APPENDIX G

Exhibits

EXHIBIT A

PERFORMANCE RELEVANCY QUESTIONNAIRE AND COMPANY SPECIALIZED EXPERIENCE

PART 1: Prepare questionnaires in the format provided.

Provide the following information requested **in this format** for each of the projects/contracts being described. Prepare not more than five (5) of these documents. Contractors should select their projects carefully because the quality of the contractor's relevant performance is more important than the quantity of projects submitted. Projects may be on going, if complete to 75%, and cannot have been completed any earlier than 6 years prior to the solicitation issue date. Provide frank, concise comments regarding your performance on the contracts you identify. Use as much space as required.

A. Offeror (Your) Name (Company/Division):

B. Project/Contract Title:

C. Contract Specifics:

1. Description of Effort as _____Prime or _____Subcontractor
2. Contract Number:_____
3. Original Contract $ Value:_____ Current/Final Contract $ Value:_____
4. If amounts in 3 above are different, provide a brief description of the reason:

5. Completion Date:

   a. Original Date:_____
   b. Current Schedule:_____
   c. Estimated/Final Completion Date:_____
   d. Primary cause for Contract Modifications:_____

D. Provide **detailed** description of the work performed under the contract including, but not limited to your past performance. Note that your description will be evaluated for similarity of the construction methods, particularly in construction projects for corrosion control, fuel cell hangars and flight simulators or equivalent facilities with similar characteristics to those identified in this solicitation. The Government may also consider similarity of the client type (i.e. federal government) and/or the project sustainability requirements. The location at which work was performed to the location(s) at which work will be performed may also be considered.

1. Describe the specific elements of the work performed by your firm.

2. Indicate what elements of work were performed by your major subcontractors and if those same subcontractors will be used on this project. If you intend to use these subcontractors, please list name and principal areas of work they will perform. A letter of commitment, as described in Section 00 21 00, will be required for subcontractors.

3. Address any technical areas about this project you consider uniquely relevant to this project. Include in your discussion if project had sustainability requirements. Of particular interest are USGBC LEED® and the level of recognition received. Indicate if no such requirements.

4. If you intend to use any of the same key personnel on this solicitation's project, indicate by name and position those personnel proposed to be utilized on the referenced contract. (Project Manager, Site Superintendent, Quality Control Manager). Indicate what position they will have on this solicitation's contract. . A letter of commitment, as described in Section 00 21 00, will be required for key subcontractors personnel.

5. Describe why you believe the work is very relevant, relevant or semi-relevant to this solicited project. (see section 002200 for information.) (Use as much space as necessary).

E. List a point of Contact for Owner/Government agency Contracting Officer and/or inspector; include a current phone number and email address. (This information is required here even though you will be sending Exhibit C letters and questionnaires to these references. (Do NOT include a copy of the Exhibit Cs you sent to your references.)

End of Part 1 - Questionnaire Requirements – Prepare and send Exhibit C Package to the reference(s) for each of projects discussed in the Exhibit As.

PART 2: Provide the following information one time.

Additional offeror information required, but not project specific. This information need only be provided once in your submission package.

2 A. Applicable to all offerors - Describe your compliance with the requirements of FAR clause 52.219-8 Utilization of Small Business Concerns. Even if you are a Small or Small Disadvantaged Business, this clause in Federal Contracts applies. It is the policy of the United States that small business concerns, veteran-owned small business concerns, service-disabled veteran-owned small business concerns, HUBZone small business concerns, small disadvantaged business concerns, and women-owned small business concerns shall have the maximum practicable opportunity to participate in performing contracts let by any Federal agency, including contracts and subcontracts for subsystems, assemblies, components, and related services for major systems. It is also policy to establish procedures to ensure the timely payment of amounts due pursuant to the terms of their subcontracts. Describe below the methods you have used to comply with this policy on prior federal contracts. Include any evidence, or a point of contact to verify this information, if available.

2B: Offerors are strongly encouraged to include with their proposals information on problems encountered on relevant projects and the specific corrective actions taken to remedy the problem(s).

2C: List any projects within the last six (6) years that have been assessed Liquidated damages. If none have been assessed, make a positive statement to that effect.

2D: List any projects within the last six (6) years that have been terminated, for any reason. Provide an explanation. If none, make a positive statement to that effect.

