CONTRACT AWARD SYNOPSIS - SAM.GOV ABSTRACT

RFQ 19TU1526Q3642 | PR15886825 | One MY2026+ Long-Wheelbase 8+1 Passenger Minibus

SAM.gov Contract Award Synopsis Data	
Contract / Award Reference	19TU1526P3642 (purchase order under RFQ 19TU1526Q3642 / PR15886825)
Contract Award Date	August 6, 2026
Synopsis Posting Date	August 11, 2026
Notice Type / Related Notice	Award Notice (Original) / Related notice: RFQ 19TU1526Q3642
Contracting Agency	Department of State, U.S. Embassy Ankara - Türkiye, General Services Office
Contracting Officer	Sean Buckley
Awardee	TAN OTO MOTORLU ARAÇLAR SANAYİ VE TİCARET A.Ş. (Tan Oto)
Awardee Address	Macun Mah. Fatih Sultan Mehmet Bulvarı No: 252, Yenimahalle, Ankara, Türkiye
Awardee Entity Record	Local Türkiye vendor; SAM registration proof was not required by the RFQ. Any assigned UEI/NCAGE and payment identifiers are maintained in the executed award record.
NAICS Code	336110 - Automobile and Light Duty Motor Vehicle Manufacturing
PSC / Classification Code	2310 - Passenger Motor Vehicles
Competition Type	Unrestricted competitive acquisition; commercial product; FAR Parts 12 and 13 simplified acquisition procedures; Lowest Price Technically Acceptable (LPTA).
Set-Aside	None - unrestricted
Contract Title	Acquisition of One (1) MY2026 or Newer Long-Wheelbase 8+1 Passenger Minibus/People Carrier
Contract Award Amount	USD 39,210.56 evaluation/award-reporting equivalent; purchase-order value TRY 1,860,000.00 firm fixed. Payment currency: Turkish Lira.
Place of Performance	U.S. Embassy Ankara, Çukurambar, Çankaya, Ankara, Türkiye
Contract Type	Firm-fixed-price purchase order for a commercial product

1. Description of Requirement

The U.S. Embassy Ankara awarded a firm-fixed-price purchase order for the supply and Category 2 delivery of one brand-new, factory-produced MY2026 or newer long-wheelbase 8+1 passenger minibus/people carrier for Marine Security Guard mission support. The RFQ described the requirement through brand-neutral salient characteristics and did not require a specific make or model.

The accepted configuration is one Ford Tourneo Custom 320SL/320L Titanium Plus 8+1, Türkiye-market, left-hand drive, long chassis, automatic diesel, with manufacturer-backed warranty and authorized Ford service and OEM-parts support. The executed purchase order controls the exact factory designation and VIN.

2. Minimum Salient Characteristics Evaluated

- Brand-new, unused, factory-produced, left-hand-drive, low-roof, long-wheelbase 8+1 passenger minibus/people carrier with sliding passenger-door access and rear liftgate/tailgate.
- 2.0-liter-class four-cylinder diesel engine not exceeding 2,000 cc, minimum 125 kW/170 PS and 390 Nm, AdBlue/SCR or equivalent emissions control, automatic Start/Stop, and automatic transmission.
- Front- or rear-wheel drive; Türkiye/EU-market homologation; Euro 6.2 or current registration equivalent; lawful registration and operation in Türkiye without non-standard conversion.

- Manufacturer-published overall length of at least 5,400 mm, wheelbase of at least 3,500 mm, GVWR of at least 3,200 kg, fuel capacity of at least 55 L, AdBlue/DEF capacity of at least 20 L, and the specified passenger/cargo access dimensions.
- Required disc brakes, independent rear suspension, electric steering and parking brake, ABS/EBD, stability/traction and hill-start systems, occupant protection, collision/pedestrian protection, lane and driver-alert functions, blind-spot/rear detection, camera/parking assistance, and lighting.
- Required climate control and rear airflow, heated and adjustable front seating, configurable rear seating, integrated infotainment/connectivity, power-folding heated mirrors, privacy glass, rear liftgate, and dual sliding doors as applicable to the accepted trim/package.
- Manufacturer-backed warranty valid in Türkiye for at least three years or 100,000 km, with authorized service and OEM-parts support in Türkiye.
- Complete Category 2 delivery and all required commercial, conformity, warranty, free-circulation, and registration-supporting documents within the awarded 20-calendar-day period and no later than the RFQ 45-day maximum.

