JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION

SECTION 1: IDENTIFICATION OF THE AGENCY AND THE CONTRACTING ACTIVITY

Department of State Contracting Activity	☒ INL/SAO/IM
Requiring Activity	INL/Tegucigalpa

SECTION 2: NATURE AND/OR DESCRIPTION OF THE ACTION BEING APPROVED

Approval is requested to award a sole-source contract to Grupo Vision, Honduras, for the supplies and/or services described in Section 3 on behalf of the requiring activity. This requirement will result in a firm-fixed-price (FFP) contract with no options.

SECTION 3: DESCRIPTION OF SUPPLIES/SERVICES REQUIRED TO MEET THE AGENCY'S NEEDS

The requirement is to provide technological renovation, stations, and the Secura Livescan System to implement the Automated Fingerprint Identification System (AFIS) in the Police Criminal Investigations Unit (DPI) in Honduras. This system, along with its pertinent components, will be implemented on the existing AFIS infrastructure originally donated by INL-Honduras in 2015. The technological renovation is necessary to augment the criminal investigation capacity of the DPI and will enable the Office of INL-Honduras to further support the Honduras National Police.

The procurement includes new AFIS servers for backup, processing, queries, and comparison/verification; a SECURA regional server with system licenses for biometric data exchange; 45 workstations (CPU and monitor); 10 flatbed scanners; 45 digital cameras; 13 multipurpose workstations; and professional services for information configuration and migration. These upgrades will strengthen the institution's infrastructure, ensure continuity of biometric identification operations, and expand nationwide coverage for forensic and police processes.

Supplies/Services Title	Quantity
AFIS Server – Backup	1
AFIS Server – Processing and Queries	1

AFIS Server – Comparison/Verification	1
SECURA Server – Regional (with system licenses)	1
Workstations (CPU, Monitor)	45
Flatbed Scanners	10
Digital Cameras	45
Multipurpose Workstations	13
Professional Information Configuration & Migration	1 lot

The estimated value for the entire period of performance is [redacted]

SECTION 4: IDENTIFICATION OF THE STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION

This acquisition is conducted under the authority of 41 USC 3304, as implemented by FAR 6.3 and substantiated by the following:

☒ FAR 6.302-1 – Only one responsible source and no other supplies or services will satisfy agency requirements.

SECTION 5: DEMONSTRATION THAT THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS OR THE NATURE OF THE ACQUISITION REQUIRES USE OF THE AUTHORITY CITED

Grupo Visión is uniquely qualified to provide the Automated Fingerprint Identification System (AFIS) and SECURA LIVESCAN System based on the following factors:

a. **Exclusive Intellectual Property and Technical Expertise:**
Grupo Visión holds the exclusive intellectual property rights to the AFIS and SECURA LIVESCAN systems, making them the sole provider capable of delivering, upgrading, and supporting these technologies. Their proprietary systems are already deployed and operational within the Honduran National Police, as well as in El Salvador and Guatemala, ensuring seamless interoperability and standardized biometric data exchange across the Northern Triangle. Grupo Visión's technical expertise and in-depth knowledge of these systems enable them to deliver a comprehensive technological renewal, including hardware, software, and integration services, all tailored to the specific operational requirements of the region.

b. **Standardization and Regional Integration:**
The AFIS and SECURA LIVESCAN systems provided by Grupo Visión are the only solutions that support the established regional framework for biometric information sharing among Honduras, El Salvador, and Guatemala. This standardization is critical for cross-border law enforcement collaboration and the effective identification of individuals with police records, directly supporting U.S. and host nation objectives to combat transnational organized crime.

c. **Brand-Name Justification for Dell Technologies Equipment:**
The requirement specifies Dell Technologies equipment for central infrastructure and workstations because it is the standard brand used by all police forces in the Northern Triangle. This standardization allows for integrated warranty and support services, facilitates information exchange, and ensures operational continuity through uniform hardware platforms. Dell Technologies offers a three-year warranty with four-hour on-site service, preventive and predictive support, and the best manufacturing and delivery times, optimizing investment and response times across all three countries. Market research confirmed that no other manufacturer can provide the same level of regional integration, support, and cost-effectiveness required for this initiative.

d. **No Other Qualified Sources:**
No other vendors expressed interest or demonstrated the capability to provide a compatible or equivalent solution. The proprietary nature of the AFIS and SECURA LIVESCAN systems, combined with the need for regional interoperability and standardized support, precludes consideration of alternative sources.

SECTION 6. DESCRIPTION OF EFFORTS TO ENSURE THAT OFFERS WERE SOLICITED FROM AS MANY POTENTIAL SOURCES AS IS PRACTICABLE, INCLUDING WHETHER A NOTICE WAS OR WILL BE PUBLICIZED AS REQUIRED BY FAR SUBPART 5.2 AND, IF NOT, WHICH EXCEPTION UNDER FAR 5.202 APPLIES

Market research was conducted in accordance with FAR Part 10 to identify existing capabilities, technologies, and potential sources to meet the Government's need for the Automated Fingerprint Identification System (AFIS). This research included a review of commercial sources, required sources such as the AbilityOne Program, Federal Supply Schedule contracts, GWACs, MACs, and other multi-agency instruments. The results confirmed that Grupo Vision is the sole provider and intellectual property owner of the AFIS system, and no other sources are capable of meeting the Government's technical and operational requirements.