2E. Compliance with Safety Standards. Provide proof of your Experience Modification Rate (EMR) for these years: 2015, 2016, 2017, 2018 and 2019.

End of Questionnaire Requirements

EXHIBIT B – SUBCONTRACTOR/TEAM/KEY PERSONNEL INFORMATION AND CONSENT FORM

Past performance information concerning subcontractors and teaming partners cannot be disclosed to a private party without the subcontractor's or teaming partner's consent. Because a prime contractor is a private party, the Government will need that consent before disclosing subcontractor/teaming partner past and present performance information to the prime during exchanges. In an effort to assist the Government in assessing the offering contractor's past performance relevancy and confidence, we request that the following consent form be completed by the major subcontractors/teaming partners identified in the offering contractor's proposal. The completed consent forms should be submitted to the offering contractor for submission with subcontract past performance volume. Additionally, certain subcontractors will be required to send off questionnaires to their references. The offering contractor will inform you if this is required. Your cooperation will be appreciated.

Your Letterhead

SUBCONTRACTOR/TEAMING PARTNER CONSENT FOR THE RELEASE OF PAST PERFORMANCE INFORMATION TO THE PRIME CONTRACTOR AND REFERENCE INFORMATION

_____ (Name of Firm) is currently participating as a (subcontractor/teaming partner) with (prime contractor or name of entity providing proposal) in responding to W50S9H-26-R-A011. We understand that the Government is placing increased emphasis on past performance in order to obtain best value in source selections. In order to facilitate the performance confidence assessment process we are signing this consent form to allow you to discuss our past and present performance information with the prime contractor during the source selection process.

(Signature)
(Title of Individual with authority to sign for and
Legally bind the company)

Company Name:_____
Address:_____
City/State/Zip Code:_____ Date:_____

Reference List (required): Reference cannot be from the contractor proposing on this solicitation.

1. Contract No. And Title_____
   Describe your role (Prime/Sub) and work Performed _____
   Reference POC Name_____ Phone_____
   Email address:_____

2. Contract No. And Title_____
   Describe your role (Prime/Sub) and work Performed _____
   Reference POC Name_____ Phone_____
   Email address:_____

3. Contract No. And Title_____
   Describe your role (Prime/Sub) and work Performed _____
   Reference POC Name_____ Phone_____
   Email address:_____

EXHIBIT B

LETTER OF COMMITMENT OF
KEY SUBCONTRACTOR AND/OR KEY PERSONNEL

(USE SUBCONTRACTOR'S COMPANY LETTERHEAD)

TO: Contracting Officer

SUBJECT: Letter of Commitment for Proposed Contract for _____

Dear Sir or Madam:

I hereby make the unequivocal commitment that, in the event of an award of a contract to (Fill in name of Proposer), that (insert name of firm) will fulfill the duties of (state role on a project)

Sincerely,

Signature and Title of Authorized Subcontractor Official: _____

Date: _____

EXHIBIT D – PAST PERFORMANCE REFERENCE QUESTIONNAIRE

Instructions to Offeror for sending Reference Questionnaire Forms:

Prepare and submit to the owners of the projects listed in your Exhibit A "Performance Relevancy Questionnaires", a Past Performance Reference Questionnaire (Exhibit C). For Government contracts, send to the Contracting Officer at zachary.r.tevis.civ@army.mil. For commercial references, send to personnel with duties similar to those for Government contracts. Offerors should follow-up and encourage references to return completed questionnaires in a timely manner. If you have multiple references at one location (i.e. at a military base), send one cover letter and questionnaires for each contract for which you need a reference. Your questionnaire package should contain the following:

- Cover Letter (See SAMPLE on the next page)
- Respondent Info Rating Sheets (Exhibit C) (the following 4 pages). Offeror should put name in spaces indicated and ensure it is on every page for identification purposes.
- Suggested – Pre-addressed stamped envelope.

OFFEROR SHOULD PLACE THEIR NAME ON TOP OF EACH QUESTIONNAIRE PAGE In accordance

with SECTION 00120 – PROPOSAL EVALUATIONS AND BASIS FOR AWARD, completed questionnaires should be sent directly to the Contracting Office.

