Global Acquisitions
U.S. DEPARTMENT of STATE

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION	
SECTION 1: IDENTIFICATION OF THE AGENCY AND THE CONTRACTING ACTIVITY	
Department of State Contracting Activity	☒ Office of Global Acquisitions, Regional Procurement Support Office Frankfurt
Requiring Activity	US Embassy Pretoria - Bureau of Population, Refugees, and Migration
SECTION 2: NATURE AND/OR DESCRIPTION OF THE ACTION BEING APPROVED	
Approval is requested to award a new contract on a sole-source basis to Amerikaners Group (PTY) LTD, South Africa, for the services described in Section 3 on behalf of the Requiring Activity. Contract type: Firm-Fixed-Price (FFP). This contract will support Embassy Pretoria and the Bureau of Population, Refugees, and Migration (PRM) in referring South African Afrikaner applicants into the U.S. Refugee Admissions Program in accordance with Executive Order 14204, Addressing Egregious Actions of the Republic of South Africa. The initial period of performance is estimated to be from July 20, 2026, to July 19, 2027, with two (2) option years periods. The estimated value of the contract, including options, is ZAR 18,082,073.71 ($1,104,741.65).	
SECTION 3: DESCRIPTION OF SUPPLIES/SERVICES REQUIRED TO MEET THE AGENCY'S NEEDS	
The contractor shall serve as a referral organization and communications support to PRM in engaging the applicants and potential applicants in support of the U.S. Refugee Admissions Program (USRAP). Services include, but are not limited to: • Referring eligible applicants into the USRAP in accordance with referral guidelines and program criteria; • Providing public communications support under PRM guidance to ensure potential refugees in South Africa understand USRAP processing steps and requirements, and clarify expectations regarding resettlement in the United States;	

- Conducting culturally sensitive outreach, cultural training, and community engagement under PRM guidance in support of the USRAP.

In E.O. 14163, the President ordered that the U.S. Refugee Admissions Program (USRAP) be realigned to advance U.S. interests. In E.O. 14204, the President directed the Department to prioritize resettlement of Afrikaners in South Africa. [redacted]

To fulfill the requirements of the Executive Order, the Department requires a diversity of referral organizations as part of the overall refugee processing requirements. Specifically, the Department currently requires a contractor that has an established relationship and is a trusted authority within the Afrikaner community to serve as a communications liaison between PRM and that community. This is to ensure an understanding of the USRAP, processing steps, and expectations regarding resettlement in the United States Additionally, the United States Government requires a locally based partner with South African national employees to execute culturally sensitive and operationally critical work that demands in-country presence, local expertise, and community trust.

SECTION 4: IDENTIFICATION OF THE STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION

This statutory authority permitting other than full and open competition is 41 U.S. Code 1901 implemented by FAR 12.000; see also FAR 12.102(b).

SECTION 5: DEMONSTRATION THAT THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS OR THE NATURE OF THE ACQUISITION REQUIRES USE OF THE AUTHORITY CITED

Amerikaners is comprised of South African citizens with deep ties to the Afrikaner community and is uniquely qualified to provide these services given their experience and knowledge gained from long-term, mission-focused engagement with the target population. Amerikaners' knowledge base encompasses lessons learned from volunteering as a current USRAP referral partner; data-driven understanding of localized risk factors; and a refined sense of how to structure outreach, cultural training, and communication so these resonate with the Afrikaner population in ways that generalist organizations cannot replicate. As a result, Amerikaners can refer individuals into the USRAP in a way that is context appropriate and operationally realistic for the Afrikaner community. [redacted]

The combination of established trust, cultural competency, and exclusive access to necessary networks makes Amerikaners uniquely qualified to perform this work. Attempting to replicate these capabilities would require years of relationship-building and cultural integration that would delay critical mission objectives.

[redacted]

This powerful combination of factors and qualifications establishes Amerikaners as the only potential USRAP referring partner with such outstanding ties to, and credibility with, the relevant community.

