NATIONAL GUARD BUREAU
U.S. PROPERTY AND FISCAL OFFICER FOR KANSAS
2737 SOUTH KANSAS AVENUE
TOPEKA, KANSAS 66611-1170

REPLY TO ATTENTION OF

NGKS-PFZ-PC 07 July 2026

MEMORANDUM FOR RECORD

SUBJECT: Sole Source Justification for Modula VLS Maintenance (Below SAT)

1. Requiring Activity: Army Air Service Facility (AASF) #1 & 2

2. Description of Action: Award of a firm-fixed-price purchase order for certified maintenance and repair of legacy Modula Vertical Lift Systems (VLSs), Serial Numbers #: *MX1220026, MX1000047*.

3. Authority Cited: RFO FAR 12.102(a) – Only one source reasonably available.

4. Rationale for Single Source:

- Proprietary Software & Diagnostics: The Modula VLSs require proprietary diagnostic software, system keys, and firmware calibrations that are restricted intellectual property of Modula. Only factory-certified Modula technicians possess the licensing required to access the machine's operating system to perform safe repairs on critical components (e.g., motors, inverters).
- Proprietary Parts Supply: Modula restricts the sale of critical internal replacement parts to certified dealers. Non-certified third parties cannot source genuine parts, which increases the performance risk to an unacceptable level and voids the safety certifications of the lifting equipment.
- Safety & Technical Expertise: The legacy nature of these specific machines requires specialized, advanced technician training provided exclusively by Modula.

5. Market Research: On 08 July 2026, the government confirmed Due to the propitiatory elements of this requirement open market solicitation is unlikely to result in qualified vendor capable of performing this requirement. small business participation is limited to a select few authorized vendors. On the manufacturer's website we were able to identify 22 Authorized Modula dealers in the United States. Of those 6 were identified as SAM.gov registered small business. { See accompanied authorized vendor list} The manufacturer (Modula Inc) assigns Services work to affiliate companies or regional offices. The local office assigned to our region is Bradford Systems Co, however through communications with both Bradford systems Co and Modula Inc it was determined that Bradford Systems Co lacks the qualified personnel needed to service our older legacy VLS machines. So, Due to this Modula Inc insists that they send their more senior qualified technicians to repair and service our machines. To comply with posting

requirements found in FAR 5.201, this requirement will be posted on SAM.gov. This will be posted as an intent to sole source. The 6 identified small businesses authorized to deal Modula products and services operate under their granted authority, training and certifications. Soliciting quotes from the other small business in the authorized dealer network is unlikely to yield better results due to locality, available qualified technicians (specifically trained on legacy machines) and the assigned regional authority granted by Modula for operations.

6. Determination of Fair and Reasonable Price: Price will be evaluated against historical pricing for similar VLS repair services and the manufacturer's published commercial price list to ensure the government receives a fair and reasonable price.

7. POC for this memorandum is SSG James Sparkes and can be reached at james.d.sparkes.mil@army.mil or 785-646-0853 .

Digitally signed by VERSCHELDEN.VERNON.LEROY.1150775724

Vernon L. Verschelden
Contracting Officer