OFFEROR SHOULD DELETE THESE INSTRUCTIONS BEFORE SENDING OUT QUESTIONNAIRES

SAMPLE TRANSMITTAL LETTER AND PAST PERFORMANCE EVALUATION QUESTIONNAIRE

Your Company Letterhead

Date: _____

To: _____

_____

_____

We have listed your firm as a reference for the work we have performed for you as listed below. Our firm will be submitting a proposal under a project advertised by the Wisconsin Air National Guard. In accordance with Federal Acquisition Regulations (FAR), they will evaluate our firm's past performance. Your candid response to the attached questionnaire will assist the government evaluation team in this process. We understand that you have a busy schedule and your participation in this evaluation is greatly appreciated. Please complete the enclosed questionnaire as thoroughly as possible. Space is provided for comments. Only one response from each office is required. Understand that while the responses to this questionnaire may be released to the offeror, FAR 15.306(e)(4) prohibits the release of the names of the persons providing the responses. Complete confidentiality will be maintained. Only one response from each firm is required.

Please return your completed questionnaire to the following address:
Zachary.r.tevis.civ@army.mil

This documentation must arrive **NOT LATER THAN** [***Contractor to enter date]*** , so that it can be evaluated with our proposal.

If you have questions regarding the attached questionnaire, or require assistance, please contact the Wisconsin Air National Guard Contracting Officer at zachary.r.tevis.civ@army.mil via email. Thank you for your assistance.

Signature and Title

National Guard PAST PERFORMANCE QUESTIONNAIRE (Exhibit D)

CONTRACT INFORMATION (Contractor to complete Blocks 1-4)

1. Contractor Information

Firm Name: CAGE Code:
Address: DUNs Number:
Phone Number:
Email Address:
Point of Contact: Contact Phone Number:

2. Work Performed as: ☐ Prime Contractor ☐ Sub Contractor ☐ Joint Venture ☐ Other (Explain)
Percent of project work performed:
If subcontractor, who was the prime (Name/Phone #):

3. Contract Information

Contract Number:
Delivery/Task Order Number (if applicable):
Contract Type: ☐ Firm Fixed Price ☐ Cost Reimbursement ☐ Other (Please specify):
Contract Title:
Contract Location:

Award Date (mm/dd/yy):
Contract Completion Date (mm/dd/yy):
Actual Completion Date (mm/dd/yy):
Explain Differences:

Original Contract Price (Award Amount):
Final Contract Price (*to include all modifications, if applicable*):
Explain Differences:

4. Project Description:

Complexity of Work ☐ High ☐ Med ☐ Routine
How is this project relevant to project of submission? (*Please provide details such as similar equipment, requirements, conditions, etc.*)

CLIENT INFORMATION (Client to complete Blocks 5-8)

5. Client Information

Name:
Title:
Phone Number:
Email Address:

6. Describe the client's role in the project:

7. Date Questionnaire was completed (mm/dd/yy)**:**

8. Client's Signature:

NOTE: THE NATIONAL GUARD REQUESTS THAT THE CLIENT COMPLETES THIS QUESTIONNAIRE AND SUBMITS DIRECTLY TO ZACHARY.R.TEVIS.CIV@ARMY.MIL. THE GOVERNMENT RESERVES THE RIGHT TO VERIFY ANY AND ALL INFORMATION ON THIS FORM.

ADJECTIVE RATINGS AND DEFINITIONS TO BE USED TO BEST REFLECT YOUR EVALUATION OF THE CONTRACTOR'S PERFORMANCE

RATING	DEFINITION	NOTE
(E) Exceptional	Performance meets contractual requirements and exceeds many to the Government/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with few minor problems for which corrective actions taken by the contractor was highly effective.	An Exceptional rating is appropriate when the Contractor successfully performed multiple significant events that were of benefit to the Government/Owner. A singular benefit, however, could be of such magnitude that it alone constitutes an Exceptional rating. Also, there should have been NO significant weaknesses identified.
(VG) Very Good	Performance meets contractual requirements and exceeds some to the Government's/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with some minor problems for which corrective actions taken by the contractor were effective.	A Very Good rating is appropriate when the Contractor successfully performed a significant event that was a benefit to the Government/Owner. There should have been no significant weaknesses identified.
(S) Satisfactory	Performance meets minimum contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.	A Satisfactory rating is appropriate when there were only minor problems, or major problems that the contractor recovered from without impact to the contract. There should have been NO significant weaknesses identified. Per DOD policy, a fundamental principle of assigning ratings is that contractors will not be assessed a rating lower than Satisfactory solely for not performing beyond the requirements of the contract.
(M) Marginal	Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being assessed reflects a serious problem for which the contractor has not yet identified corrective actions. The contractor's proposed actions appear only marginally effective or were not fully implemented.	A Marginal is appropriate when a significant event occurred that the contractor had trouble overcoming which impacted the Government/Owner.
(U) Unsatisfactory	Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains serious problem(s) for which the contractor's corrective actions appear or were ineffective.	An Unsatisfactory rating is appropriate when multiple significant events occurred that the contractor had trouble overcoming and which impacted the Government/Owner. A singular problem, however, could be of such serious magnitude that it alone constitutes an unsatisfactory rating.
(N) Not Applicable	No information or did not apply to your contract	Rating will be neither positive nor negative.