3. Mandatory Quotation and Award-Eligibility Requirements

- Completed solicitation package, price schedule, one selected delivery category, named delivery point, proposed delivery period, signature entries, and applicable representations and certifications.
- Signed technical compliance statement and completed Table 1 verification identifying the offered make, model, model year, trim/configuration, origin, warranty support, delivery basis, and any exceptions.
- Official manufacturer or authorized-channel literature substantiating the vehicle performance, dimensions, capacities, emissions/homologation, required safety and comfort equipment, and warranty.
- Manufacturer, importer, distributor/dealer, authorized reseller, or certified reseller proof to sell and support the offered vehicle in Türkiye.
- Manufacturer-backed warranty and authorized service/OEM-parts support in Türkiye.
- For Category 2, current Türkiye location, free-circulation status, Embassy delivery commitment, and all documents needed for official registration and operation.
- Completed Section 5 representations and Exhibit A certification, together with local vendor identification or active SAM/UEI/NCAGE evidence when required by the RFQ.
- Firm-fixed pricing excluding exempt VAT/KDV and SCT/ÖTV, with no undefined or open-ended seller charge.

4. Basis for Award

Award was made under the RFQ's Lowest Price Technically Acceptable method. Technical and administrative acceptability were evaluated on a pass/fail basis. No tradeoff, best-technical ranking, or extra credit for exceeding minimum requirements was applied. The Contracting Officer retained price evaluation, timeliness, responsibility, price-reasonableness, and final award authority.

Evaluation Stage	Record / Result	Award Impact
Stage 1 - Technical / Administrative Review	Five quotation packages were received; one package was received after the stated deadline. The TEP evaluated the non-price record against the RFQ and cover letter. Tan Oto was rated Technical A, Administrative A, Overall A. Each other package was rated U/U/U.	Only an initial quotation meeting the RFQ technical and administrative requirements could be eligible for award under the LPTA method.
Stage 2 - Price Evaluation	Tan Oto quoted TRY 1,860,000.00. Using the RFQ-prescribed TCMB USD/TRY Banknote Buying rate of 47.4362 announced at 15:30 on August 4, 2026, the evaluation equivalent is USD 39,210.56.	Tan Oto submitted the lowest evaluated price and the only acceptable initial quotation.
Price Comparison	The next-lowest evaluated quotation was USD 53,334.79, which was USD 14,124.23, or 36.02 percent, higher than Tan Oto. The remaining quotations were higher and unacceptable as submitted.	The decision is supported independently by technical/administrative acceptability and the lowest evaluated price. No price/technical tradeoff was permitted.
Exchanges / Revised Quotations	The RFQ permitted award on initial quotations. Tan Oto was acceptable without correction. Exchanges were unnecessary and would not improve the Government's award basis.	Award without clarification, discussions, or revised quotations is consistent with the RFQ and simplified acquisition procedures.
Price Reasonableness	The Contracting Officer compared the award price to competition, the contemporaneous TCMB conversion record, the March 2026 authorized-dealer diplomatic tax-exempt market range, and the accepted all-inclusive Category 2 delivery basis.	TRY 1,860,000.00 was determined fair and reasonable for the accepted firm-fixed-price requirement.
Responsibility	The award file documents Tan Oto's local legal and signatory records, Ford Otosan authorization, manufacturer-backed warranty and service support, stock/delivery capability, and required eligibility checks.	Tan Oto was affirmatively determined responsible for this purchase order.

Public disclosure note: This synopsis states the general basis for award but does not disclose proprietary quotation data, protected source-selection information, or detailed unsuccessful-quoter findings. Those records remain in the official acquisition file and are addressed through the applicable supplier-notification and brief-explanation procedures.

5. Awarded Product, Delivery, Inspection, and Acceptance

Awarded Product	One MY2026 or newer Ford Tourneo Custom 320SL/320L Titanium Plus 8+1, long-chassis passenger configuration, 2.0L EcoBlue Upgrade diesel, 170 PS/125 kW, 390 Nm, 8-speed automatic, FWD, Euro 6.2, or the exact factory designation stated in the executed purchase order.
Accepted Delivery Category	Category 2 - vehicle located in Türkiye in free circulation; seller delivery to the U.S. Embassy Ankara receiving point.
Delivery / Performance Period	Complete delivery of the vehicle and all required documents within 20 calendar days after purchase-order acceptance, unless the executed order states an earlier date. The accepted period is within the RFQ's 45-calendar-day maximum.
Delivery Point	U.S. Embassy Ankara, 1480 Sokak No. 1, Çukurambar, Çankaya, Ankara, Türkiye.
Inspection and Acceptance	Government inspection and written acceptance at the Embassy after verification of vehicle identity, exact model/trim/VIN, condition, all required equipment and accessories, keys, manuals, warranty and conformity records, free-circulation/registration support, and delivery documentation.
Warranty and Local Support	Manufacturer-backed Ford Otosan warranty valid in Türkiye for three years or 100,000 kilometers, whichever occurs first, with authorized service and OEM-parts support.
Tax, Price, and Payment	TRY 1,860,000.00 firm fixed. VAT/KDV and SCT/ÖTV are excluded to the extent covered by the Embassy diplomatic tax-exemption process. Payment is in Turkish Lira after acceptance and receipt of a proper invoice.
Registration and Host-Government Processing	The Government coordinates diplomatic tax-exemption and registration/plate processing to the extent assigned by the RFQ. No additional seller charge is payable unless expressly stated in the purchase order or authorized by written modification.

