CALCULATION OF SELF-PERFORMED/SUBCONTRACTED WORK

(626-24-203_Cooling Tower and Chillers)

Offerors for General Construction (NAICS code 238220) must provide at least 15 percent (25% for specialty trade NAICS codes with 237 and 238 prefix) of the cost of the contract performance incurred for personnel must be performed by the Service-Disabled Veteran Owned Small Business (SDVOSB) awardee or those of a verified SDVOSB subcontractor. Provide a breakdown of material and personnel costs, by specification division listed for the project. Home Office overhead, profit/fee and bond costs shall be added after a subtotal of personnel and material/Equipment costs has been calculated. Clearly identify the personnel costs you will be performing, and the personnel costs of other eligible service-disabled veteran-owned small business concerns. Below is a suggested format.

Specification Division	SDVOB Vendor (Y or N)	Personnel Cost	Material/Equipment Costs
Division 01		$	$
Division 02		$	$
Division 03		$	$
(Add additional lines as necessary for each Division applicable to this project)		$	$
		$	$
		Sub Total (Personnel Costs, Material/Equipment Costs)	$
		Profit	$
		Home Office Overhead	$
		Bond	$
		Grand Total	$

Calculation of self-performed personnel costs:

1. Total personnel costs * both prime and all subcontractors: $_____
2. Subtract all subcontractor personnel costs* that are not SDVOSB companies that will perform work on this contract: $_____
3. Remainder is 'Total amount of work to be self-performed under the Contract': $_____
4. Self-performed work = Line 3/Line 1 x 100 = _____ %

*personnel costs include labor, mechanics, other tradesmen, and office personnel directly charged to the project (includes project manager, job superintendent, administrative, estimators, etc.)