Office of the Procurement Executive
U.S. DEPARTMENT *of* STATE

SINGLE SOURCE JUSTIFICATION NOT EXCEEDING THE SIMPLIFIED ACQUISTION THRESHOLD

SECTION 1: IDENTIFICATION OF THE AGENCY AND THE CONTRACTING ACTIVITY

Department of State Contracting Activity	☐ Office of Acquisitions Management ☐ Foreign Service Institute ☐ Office of Foreign Missions ☐ U.S. Mission to the United Nations ☒ Overseas Post: Bangkok, Thailand
Requiring Activity	Purchase UV Printer for Print/Graphics work

SECTION 2: NATURE AND/OR DESCRIPTION OF THE ACTION BEING APPROVED

Approval is requested to award on a sole source basis to BPS Advance Co., Ltd, 131 Soi Prachauthit 33 Bangmod Thungkru Bangkok 10140 Thailand, Tel no. 02-087-9119 for the supplies and/or services described in Section 3 on behalf of the Requiring Activity.

SECTION 3: DESCRIPTION OF SUPPLIES/SERVICES REQUIRED TO MEET THE AGENCY'S NEEDS

The requirement is to provide VersaObject MO-240 UV printer and ink supplies at US Embassy Bangkok. The estimated value for the entire period of performance is $28,550, including options. These supplies/services require that a UV Printer and ink supplies be delivered. This will allow the Office of DT Print and Graphics to accomplish specialized and expedited print and graphics work entirely in-house. Currently, this specialized work must be outsourced to meet deadlines, incurring substantial recurring costs. By transitioning this capability in-house, the Mission will eliminate outsourced labor costs, yield significant long-term fiscal savings, and drastically reduce product delivery lead times.

SECTION 4: IDENTIFICATION OF THE STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION

In accordance with Federal Acquisition Regulation (FAR) 13.106-1(b)(1), the Contracting Officer has deemed only one source reasonably available based on the following:

☒ Urgency

☐ Exclusive licensing agreements

☐ Brand-name

☐ Industrial mobilization

☒ Other Effectively and efficiently meets mission needs

SECTION 5: DEMONSTRATION THAT THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS OR THE NATURE OF THE ACQUISITION REQUIRES USE OF THE AUTHORITY CITED

Market research demonstrated that the Roland VersaObject MO-240 UV printer is the only market solution capable of meeting all technical and operational agency requirements within budget. Alternative brands and models evaluated either failed to support core project requirements or substantially exceeded the necessary scope at a prohibitive price point.

The selected local vendor is uniquely positioned as the sole source capable of delivering the hardware and required supplies within the compressed timeline dictated by the strict September deadline. Engaging alternative vendors introduces prohibitive lead times for delivery, material sourcing, and specialized technical support, risking total project failure.

If this hardware is not procured urgently through this vendor, the Embassy will lose the capability to complete the project work in-house. Forcing this project to an outside contractor will result in significantly higher outsourced labor and material costs. Furthermore, outsourcing introduces severe operational risks, including missed milestones, unless substantial expedited processing fees and overtime labor costs are incurred.

Market Research & Technical Rationale

This specific brand and model are required due to distinct technical capabilities that alternative equipment cannot replicate:

- Throughput & Efficiency: Its print speed is 1.2 times faster than comparable makes and models, which is vital for meeting the compressed project schedule.
- Output Quality: It provides superior print definition, which is technically necessary to cleanly reproduce small text and complex graphic gradations.
- Surface Versatility: It possesses the native capability to print high-quality graphics on curved and uneven surfaces out of the box. Alternative models require the acquisition of proprietary attachments at a significant additional equipment cost.
- Capacity: The larger bed size accommodates oversized objects that alternative, lower-cost models cannot fit.

Additionally, operational constraints require a localized vendor to eliminate customs clearance delays, international freight surcharges, and extended transport timelines, ensuring a strict 5-day delivery window post-purchase order issuance. The equipment must natively feature a built-in 220V power supply to match Embassy infrastructure, and the vendor must guarantee 24-hour supply replenishment alongside complimentary, in-person training and on-site warranty servicing.

SECTION 6. DETERMINATION BY THE CONTRACTING OFFICER THAT THE ANTICIPATED COST TO THE GOVERNMENT IS FAIR AND REASONABLE

By signing the justification, the Contracting Officer makes a determination that the price to the Government is anticipated to be fair and reasonable.

SECTION 7. CERTIFICATIONS

All reviews and approvals should be completed in the order listed unless otherwise authorized or required.

REQUIREMENTS CERTIFICATION

I certify that the facts and representations under my cognizance which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

Requirements Cognizance:
SIGNATURE:

Robert Glunt
Chief Diplomatic Technology Officer
MGT/DT

7/2/2026
Date

CONTRACTING OFFICER CERTIFICATION

I certify that this submission is accurate to the best of my knowledge, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

SIGNATURE:

Ramon Menendez-Carreira
Contracting Officer
General Services Office, U.S. Embassy Bangkok

7/2/26
Date