TO BE COMPLETED BY CLIENT

PLEASE CIRCLE THE ADJECTIVE RATING WHICH BEST REFLECTS YOUR EVALUATION OF THE CONTRACTOR'S						
1. QUALITY:						
a) Quality of technical data/report preparation efforts	E	VG	S	M	U	N
b) Ability to meet quality standards specified for technical performance	E	VG	S	M	U	N
c) Timeliness/effectiveness of contract problem resolution without extensive customer guidance	E	VG	S	M	U	N
d) Adequacy/effectiveness of quality control program and adherence to contract quality assurance requirements (without adverse effect on performance)	E	VG	S	M	U	N
2. SCHEDULE/TIMELINESS OF PERFORMANCE:						
a) Compliance with contract delivery/completion schedules including any significant intermediate milestones. *(If liquidated damages were assessed or the schedule was not met, please address below)*	E	VG	S	M	U	N
b) Rate the contractor's use of available resources to accomplish tasks identified in the contract	E	VG	S	M	U	N
3. CUSTOMER SATISFACTION:						
a) To what extent were the end users satisfied with the project?	E	VG	S	M	U	N
b) Contractor was reasonable and cooperative in dealing with your staff (including the ability to successfully resolve disagreements/disputes; responsiveness to administrative reports, businesslike and communication)	E	VG	S	M	U	N
c) To what extent was the contractor cooperative, businesslike, and concerned with the interests of the customer?	E	VG	S	M	U	N
d) Overall customer satisfaction	E	VG	S	M	U	N
4. MANAGEMENT/ PERSONNEL/LABOR						
a) Effectiveness of on-site management, including management of subcontractors, suppliers, materials, and/or labor force?	E	VG	S	M	U	N
b) Ability to hire, apply, and retain a qualified workforce to this effort	E	VG	S	M	U	N
c) Government Property Control	E	VG	S	M	U	N
d) Knowledge/expertise demonstrated by contractor personnel	E	VG	S	M	U	N
e) Utilization of Small Business concerns	E	VG	S	M	U	N
f) Ability to simultaneously manage multiple projects with multiple disciplines	E	VG	S	M	U	N
g) Ability to assimilate and incorporate changes in requirements and/or priority, including planning, execution and response to Government changes	E	VG	S	M	U	N
h) Effectiveness of overall management (including ability to effectively lead, manage and control the program)	E	VG	S	M	U	N

5. COST/FINANCIAL MANAGEMENT						
a) Ability to meet the terms and conditions within the contractually agreed price(s)?	E	VG	S	M	U	N
b) Contractor proposed innovative alternative methods/processes that reduced cost, improved maintainability or other factors that benefited the client	E	VG	S	M	U	N
c) If this is/was a Government cost type contract, please rate the Contractor's timeliness and accuracy in submitting monthly invoices with appropriate back-up documentation, monthly status reports/budget variance reports, compliance with established budgets and avoidance of significant and/or unexplained variances (under runs or overruns)	E	VG	S	M	U	N
d) Is the Contractor's accounting system adequate for management and tracking of costs? *If no, please explain in Remarks section.*		Yes			No	
e) If this is/was a Government contract, has/was this contract been partially or completely terminated for default or convenience or are there any pending terminations? *Indicate if show cause or cure notices were issued, or any default action in comment section below.*		Yes			No	
f) Have there been any indications that the contractor has had any financial problems? *If yes, please explain below.*		Yes			No	
6. SAFETY/SECURITY						
a) To what extent was the contractor able to maintain an environment of safety, adhere to its approved safety plan, and respond to safety issues? (Includes: following the users rules, regulations, and requirements regarding housekeeping, safety, correction of noted deficiencies, etc.)	E	VG	S	M	U	N
b) Contractor complied with all security requirements for the project and personnel security requirements.	E	VG	S	M	U	N
7. GENERAL						
a) Ability to successfully respond to emergency and/or surge situations (including notifying COR, PM or Contracting Officer in a timely manner regarding urgent contractual issues).	E	VG	S	M	U	N
b) Compliance with contractual terms/provisions *(explain if specific issues)*	E	VG	S	M	U	N
c) Would you hire or work with this firm again? *(If no, please explain below)*		Yes			No	
d) In summary, provide an overall rating for the work performed by this contractor.	E	VG	S	M	U	N

