Control No.: Riley 2026-3

Justification Review Document
FAR Part 12 Brand name Justification and Approval

Program/Equipment: Irwin Army Community Hospital, FT Riley, KS requires services to upgrade the Lenel OnGuard Badging System

Authority: Simplified acquisition procedures for Commercial Products and Commercial Services, Title 41 U.S.C. 1901 as implemented by FAR 12.201-1.

Amount: $1.7 million

Prepared by: [redacted] [redacted]
Contract Specialist Date: 14 JUL 2026
Email: [redacted]

Contracting Officer: [redacted] [redacted]
Contracting Officer Date: 14 JUL 2026
Email: [redacted]!

Technical: [redacted] [redacted]
Facility OPS Specialist/COR Date: 14 JUL 2026
Email: [redacted]

Requirements: [redacted] [redacted]
Supply Management Specialist Date: 14 JUL 2026
Email:

Reviews: I have reviewed this justification and find it adequate to support sole source.

Technical
[redacted]

Legal Counsel:
[redacted]
Email: [redacted]

Control No.: Riley 2026-3

Small Business Professional:
[redacted]

Email: [redacted]

Deputy Director, MICC-Ft. Riley:
[redacted]

Email: [redacted]

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FAR Part 12 Brand Name Justification and Approval

1. **Requiring Activity:** Irwin Army Community Hospital Fort Riley, Kansas

2. **Contracting Activity:** U.S. Army Mission and Installation Contracting Command (MICC)-Fort Riley, 1792 12th Street, Fort Riley, KS 66442

3. **Description of Action:** Request approval to award a new firm-fixed-price, competitive Brand Name Only, Total Small Business set-aside contract resulting from solicitation W911RX-26-Q-A050. The Government projects award for August 2026 and fiscal year 2026, Operations and Maintenance funds will be used.

4. **Description of Supplies/Services:** The Irwin Army Community Hospital (IACH) Badging Upgrade requirement is necessary to support IACH's security mission through having an integrated door access badging system. The requirement includes unique equipment required to integrate existing patient / infant monitoring systems. IACH's current Enterprise Physical Security Access Control System (PACS) baseline system for badging / monitoring system is at the end of its lifecycle. This existing system governs physical access, badge reader provisioning, and alarm monitoring across all facility entry points.

Period	Period of Performance	Estimated Value
Base	[redacted]	[redacted]

Estimated Overall Total Price: [redacted]

5. **Authority Cited: :** Simplified acquisition procedures for Commercial Products and Commercial Services, Title 41 U.S.C. 1901 as implemented by FAR 12.201-1: Brand Name Only (Lenel OnGuard) Upgrade Services

6. **Reason for Authority Cited:** The agency requires a brand name badging system to meet specific operational and security needs. The system must integrate with existing access control infrastructure, support real-time badge data, and comply with agency-wide security protocols. Market research indicates that only one brand name product meets all these requirements. The Lenel OnGuard is the only product on the market that meets the agency's technical specifications, including compatibility with existing hardware, real-time data processing, and compliance with security standards. The system's proprietary software, hardware interface, and security protocols are unique to Lenel and cannot be replicated by other manufacturers without significant modification. Although the brand name is restricted to Lenel, competition will be maximized among authorized venders.

a. Background: Lenel sells its products and services through a robust network of Value-Added Resellers. This requirement will be solicited as a Brand-Name-Only competition,

permitting multiple authorized vendors, certified Lenel integrators to bid competitively on the fulfillment.

b. Alternatives. Only Lenel OnGuard software can direct, provision, and receive encrypted telemetry from these controllers. Introducing an alternative brand of software would require complete tear-out and replacement of all field panels, modules, and card readers. Transitioning to a non-compatible platform would render PACS offline during installation, creating severe physical security gaps at facility entry points.

c. Impact if justification not approved: The existing Lenel OnGuard system is fully accredited under the Risk Management Framework (RMF) and possesses an active Authority to Operate (ATO) on the Department of Defense (DoD) network. Introducing a non-Lenel system would void the current security posture and require a brand-new, multi-year RMF certification process, creating unacceptable immediate vulnerability.