No other sources have expressed interest in this requirement. As a result, it was determined that it is not practicable to solicit offers from additional sources. A synopsis of the proposed procurement was not published because of the rationale outlined within section 5. The justification for a sole-source award under FAR 6.302-1 is based on the unique qualifications and proprietary rights held by Grupo Vision.

SECTION 7. DETERMINATION BY THE CONTRACTING OFFICER THAT THE ANTICIPATED COST TO THE GOVERNMENT IS FAIR AND REASONABLE

The Contracting Officer has determined that the anticipated price to the Government for the supplies and services covered by this J&A is fair and reasonable. This determination is based on comparison to substantially similar items, sales of the same item to other purchasers, market prices, historical prices, and an independent government estimate. By signing this justification, the Contracting Officer affirms that the estimated cost of [redacted] is expected to be fair and reasonable to the Government.

SECTION 8. DESCRIPTION OF THE MARKET RESEARCH CONDUCTED (SEE PART 10) AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED

Market research was conducted within the past 12 months by the INL-Honduras Program Office to identify potential sources capable of meeting the Government's requirement for the Automated Fingerprint Identification System (AFIS) and the SECURA LIVESCAN System. The research included a review of commercial sources, required sources such as the AbilityOne Program, Federal Supply Schedule contracts, GWACs, MACs, and other multi-agency instruments. No other sources were identified that could meet the technical and operational requirements of the Government.

The results of this market research confirmed that Grupo Visión is the sole provider and intellectual property owner of both the AFIS and SECURA LIVESCAN systems. Grupo Visión holds the exclusive rights to these systems, and they are not available for resale through other vendors or distributors. This proprietary status, combined with the lack of alternative sources, supports the decision to limit competition for this acquisition. The market research was

compiled by the INL-Honduras Program Office in January 2026, and the findings are documented in the acquisition file.

SECTION 9. ANY OTHER FACTS SUPPORTING THE USE OF OTHER THAN FULL AND OPEN COMPETITION

Acquiring an alternative system, application, or equipment would significantly hinder current operational capabilities and disrupt established collaboration with regional partners. The Automated Fingerprint Identification System (AFIS) and SECURA LIVESCAN System provided by Grupo Visión are fully integrated with the existing infrastructure of the Honduran National Police and are interoperable with systems in El Salvador and Guatemala. Procuring a different solution would require substantial duplication of costs, including new hardware and software acquisition, system integration, data migration, and extensive retraining of personnel. Due to the interdependence of these systems across regional partners, it is not feasible to accurately estimate the total cost, as it would also require changes to the systems used by partner countries, in addition to the initial set-up and integration expenses incurred during the original implementation.

Furthermore, transitioning to a new provider would result in unacceptable delays, estimated at 12–18 months, due to the time required for procurement, installation, testing, and training. Such a delay would severely impact ongoing law enforcement operations and regional information sharing, undermining efforts to combat transnational organized crime. These timeframes are based on past experience with similar system deployments and consultations with technical experts. Grupo Visión has always been the sole provider and intellectual property owner of the required technology. For these reasons, limiting competition is necessary to maintain operational continuity and fulfill program requirements without incurring prohibitive costs or delays.

SECTION 10. LISTING OF THE SOURCES, IF ANY, THAT EXPRESSED, IN WRITING, AN INTEREST IN THE ACQUISITION

To date, no other sources have written to express an interest in this acquisition. Market research and outreach efforts confirmed that Grupo Visión is the sole provider and intellectual property owner of the required Automated Fingerprint Identification System (AFIS) and SECURA LIVESCAN System. No other vendors have demonstrated the capability to meet the Government's technical and operational requirements. As a result, no additional sources were considered for this procurement.

SECTION 11. STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS TO COMPETITION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES REQUIRED

At this time, this is a one-time acquisition to address a specific requirement for the Honduran National Police, and no future recurring purchases of the same or similar systems are anticipated. The proprietary nature of the Automated Fingerprint Identification System (AFIS) and SECURA LIVESCAN System, as well as the lack of available technical data packages or performance specifications, currently preclude full and open competition. Should future requirements arise, the Government will assess the feasibility of acquiring a validated technical data package or developing performance specifications to support competition. Any future acquisitions will be structured, to the maximum extent practicable, to promote competition and reduce reliance on sole-source procurements.

SECTION 12. CERTIFICATIONS

All reviews and approvals should be completed in the order listed unless otherwise authorized or required.

TECHNICAL AND REQUIREMENTS CERTIFICATION (FAR 6.303-2(b))

I certify that the facts and representations under my cognizance which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

[redacted]

[redacted]

[redacted]

[redacted]

CONTRACTING OFFICER CERTIFICATION (FAR 6.303-2(a)(12))
I certify that this submission is accurate to the best of my knowledge, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

[redacted]

[redacted]

[redacted]

[redacted]