Please provide responses to the questions above (*if applicable*) and/or additional remarks. Furthermore, please provide a brief narrative addressing specific strengths, weaknesses, deficiencies, or other comments which may assist our office in evaluating performance risk *(please attach additional pages if necessary)***:**

EXHIBIT E

SMALL BUSINESS PARTICIPATION PLAN FORMAT

All Offerors (**both large and small businesses**) are required to complete an Extent of Participation of Small Businesses Proposal. Offerors should propose the level of participation of small businesses (as a small business prime, joint venture, teaming arrangement, and/or small business subcontractors) in the performance of the acquisition relative to the objectives/goals set forth in the evaluation of this area.

(a) Check the applicable size and categories for the ***PRIME offeror only*** – Check all applicable boxes:

{ } Large Prime

OR

{ } Small Business Prime; also categorized as a

{ } Small Disadvantaged Business (SDB)

{ } Woman-Owned Small Business (WOSB)

{ } Historically Underutilized Zone (HUB Zone) Small Business

{ } Veteran Owned Small Business (VOSB)

{ } Service Disabled Veteran Owned Small Business (SDVOSB)

(b) Submit the total combined dollar value and percentage of work to be performed by both large and small businesses (include the percentage of work to be performed both by Prime, joint venture, teaming arrangement, and subcontractors).

(**Note:** for example: If the Prime proposes a price of $1,000,000 (including all options), and small business(es) will provide $250,000 in servies/supplies as a prime, joint venture, teaming arrangement, or subcontractor, the % planned for small businesses is 25%, and 75% for large businesses, equaling 100%.)

Total Percentage planned for Large Business(es) _____% = $ _____

Total Percentage planned for Small Business(es) _____% = $ _____

(c) Please indicate the total percentage of participation and dollar value of participation to be performed by each type of subcategory small business. The percentage of work performed by Small Businesses that qualify in multiple small business categories may be counted in each category:

(**Note:** for example Victory Prop Mgt (WOSB and SDVOSB performing 2%; and Williams Group (SDB, HubZone and WOSB) performing 3%. Results equate to: SB 5%; SDB 3%; HubZone 3%; WOSB 5%;

SDVOSB 2%; VOSB 2%). SDVOSBs are also VOSBs automatically; however VOSBs are not automatically SDVOSBs.)

Small Disadvantaged Business	_____ %	$_____
HUB Zone Small Business	_____%	$_____
Woman Owned Small Business	_____%	$_____
Service Disabled Veteran Owned SB	_____%	$_____
Veteran Owned Small Business	_____%	$_____

(d) Identify the Prime Offeror and type of service/supply that the Prime Offeror will provide. Then list each of the intended subcontractors and principal supplies/services to be provided by the subcontractor. Provide the Commercial and Government Entity (CAGE) code for the Prime and each intended subcontractor. Also, provide the anticipated NAICS code(s) that the Prime Offeror believe best describes the product or services being acquired by its subcontracts with each intended subcontractor. Small business Primes and small business subcontractors that qualify as small businesses in multiple small business categories should be listed in each applicable small business category.

(**Note**: If any Small Business qualifies as a WOSB and a SDVOSB, you can add them to each category below in which they qualify).