6. Additional Information

Pre-Solicitation Notice	Publicized before RFQ issuance under the brand-neutral long-wheelbase 8+1 passenger minibus requirement.
Solicitation Issued	July 16, 2026
Closing Date / Time	August 4, 2026, 3:00 p.m. local time, Ankara, Türkiye
Quotation Packages Received	Five (5) packages; four timely and one received after the stated deadline.
Evaluation Method	FAR Parts 12 and 13 simplified acquisition procedures; LPTA pass/fail evaluation; firm-fixed-price purchase order.
Award Method Result	Tan Oto was the only technically and administratively acceptable initial quotation and submitted the lowest evaluated price.
Public Notice Limitation	This synopsis is a public award notice/abstract. Proprietary quotation content, source-selection information, detailed unsuccessful-quoter findings, and protected contract-file materials are not reproduced.
Contract File Record	Pre-solicitation notice; RFQ/cover letter; five quotation packages; TEP; TCMB rate; market research; IGCE; LPTA D&F; acquisition plan; overseas-vehicle and Customs/MFA approvals; responsibility checks; award determination; purchase order; and supplier notices.

7. Regulatory and File Basis

This award synopsis was prepared for SAM.gov award-notice support and public contract-action transparency. The underlying award decision is supported by the RFQ and cover letter, the final TEP report, the Contracting Officer's independent price and responsibility determinations, the TCMB conversion record, and the approved simplified-acquisition/LPTA file.

- FAR 5.301 and 5.302 - synopses of contract awards through the Governmentwide Point of Entry when required, and voluntary publicizing when advantageous; FAR 5.207 - applicable synopsis data elements and transmission format.
- FAR 12.602 - commercial-product evaluation may consider product literature, technical features, and warranty terms.
- FAR 13.106-2 - quotations evaluated impartially and on the basis stated in the solicitation.
- FAR 13.106-3 - award and documentation, including fair-and-reasonable price determination and supplier notification/brief explanation.

- FAR 15.101-2 - LPTA framework; technically acceptable quotations are not comparatively ranked and no tradeoff is performed.
- DOSAR 601.602-1(c) and 608.7002, and applicable DOSAM 604.802/604.803 and 613.106 provisions - required approvals, overseas-vehicle controls, award documentation, and complete contract-file maintenance.

8. SAM.gov Description

The U.S. Embassy Ankara awarded firm-fixed-price purchase order 19TU1526P3642 under RFQ 19TU1526Q3642 to TAN OTO MOTORLU ARAÇLAR SANAYİ VE TİCARET A.Ş. on August 5, 2026, for one brand-new MY2026 or newer long-wheelbase 8+1 passenger minibus/people carrier. The awarded item is the accepted Ford Tourneo Custom 320SL/320L Titanium Plus 8+1 long-chassis configuration, 2.0L EcoBlue Upgrade diesel, 170 PS, 8-speed automatic, FWD, Euro 6.2, with manufacturer-backed warranty and authorized support in Türkiye. The purchase-order value is TRY 1,860,000.00 firm fixed, reported for award comparison as USD 39,210.56 using the RFQ-prescribed TCMB rate of 47.4362. The acquisition used FAR Parts 12 and 13 simplified acquisition procedures and the Lowest Price Technically Acceptable method. Five quotation packages were received; Tan Oto submitted the only technically and administratively acceptable initial quotation and the lowest evaluated price. Category 2 delivery to the U.S. Embassy Ankara is required within 20 calendar days after purchase-order acceptance. This notice is not a solicitation and no response is requested.

9. Public Point of Contact

For inquiries regarding this award notice, contact Ankara-GSO-Procurement-DL@state.gov.