LIFE SAFETY CODE TRAINING

EVALUATION CRITERIA

The offeror's quote will be evaluated in three areas: Technical, Past Performance, and Price. This acquisition will be conducted in accordance with FAR Part 12, Commercial Products and Commercial Services and the provision 52.212-2. The Government will award to the responsible offeror whose quote, conforming to the solicitation, will be most advantageous to the Government. A comparative analysis evaluation of all quotes will be carried out to determine the best value, which may include a tradeoff among price and non-price factors. Technical and past performance when combined are significantly more important than price. In the non-price areas, technical is more important than past performance. Interested parties should recognize that price, although of lesser importance than non-price factors, might contribute substantially to the contract award decision. As the evaluation of competing quotes in the technical and past performance areas become more equal, the more important price will become in selecting the best value for the Government. The BOP desires to make an award to the offeror who can provide the best value, considering the evaluation criteria specified herein. The Government is more concerned with obtaining superior technical excellence and low risk than in making an award at the lowest price to the Government. This will involve an overall assessment of each quote judged in terms of an offeror's potential for successfully completing anticipated requirements at a reasonable cost.

Mere restatement of the requirements and/or generic assertions that a quote is compliant with the solicitation without containing an appropriate description of the offeror's capabilities may be viewed less favorably than quotes with detailed descriptions. The evaluation will be based on clarity, depth, and information provided in an offeror's quote. The Government will only evaluate what is provided by the offeror. For the Past Performance factor the Government reserves the right to use data obtained from other sources. The solicitation consists of the RFQ 1449 document, Statement of Work, and the Evaluation Factors herein.

Technical Evaluation Factors

(1) **Training Program:** The Government will evaluate the offeror's proposed training program, to include but not limited to the below;

- The methodology for delivering (24) hours of onsite training.
- How effectively the curriculum aligns with current NFPA 101 standards and regulatory requirements.

- Hardcopy material provided to students.
- Full adherence to section 2.1 of the Statement of Work.
- Feasibility of successfully completing all (24) hours of instruction while adhering to the material in the Statement of Work.

(2) **Experience:** The Government will assess each offeror's key personnel and instructor/instructors with the criteria below;

- Direct experience teaching Life Safety Code classes. Offerors shall provide examples of having taught Life Safety Code classes. Mere statements of having taught this specific class without providing a detailed history will be viewed less favorably.
- At least (5) years of full-time experience in the field of fire protection.
- At least (3) years of experience teaching similar classes.
- Presently serving on an NFPA committee or have served on an NFPA committee within the last (5) years.
- Familiarity with a correctional environment.
- Familiarity with the subjects of the Statement of Work.

(3) **Innovative and Value-Added Enhancements:** The offeror is invited to propose innovative enhancements that exceed the base requirements of the Statement of Work (SOW). State and define the enhancements. The enhancement must be relevant, measurable, or an economic benefit to the requirement and benefit the Bureau of Prisons. Enhancements that offer substantial improvements will hold a much higher value than incidental improvements.

SOW Realization: Quotes will be assessed on the offeror's comprehensive, detailed methodology for executing all tasks, deliverables, and performance milestones outlined in the Statement of Work (SOW), demonstrating a thorough understanding of the requirements without merely repeating back the SOW language.

Past Performance

Past Performance is a measure of the degree to which the offeror, as an organization, has performed previous contracts and satisfied its customers. Offerors will submit Past performance information with their quote, to include

recent and relevant contracts for the same or similar items and other references (including contract numbers, points of contact with telephone numbers and other relevant information). The Government will check, to the extent it deems necessary, each offeror's past performance information and reserves the right to contact references to inquire about: the quality and timeliness of the offeror's work; ability to stay within budget; reasonableness of its business behavior; and technical and management capabilities. The Government may expand the evaluation to include references or information not contained in the offeror's submission including, but not limited to, past evaluations and other available information. The actual number of references checked is at the discretion of the Government.

Pricing Evaluation

To be considered for award, the offeror must submit prices that are deemed to be fair and reasonable. The Government may evaluate the reasonableness of each offeror's unit prices and multipliers by comparing them to each other and, where necessary, other contracts for similar items. Prices that represent a probable loss position for the offeror may be judged unrealistic. Prices which are extreme or excessive may be judged unreasonable.