	Name of Company (Include CAGE Code)	Anticipated NAICS Code for Each Subcontractor (1)	Type of Service/Supply
Prime Offeror:	_____	_____	_____
Large Business:	_____	_____	_____
Small Business:	_____	_____	_____
SDB:	_____	_____	_____
	_____	_____	_____
WOSB:	_____	_____	_____
	_____	_____	_____
HUBZone Small:	_____	_____	_____
	_____	_____	_____
VOSB:	_____	_____	_____
	_____	_____	_____
SDVOSB:	_____	_____	_____

Notes: (1) Pursuant to Sections 8(d) of the Small Business Act, a business is considered small for Government procurements if it does not exceed the size standard for the NAICS code that the prime contractor believe best describes the product or services being acquired. In other words, the size of the prime's suppliers is determined by

the applicable NAICS code of their joint venture, teaming partner, or subcontract, which may or may not be the same NAICS code as the one for your prime contract with the Government.

(e) Describe the extent of commitment to use small businesses (e.g., what types of commitments if any are in place for this specific acquisition either – small business prime, written contract, verbal, enforceable, non-enforceable, joint venturing, mentor-protégé, etc.) Provide documentation regarding commitments to small business for this effort. Copies of such agreements should be provided as part of your small business participation plan and will not count against the page limitation for this volume.

_____

_____

_____

_____

Additional Important Note for LARGE BUSINESSES ONLY:

A Small Business Subcontracting Plan is Required (FAR 52.219-9). Separate from the Extent of Participation of Small Businesses stated at the evaluation factors for this solicitation, LARGE BUSINESS OFFERORS must also submit a subcontracting plan meeting the requirements of FAR 52.219-9 and DFARS 252.219-7003 (or DFARS 252.219-7004 if the offeror has a comprehensive subcontracting plan). The LARGE BUSINESS must submit acceptable subcontracting plans to be eligible for award. **Subcontracting Plans *shall reflect and be consistent with the commitments offered in the Extent of Participation of Small Businesses***.

EXHIBIT F

SMALL BUSINESS SUBCONTRACTING PLAN FORMAT

FIRM _____ Sol. No.:_____

Contract No. _____

PROJECT TITLE _____

I. Dollar Amounts:

	Base	Option
a. Total amount of contract	$ _____	$ _____
b. Total estimated amount of planned Subcontracting dollars	$ _____	$ _____
c. Total dollars planned to be subcontracted to Large Business	$_____	$_____
d. Total dollars planned to be subcontracted to Small Business (including Alaskan Native Corporations (ANCs) and Indian Tribes)	$ _____	$ _____
e. Total dollars planned to be subcontracted to Small Disadvantaged Business (SDB)	$ _____	$ _____
f. Total dollars planned to be subcontracted to Women-Owned small business (WOSB)	$ _____	$ _____
g. Total dollars planned to be subcontracted to HUB-Zone small business	$ _____	$ _____
h. Total dollars planned to be subcontracted to Veteran-Owned small business (VOSB)	$ _____	$ _____
i. Total dollars planned to be subcontracted to Service Disabled Veteran-Owned Small Business (SDVOSB)	$_____	$_____

II. Percentage goals (expressed in terms of percentage of total planned subcontracting dollars).

	Base	Option

a. Percentage of contract to be subcontract (Ib divided by Ia)	_____%	_____ %
b. Percentage of subcontracting dollar to be subcontracted to Large Business (Ic divided by Ib)	_____%	_____%
c. Percentage of subcontracting dollars to be subcontracted to Small Business (Ic divided by Ib) (Including Alaskan Native Corporations (ANCs) and Indian Tribes)	_____%	_____ %
d. Percentage of subcontracting dollars to be subcontracted to Small Disadvantaged Business (Ie divided by Ib)	_____%	_____ %
e. Percentage of subcontracting dollars to be subcontracted to Women-Owned small business (If divided by Ib)	_____%	_____ %
f. Percentage of subcontracting dollars to be subcontracted to HUBZone small business. (Ig divided by Ib)	_____%	_____ %
g. Percentage of subcontracting dollars to be subcontracted to Veteran-Owned small business. (Ih divided by Ib)	_____%	_____%
h. Percentage of subcontracting dollars to be subcontracted to Service-Disabled Veteran-Owned small business. (Ii divided by Ib)	_____%	_____ %

1. State your firms policy statement or evidence of **internal guidance to company buyers** recognizing commitment to Pub. L. 99-661, Section 1207, and Pub.L. 100-180, Section 806. Describe special emphasis placed on subcontracting with SDBs. Describe corporate and management commitment to meeting your subcontracting plan.

