DETERMINATION & FINDINGS

Authority to Solicit from a Single Source (at or below the SAT)

1. Agency and Contracting Activity: AFLCMC/PZIB ES BLDG 1624 RM 203 VTC

[redacted]

The purpose of this contract is to secure a contractor to perform comprehensive maintenance and support for the Video Teleconferencing (VTC) and Audio/Visual (A/V) system located in building 1624, conference room 203, at 5 Eglin Street, Hanscom AFB, MA 01731. The contractor shall ensure the system remains fully functional through proactive maintenance, timely hardware replacement, on-call support, and user training.

3. Citation to the Appropriate Regulation:

(Contracting Officer Instruction: Select the applicable authority for this acquisition)

- ○ **RFO 8.401 and GSAR 538.7104-3(a) (FSS Orders):** The circumstances of the acquisition deem only one source reasonably capable of providing the products, services, or solutions.
- ◉ **RFO 11.204(a)(2)(ii) (Brand Name):** The particular brand name, product, or feature is essential to the Government's requirements, and market research indicates other companies' similar products, or products lacking the particular feature, do not meet the agency's needs or cannot be modified to meet the agency's minimum needs,.
- ○ **RFO 12.102(a) (Commercial Products and Services):** Only one source is available,.
- ○ **RFO 13.101(b) (Noncommercial Products and Services):** Only one source is reasonably available (e.g., urgency, exclusive licensing agreements, brand-name, or industrial mobilization),.

4. Findings:

1. Mission Requirement & Brand-Name Restriction:
Restricting specific AV components to the QSC NC-20-60 PTZ camera is technically and operationally required to meet the Government's minimum mission needs.

2. Technical & Cybersecurity Justification:
The existing AV infrastructure is built on a unified QSC ecosystem. Utilizing the QSC NC-20-60 ensures direct hardware-to-software integration and matches the exact physical specs, appearance, and behavioral characteristics of the existing NIPR/SIPR baseline cameras. Hardware replacements must strictly align with the DISA Risk Management Executive (RME) Vendor STIG program. The QSC ecosystem is already validated, certified, and compliant with these rigorous DoD cybersecurity controls. Introducing an alternative manufacturer's camera would violate the validated secure baseline, requiring the system to undergo a costly and lengthy re-certification process.

3. Operational & Cost Impact:
Mixing brands in complex, dual-enclave (SIPR/NIPR) AV environments introduces severe integration failure points and complicates troubleshooting for mission operators during active operations. Additionally, alternative equipment would require custom, complex touch-panel reprogramming to maintain consistent icon styling, layout designs, and control flows. Staying within the single manufacturer's ecosystem prevents substantial duplication of cost in custom software engineering and unacceptable delays in restoring critical operational capabilities. Market research confirms that no other manufacturer's camera can integrate with the existing QSC baseline without custom-developed software APIs, making alternative products technically unacceptable

5. Determination: Based on the findings above, the proposed sole source or brand name action is justified under the applicable regulation.

6. Signatory Authority: *(Contracting Officer Instruction: In accordance with DAF Approval Authorities Matrix PM 26-C-11 Matrix Item 51 for RFO 13.101(b) actions and GSAR 538.7104-3(a) for FSS orders, the Contracting Officer is the approval authority for these determinations).*

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