7. Efforts to Obtain Competition: Although the brand name is restricted to Lenel OnGuard, competition will be maximized among authorized resellers. Lenel sells its products and services through a robust network of Value-Added Resellers.

The Contracting Officer shall publish the notices and solicitations as required by RFO FAR 5.201 in the GPE and any proposals received shall be considered.

a. Effective competition: Effective competition will be achieved by posting the solicitation for this requirement in GPE as a Brand Name Only total small business set-aside.

b. Subcontracting competition: Requirement is Total Small Business set-aside; no subcontracting opportunities expected.

8. Actions to Increase Competition: There are several small business entities capable of fulling this requirement. As required by the DFARS, a Sources Sought Synopsis was posted on the GPE and the results incorporated into the Market Research report and this Justification. The Combined Synopsis and Solicitation will be published in the GPE and any proposals received shall be considered. Although the brand name is restricted to Lenel, competition will be maximized among authorized resellers. Lenel sells its products and services through a robust network of Value-Added Resellers.

GSA Advantage was searched to find a Government-wide Acquisition Contract (GWAC) specifically for "Lenel OnGuard" service providers. Three schedule holders were identified; two large and one small. There is not an expectation of two or more Small Business entities submitting offers. Therefore, GSA eBuy will not be used.

9. Market Research: Market research conducted 6 June – 14 July 2026 indicates that there are multiple certified Lenel partner integrators capable of performing the installation, license renewal, and maintenance. No other software can meet the agency's strict requirement of 100% interoperability with the currently installed physical

controller backbone. Based on the results of market research, the recommended acquisition strategy is a Brand Name, Total Small Business set-aside, firm-fixed-price contract for commercial services under NAICS 561621 and PSC K063. Procurement history demonstrates that these products and integration services have been successfully acquired before from small business entities. Market research indicates that a wide pool of qualified small businesses can provide competitive and technically compliant proposals. Proceeding with a Total Small Business set-aside will maximize competition, leverage the Government's buying power to secure a fair and reasonable market price, and actively support the Department of the Army's small business socioeconomic goals.

A combined synopsis/solicitation for commercial products/services prepared in accordance with the format in RFO FAR 12.202, will be posted in GPE.

In accordance with Defense Federal Acquisition Regulation Supplement (DFARS) 212.102-70(a), which refers to DFARS 206.104-71(a)(2) and DFARS Procedures, Guidance and Information (PGI) 206.104-71(1), a sources sought synopsis was posted to SAM.Gov on 08 JUL 2026 for 8 days and the results are in the below table.

W911RX26QA050	Opened – 08Jul26	Closed -13July26	Sources Sought
Vendor	UEI/Cage Code	Business Size	Technical Capability
Tru Vantage Solutions Inc.	[redacted]	[redacted]	Yes
Enspyre Management Services	[redacted]	[redacted]	Yes
Government Contracting Services	[redacted]	[redacted]	Yes
Electronic Contracting Company	[redacted]	[redacted]	Yes
Kenton Brothers Inc	[redacted]	[redacted]	Yes
Ailani Hawaiian Federal	[redacted]	[redacted]	Yes
HurtVet Fire and Security	[redacted]	[redacted]	Yes
Miami Tribal Systems Integrators	[redacted]	[redacted]	Yes
Kubera JV LLC	[redacted]	[redacted]	Yes

Honeywell Federal Security	[redacted]	[redacted]	Unsure

10. Interested Sources: There were (10) ten vendors that responded to the sources sought. Tru Vantage Solutions Inc., Enspyre Management Services, Government Contracting Services, Electronic Contracting Company, Kenton Brothers Inc, and Ailani Hawaiian Federal all responded. The preliminary technical information submitted by all (6) six vendors in response to the SAM.Gov notice has been reviewed, and all (6) six companies meet the requirements in the Sources Sought all have the capability to install and update the brand name Lenel On-Guard system in Irwin Army Community Hospital.