2. Describe your firm's efforts to broaden SB, SDB, WOSB, HUBZone SB, VOSB and SDVOSB active vendor base. Specifically describe your efforts in increasing subcontracts to SBs and SDBs for non-complex and general housekeeping supplies or services normally awarded to firms already in your firm's vendor base. Describe established plans to use competition restricted to SDBs and give details about how your firm will accomplish this.

3. Describe your firms "Outreach Efforts" to work with organizations to identify potential sources for items not traditionally awarded to SB, SDB, WOSB, HUBZone SB, VOSB and SDVOSB firms. And, your proposed plan to conduct reviews to determine the competence, ability, experience and capacity available in SB, SDB, WOSB, HUBZone SB, VOSB, and SDVOSB firms and to provide them technical assistance.

4. Describe supplies and services to be subcontracted and planned for subcontracting to SBs, SDBs, WOSBs, HUBZone SB (including ANCs and Indian tribes), VOSB and SDVOSB. Indicate intent to review major product/system components and key project elements of R&D, construction, service and spare parts contracts for subcontracting to each of the above elements. Specifically describe how your plan targets specific SBs (including ANCs and Indian tribes), SDBs, WOSBs, HUBZone SB, VOSB and SDVOSB for review to determine their competence, ability, experience and capacity and identifies specific components or major portions of the acquisition for consideration of the above elements. Describe your firm's intent to work with large business subcontractors for major subsystems or key project elements to ensure "flowdown" of this philosophy.

5. Describe your firm's efforts, based on results of efforts described in No. 3 and No. 4 above to ensure that opportunity to participate in acquisitions. Specifically, describe how the firm intends to evaluate its own SB, SDB, WOSB, HUBZone SB, VOSB and SDVOSB award performance and program effectiveness against the established goals, both company-wide and for individual plan being negotiated. Include SBs, SDBs, WOSBs, HUBZone SBs, VOSB and SDVOSBs by name as members of original team for providing major service or performing a significant portion of the effort. Additionally, how does your firm plan to establish long-range relationships with the above elements?

6. Your firms plan (in section I and II) will be evaluated on the development of percentage goals based on planned subcontracting which is challenging, yet realistic as stated in Appendix DD of the Army Federal Acquisition Regulation (AFARS).

7. Past performance to the extent your firm has historically been successful in establishing realistic, yet challenging, goals and achieving them will be evaluated. In cases where there has been no previous defense contract history, your firm will not be penalized.

8. Regulatory and statutory requirements described in Appendix DD must be included in your firms subcontracting plan and will be evaluated accordingly. If any of the subject elements are not complied with, your plan will not be approved and will be returned to your office for revision before the contract can be awarded. Included in the appendix are the following elements to include SB (including ANCs and Indian tribes), SDB, WOSB, HUBZone SB, VOSB and SDVOSB firms.

a) A separate goal for SB (including ANCs and Indian tribes), SDB, WOSB, HUBZone SB, VOSB and SDVOSB firms.

b) A separate goal for the basic contract and, if applicable, each option.

c) The name of the company employee responsible for administration of plan and employee's duties as follows:

NAME _____
ADDRESS _____
_____

TELEPHONE_____

Description of duties: _____
_____
_____
_____

d) A statement affirming intent to comply with subcontracting "flowdown" provisions as follows:

This firm will include Clause 52.219-9 Alt II (d)(9)

Assurances that the offeror will include the clause of this contract entitled "Utilization of Small Business Concerns" in all subcontracts that offer further subcontracting opportunities, and that the offeror will require all subcontractors (except small business concerns) that receive subcontracts in excess of $650,000 ($1,500,000 for construction of any public facility) to adopt a subcontracting plan that complies with the requirements of this clause.

e) A statement affirming willingness to cooperate in studies and to provide reports as follows:
This firm will submit such periodic reports and cooperate in any studies or surveys as may be required by the Corps of Engineers, Alaska District or the Small Business Administration in order to determine the extent of compliance by the company with the subcontracting plan as follows:

