ☐ Individual

COORDINATION (AFFARS 5306.304(a))

Sign and Save Procedure

** The text in the signature blocks below is editable, including the title.

** To remove a row, click the "X" next to the signature block. **CAUTION:** Once removed, it can only be restored by downloading the BLANK FORM again.

Date	Project Lead / Program Mgr / Requiring Activity	Signature	
	[redacted]	[redacted]	X

Date	Legal	Signature	
25 Jun 2026	[redacted]	[redacted]	X

APPROVAL (AFFARS 5306.304(a))

Date	Contracting Officer	Signature
25 Jun 2026	Joshua P. Vasquez [redacted]	[redacted]

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I. Contracting Activity.

AFTC/PZIOB 5 S. Wolfe Ave, Edwards AFB, CA 93524

II. Nature and/or description of the action being processed.

This action is a recompete of Blanket Purchasing Agreements (BPAs) FA930121A0004 and FA930121A0005.

It will be a Firm-Fixed-Price (FFP) Basic Ordering Agreement (BOA) for comprehensive Flooring Services at Edwards Air Force Base (AFB), the Air Force Research Laboratory (AFRL), and Air Force Plant 42 (AFP42). The scope encompasses the installation, removal, and repair of carpet and floor tile. The BOA will be awarded to a single contractor for a five-year period of performance, with an anticipated award date of 09 September 2026. While carpet materials are restricted to the mandatory Air Force Tier I approved vendor list, those sources do not offer interlocking tile solutions.

Consequently, interlocking tiles and other non-carpet products are integrated into this agreement's price list. This justification specifically supports the brand-name procurement of two essential non-carpet material items: Gerflor Creation CLIC System interlocking tiles and Gerflor GTI MAX Connect (hereafter both are simply referred to as "Gerflor").

III. Description of supplies/services required to meet agency needs.

The Air Force requires a variety of carpet and flooring options. Specifically addressed in this document is the need for highly durable, interlocking floor tile systems to support operational mission environments across Edwards AFB, AFRL, and AFP42. The estimated value of individual task orders utilizing these tiles ranges from $15,000.00 to $150,000.00, depending on facility size. Gerflor interlocking tile systems (specifically the Creation CLIC System and GTI MAX Connect, both here after referred to just as "Gerflor") have been established as the physical facility standard across multiple installations, to include Edwards AFB.

Utilizing these specific brand-name products is critical to ensure physical compatibility with existing interlocking sub-structures, maintain consistent aesthetic uniformity across military facilities, and prevent the premature invalidation of existing floor system warranties.

The overall estimated value for this procurement is $4,040,934.00 which encompasses the complete lifecycle of flooring requirements. This includes all materials (carpet, Gerflor, ceramic tile, stair treads, base and coves, padding, adhesives, sheet vinyl, composite tile, visually impaired treads, and other miscellaneous installation materials and consumables), installation labor, removal of existing materials, delivery, and repair services. Only the Gerflor flooring materials are restricted to a brand-name requirement discussed herein.

Given the unpredictable nature of facility maintenance, the precise quantity and frequency of Gerflor installations cannot be determined in advance. It should be noted, if the agency transitioned to another interlocking tile from Gerflor, doing so would mean that a plethora of "quick" fixes would actually turn into totally redoing of much larger areas (thus increased costs and time). Currently, use of Gerflor permits the government to quickly and inexpensively exchange as little as one tile at a time. Moving to another brand would mean that even simple fixes would result in an entire room/area needing to be redone.

IV. Statutory authority permitting other than full and open competition.

This acquisition is conducted under the authority of 41 U.S.C. 1901, as implemented by RFO 12.102(b).

V. Demonstration that the contractor's unique qualifications or nature of the acquisition requires the use of the authority cited above (applicability of authority).

This justification restricts the interlocking vinyl tile portion of the requirement to the two Gerflor brand-name products for physical compatibility. Its locking-tab design prevents the integration of alternative brands without creating

structural instability or a duplication of costs to remove and replace the current floors. While this specific material is restricted to a single manufacturer, the overarching BOA will still be competed among small business flooring contractors.

VI. Description of efforts made to ensure that offers are solicited from as many potential sources as practicable.

To ensure maximum competition, a Sources Sought notice was published on the Government-wide Point of Entry (SAM.gov). The Government received responses from many capable small businesses confirming that Gerflor is a widely available commercial product. These responses demonstrated that numerous flooring contractors have authorized distributor access to the required Creation CLIC System and GTI MAX Connect materials. Because multiple vendors can supply and install these brand-name products alongside the non-restricted flooring materials, the overarching BOA will be competed to the maximum extent practicable, ensuring robust price competition and supporting small business participation.

VII. Determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.

Price reasonableness will be established in accordance with RFO 12.204(a) by evaluating the competitive price lists submitted by multiple responding contractors.

VIII. Description of the market research conducted and the results, or a statement of the reasons market research was not conducted.

Market research confirmed that the two Gerflor products featured on the price list possess a unique, proprietary design engineered to meet the operational demands of the installations. Additionally, this research verified that these Gerflor products are widely available in the commercial marketplace, ensuring that multiple competing contractors can readily acquire and utilize the materials to service requirements across the base as confirmed by the Sources Sought.

IX. Any other facts supporting the use of Other Than Full and Open Competition.

N/A

X. List of any sources that expressed, in writing, an interest in the acquisition.

[redacted]

XI. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before making subsequent acquisitions for the supplies or services required.

Currently, there are no known compatible tiles that will interlock with Gerflor. The Mission Partner and the Contracting Officer (CO) will continue to monitor the commercial marketplace for any emerging flooring technologies or interlocking systems that could serve as viable substitutes in future requirements while maintaining compatibility with the base's existing Gerflor infrastructure.

XII. Certification by the Contracting Officer.

As evidenced by my signature above, I have determined this document to be both accurate and complete to the best of my knowledge and belief.

XIII. Certification by the technical/requirements personnel.

As evidenced by my signature above, I certify that any supporting data contained herein, which is my responsibility, is

both accurate and complete.

☒ Remove the Guidance pages below.