11. Other Facts: Lenel OnGuard is highly proprietary; its system architecture, communications protocols, and security firmware interfaces natively with the outdated PACS hardware or software platforms.

a. Procurement History

ContractNumber/ Contractor	Contract Type	Procurement Method	Offerors/ Bidders/ Vendors	Amount	Period of Performance
W91247-25-C-A005 Pierce and Sons Construction Team, LLC	FFP	8(a) Sole Source	1	$118,833.00	28Mar25-28Apr25
W91247-22-C-0026 Willowheart, LLC	FFP	8(a) Sole Source	1	$173,711.08	20May22-19May27
W91247-22-P-0116 M Holland Group, LLC	FFP	8(a) Sole Source	1	$530,726.64	26Jan22-27Jan28
W9124J-25-P-A035 Transnet Communications, LLC	FFP	8(a) Sole Source	1	$100,115.53	04AUG25 – 03AUG26
W911RZ-25-P-A037 B.W. Electric, Inc.	FFP	Unrestricted (OTS)	1	$264,041.25	30SEP25 – 29SEP26
W911RX-24-C-0003 Eastern Shawnee Professional Services, LLC	FFP	TSB	5	$74,915.57	25SEP24 – 24SEP28
W911RZ-21-P-0094 B.W Electric, Inc.	FFP	Unrestricted	1	$39,614.16	DEL: 30SEP21 – 30SEP25

b. Irwin Army Community Hospitals (IACH) utilizes a badge system to secure access of over 360 doors securing administrative and patient care areas. This system enables access to only authorized personnel. The system is currently considered obsolete with the last update released in 2013. An emergency memo was submitted on or around January 2025 to have the system approved in LOGICOLE. Since the submission the system continues to degrade. Since the system is considered obsolete, there are no further updates of service packages to trouble shoot it. The degradation of services continues to impact the daily operation of staff and patients within the organization. Some of the impacts: Administrative personnel getting locked out of offices and unable to access their workspace. The main entrance for ambulance drop

off in the emergency room has malfunction, forcing staff to open the door from the inside. The Inpatient behavioral health main entrance has malfunction. The system did not allow badges to be scanned from the outside, forcing staff to open the door from the inside. This could pose a risk during code green (combative patients) since staff restraining the patient could be taken from providing safe restraint to the patient to open the door. The Primary care clinic medical supply room has malfunction. The system either keeps the door locked or unlocked, creating a delay in getting supplies or having supplies unsecured. During the last couple of months there have been numerous instances where the badging system randomly removes users with previous access and doors from the system.

Potential catastrophic impact if not solved: The system could potentially malfunction by keeping a door locked or not recognizing badges during a medical emergency such a code blue (cardiac arrest).

W9124J-25-P-A035, W911RZ-25-P-A037, W911RX-24-C-0003, and W911RZ-21-P-0094 were all awarded as Brand Name “Lenel OnGuard.”

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12. Technical Certification: I certify that the supporting data under my cognizance which are included in the justification are accurate and complete to the best of my knowledge and belief.

[redacted]

Facility OPS Specialist / COR

13. Requirements Certification: I certify that the supporting data under my cognizance which are included in the justification are accurate and complete to the best of my knowledge and belief.

[redacted]

Nikeisha Ottley
Supply Management Specialist

14. Fair and Reasonable Cost Determination: I hereby determine that the anticipated cost or price to the Government for this contract action will be fair and reasonable. *Per RFO FAR 15.403-2 (c) (3) Commercial products and commercial services. (i) Any acquisition that the contracting officer determines meets the commercial product or commercial service definition in 2.101, or any modification, as defined in paragraph (3)(i) of the commercial product definition, that does not change a commercial product to other than commercial, is exempt from the requirement for certified cost or pricing data.*

This determination will be made using the following:
other: Two or more responsible offerors, competing independently, submit priced offers that satisfy the Government's expressed requirement; As a part of this basis, certified cost or pricing data is not required because the item and/or services being acquired are considered commercial.

[redacted]

Contracting Officer

15. Contracting Officer Certification: I certify that this justification is accurate and complete to the best of my knowledge and belief.

BOWLING.JUSTIN.LEE.1385540279 Digitally signed by BOWLING.JUSTIN.LEE.1385540279
Date: 2026.07.15 10:26:08 -05'00'

SFC Justin Bowling
Contracting Officer