This firm will comply with the requirements of submit semi-annual Individual Subcontract Reports (ISR) and Summary Subcontract Reports (SSR) using the Electronic Subcontracting Reporting System (eSRS). Ensure its subcontractors with subcontracting plans agree to submit the ISRs and/or SSRs using the eSRS. The name, address, and telephone number of the office responsible for preparation and submission of the reports is:

I, the undersigned, a designated officer of _____ do hereby state that this firm agrees to carry out the Government's policy to provide the maximum practicable opportunity for small business concerns and small business concerns owned and controlled by socially and economically disadvantaged individuals to participate in the performance of this contract consistent with its efficient performance.

f) A statement that indirect costs are either included or excluded from the proposed goals and, and if included, how they will be prorated.

g) Description of efforts to ensure that SBs (including ANCs and Indian tribes), SDBs, WOSBs, HUBZone SB, and SDVOSB s have an equitable opportunity to participate in the acquisition:

h) A recitation of the types of records maintained to demonstrate procedures adopted to comply with the requirements and goals in the plan as follows:

i) Provide its prime contract number and its DUNS number and the e-mail address of the Government or contractor employee responsible for acknowledging or rejecting the reports, to all first-tier subcontractors with subcontracting plans so they can enter this information into the eSRS when submitting their reports; and

j) Require each subcontractor with a subcontracting plan to provide the prime contract number and its own DUNS number, and the e-mail address of the Government or contractor official responsible for acknowledging or rejecting the reports, to its subcontractors with subcontracting plans? FAR 19.704(10)—

This firm will maintain the following types of records to demonstrate procedures which have been adopted to comply with the requirements and goals set forth in the plan. (Set forth here are the records to be maintained. In order to be considered acceptable, the records shall include at the minimum the following:)

(1) SB (including ANCs and Indian tribes), SDB, WOSB, HUBZone SB, SDVOSB lists, guides, and other data identifying vendors.

(2) Organizations contacted or to be contacted for SB (including ANCs and Indian tribes), SDB, WOSB, HUBZone SB, and SDVOSB sources.

(3) Record of all subcontract solicitations indicating on each solicitation (i) whether SB (including ANCs and Indian tribes), SDB, WOSB, HUBZone SB, and SDVOSBs were solicited, and if not, why not.

(4) Records to support other outreach efforts, to include the following: contact with minority and small business trade associations, contact with business development organizations, and attendance at small and minority business procurement conferences and trade fairs.

(5) Records to support internal activities to guide and encourage buyers to include the following: workshops, seminars, training programs, and monitoring activities to evaluate compliance.

(6) Records to support award data on a contract-by-contract basis submitted to the Government to include name, address, and business size of subcontractor.

FIRM'S REPRESENTATIVE:

SIGNATURE: _____

PRINTED/TYPED NAME: _____

TITLE: _____

EXHIBIT G

EXHIBIT G - Proposal Price Schedule

Solicitation W50S9H-26-R-A011
Project YAQF 192039 Repair Airfield Lighting System

Reference	CLIN	Proposal Item/Bid Item #	Price
Base Bid	0001	Base Bid: 1. Repair/replace runway and taxiway lighting systems. 2. Replace cable and conduit as needed. 3. Remove splice hand holes and replace with splice can plazas per Unified Facilities Criteria (UFC). 4. Replace/update airfield lighting fixtures on runway, taxiways, and approach lighting systems. 5. Replace airfield lighting vault to current standards and replace CCRs in vault to current standards. 6. Remove existing airfield lighting vault after construction of the proposed vault has been completed. 7. Existing apron flood lights to remain. Provide all work associated with providing new power and control to the existing lights along with changing fixtures from incandescent to LED as described in the plans and these specification to be make for a complete and operable system.	
Bid Option 1	1001	Bid Option 1: Install AMP 3 Landing Zone: Install UFC lighting and markings to provide AMP3 LZ on each end of runway.	
Bid Option 2	1002	Bid Option 2: Install Powered Vertical Lift Gate: Powered vertical lift gate with keypad is to be installed adjacent to the proposed vault site.	
Bid Option 3	1003	Bid Option 3: Mill and Overlay of Asphalt Road: The asphalt road servicing the new lighting vault and connecting to Taxiway Alpha is renewed by milling off of 2-inches of existing Hot Mix Asphalt (HMA) surface and overlaying with a new 2-inch HMA overlay.	
		Base plus all Option Total	$ -