U.S. Embassy Ankara
Date: July 2nd, 2026

Dear Prospective Quoter:

Subject: Request for Quotations number 19TU1526Q3632

Enclosed is a Request for Quotations (RFQ) for three (3) brand-new, factory-produced MY2026 or newer C-segment compact sport utility vehicles (SUVs), each left-hand drive, gasoline mild-hybrid/electric-assist, automatic transmission, all-wheel drive, Euro 6.2 (Euro 6d) or higher, homologated for Türkiye, and meeting Section 1 requirements. The RFQ does not identify a required make or model. To submit a quotation, follow Section 3 and complete the required portions of the attached document.

The U.S. Government intends to award a firm-fixed-price purchase order to the responsible quoter submitting the lowest-priced, technically acceptable quotation. Only quotations from manufacturers, manufacturer-authorized distributors/dealers, authorized resellers, or certified resellers with proof of authorization and warranty/support capability in Türkiye will be considered. Award may be made on initial quotations, without discussions.

The RFQ includes three delivery categories: Category 1 - vehicles not present in Türkiye; Category 2 - vehicles in Türkiye in free circulation; and Category 3 - vehicles stocked at an approved Turkish sea port free-zone/bonded warehouse in Istanbul, Kocaeli, Izmir, or Mersin. Offerors must identify the offered delivery category, named point, delivery period, and firm-fixed price basis.

The Embassy will not be conducting a pre-quotation conference.

Quotations are due by Thursday, July 16th, 2026, on or before 3:00 p.m. (GMT +3 hrs.). No quotations will be accepted after this time. Quotations must be in English; incomplete, unsigned, conditional, or open-ended quotations may not be accepted.

Your quotation must be submitted electronically to Ankara-GSO-Procurement-DL@state.gov. The submission must be in MS Word, MS Excel, or Adobe Acrobat (PDF) format. The file size must not exceed 30 MB. If the file size exceeds 30 MB, submit the quotation in separate files attached to separate emails, each below 30 MB.

In order for a quotation to be considered for award, submit the complete proposal document set required by Section 3, including:

1. Completed solicitation package: Complete SF-1449 blocks 12, 17, 19-24, and 30 as applicable; complete Section 1 pricing, delivery category, named point, and signature entries; and complete Section 5 representations/certifications.
2. Signed solicitation amendments, if any: Submit a signed copy of each amendment issued before the quotation due date.

3. Offeror identity and contact information: Provide legal business name, address, country of establishment, point of contact, email, telephone, signatory name/title, and whether the offeror is a local Türkiye seller or located outside Türkiye.
4. SAM registration or local vendor identification: Local Türkiye sellers shall submit local legal/vendor information; SAM proof is not required for award consideration. Offerors located outside Türkiye shall submit active SAM.gov proof with UEI and NCAGE.
5. Price and delivery category package: Complete the price table and Delivery Category Offered block. Identify currency, unit/total price, named point/facility, delivery days, price inclusions, and any expressly Government-responsible charge.
6. Technical compliance statement / Table 1 verification: Complete Table 1 offeror check columns and submit a signed statement identifying make, model, model year, trim/configuration, country of origin, VINs/chassis numbers if available, and any exceptions.
7. Manufacturer datasheets/catalogues: Submit official literature supporting key vehicle specifications, emissions/homologation, safety/comfort features, and warranty.
8. Manufacturer/dealer authorization: Provide manufacturer, importer, distributor/dealer, authorized reseller, or certified reseller proof to sell and support the vehicles in Türkiye.
9. Warranty and service support: Identify manufacturer-backed warranty of at least three (3) years or 100,000 km, or better, and authorized service/dealer support in Türkiye.
10. Delivery-category support: Category 1 - DAP named place in Ankara and origin/country of shipment; Category 2 - current location and free-circulation proof; Category 3 - Cost and Release Statement plus port/facility/operator/status/storage/release information.
11. Exhibit A certification: Submit the completed Certification Regarding Compliance with Applicable Federal Anti-Discrimination Law.
12. Exceptions/deviations statement: State "No exceptions" or list each exception. Open-ended, conditional, undefined-charge, or material conflicting exceptions may be unacceptable.

Delivery/shipping originals listed in Section 1.IX are post-award delivery or release-ready handover documents unless Section 3, the selected delivery category, or the Contracting Officer requires submission with the quotation.

Direct any questions regarding this solicitation in written English to Ankara-GSO-Procurement-DL@state.gov. All questions must be received prior to 1:00 p.m. on Friday, July 10th, 2026.

Sincerely,

Anthony Chang
Contracting Officer

Enclosure: Solicitation Document 19TU1526Q3632