SECTION 6. DESCRIPTION OF EFFORTS TO ENSURE THAT OFFERS WERE SOLICITED FROM AS MANY POTENTIAL SOURCES AS IS PRACTICABLE, INCLUDING WHETHER A NOTICE WAS OR WILL BE PUBLICIZED AS REQUIRED BY FAR SUBPART 5.2 AND, IF NOT, WHICH EXCEPTION UNDER FAR 5.201 APPLIES

The proposed contract was synopsized on sam.gov by RPSO Frankfurt on June 18, 2026 via a Special Notice, notifying any interested parties of the Government's intent to award, on a non-competitive basis, the contract for Refugee processing service – U.S. Embassy Pretoria, South Africa. The notice gave any interested company the chance to submit, within fifteen days, convincing evidence to support their ability to provide the required services. No companies responded to the notice.

Based on the above outcome in response to the notice, there is no reason to believe that other companies are able to offer the required services, or otherwise provide the Government with a better solution, or at a better cost, than Amerikaners.

SECTION 7. DETERMINATION BY THE CONTRACTING OFFICER THAT THE ANTICIPATED COST TO THE GOVERNMENT IS FAIR AND REASONABLE

The Contracting Officer has determined the anticipated cost to the Government of the supplies/services covered by this J&A will be fair and reasonable based on a comparison prices for services currently being performed in the context of the Afrikaner refugee program—and work historically performed around the world in various refugee contexts—by Resettlement Support Centers (RSCs).
SECTION 8. DESCRIPTION OF THE MARKET RESEARCH CONDUCTED (SEE PART 10) AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED
Market research was conducted and resulted in only one company (Amerikaners) with the background, experience and capabilities to meet the current US Government requirements. The Government also reviewed an existing contract with a non-local refugee processing contractor in South Africa and found the contract and contractor do not meet the requirements to fulfill the current need. This review included a comparison of the existing contract requirements, scope and deliverables for refugee processing to the US Government's for a locally based refugee processing company with an established relationship within the target group identified in the Executive Order.
SECTION 9. ANY OTHER FACTS SUPPORTING THE USE OF OTHER THAN FULL AND OPEN COMPETITION
None
SECTION 10. LISTING OF THE SOURCES, IF ANY, THAT EXPRESSED, IN WRITING, AN INTEREST IN THE ACQUISITION
None (No responses were received in reply to Special Notice 19GE5026Q0093 posted for 15 days on sam.gov on June 18, 2026).
SECTION 11. STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS TO COMPETITION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES REQUIRED
Working with Mission South Africa, the Department will monitor the landscape in South Africa to determine whether other organizations with ties to and trusted by the Afrikaner community, and sufficient organizational credibility to fulfill this function develop. Whether there is a need for these services beyond the envisioned contract period will depend on the President's refugee resettlement priorities.

SECTION 12. CERTIFICATIONS

All reviews and approvals should be completed in the order listed unless otherwise authorized or required.

TECHNICAL AND REQUIREMENTS CERTIFICATION

I certify that the facts and representations under my cognizance which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

Technical and Requirements Cognizance:
SIGNATURE:

Courtney E. Simpson

Requiring Official: Courtney Simpson.
PRM FO Special Assistant.
EMAIL: simpsonce2@state.gov

CONTRACTING OFFICER CERTIFICATION (FAR 6.104-1(a)(12))
I certify that this submission is accurate to the best of my knowledge, and that it contains complete information necessary to enable other officials to make an informed recommendation for approval or disapproval.

SIGNATURE:

Daniel J Jackson (Affiliate)

Digitally signed by Daniel J Jackson (Affiliate)
Date: 2026.07.14 14:55:11 +02'00'

Division Director: Daniel Jackson
Contracting Officer
GA/AM/DMS/RPSO
Email: JacksonDJ@state.gov

LEGAL SUFFICIENCY REVIEW
This J&A is hereby determined to be legally sufficient.
SIGNATURE:

John W Cox Digitally signed by John W Cox
Date: 2026.07.14 10:25:05 -04'00'

John Cox
Attorney-Adviser
L/BA

COMPETITION ADVOCATE
SIGNATURE:

Digitally signed by Anna Urman
Date: 2026.07.15 13:35:13 -04'00'

Trena Mills
Competition Advocate
Bureau of Global Acquisitions