AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE	RATING

2. AMENDMENT/MODIFICATION NUMBER	3. EFFECTIVE DATE	4. REQUISITION/PURCHASE REQ. NUMBER	5. PROJECT NUMBER (If applicable)
0002	07/30/2026		

6. ISSUED BY — CODE: LMAQM

OFFICE OF ACQUISITION MANAGEMENT (A/LM/AQM)
PO BOX 9115, ROSSLYN STATION
US DEPARTMENT OF STATE
ARLINGTON, VA 22219
US

NAME: Sarah L Cass
TEL.
EMAIL: CassSL@state.gov

7. ADMINISTERED BY (If other than Item 6) — CODE

8. NAME AND ADDRESS OF CONTRACTOR (Number, street, country, state and ZIP Code)

CODE | FACILITY CODE

(X)	9A. AMENDMENT OF SOLICITATION NUMBER: 19AQMM26R0343
X	9B. DATED (SEE ITEM 11): 07/20/2026
	10A. MODIFICATION OF CONTRACT/ORDER NUMBER
	10B. DATED (SEE ITEM 11)

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

[X] The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers [ ] is extended, [X] is not extended,

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing items 8 and 15, and returning __1__copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or electronic communication which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by letter or electronic communication, provided each letter or electronic communication makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS.IT MODIFIES THE CONTRACT/ORDER NUMBER AS DESCRIBED IN ITEM 14.

CHECK ONE	
	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NUMBER IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
	D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor [ ] is not, [ ] is required to sign this document and return _____ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

The purpose of this amendment is as follows:
1. Incorporate RFP 19AQMM26R0343 Questions and Answers document.
2. Revised Sections B 003, L.5, L.7, L.8 and Volume II - Pricing.

All provisions, terms and conditions remain unchanged.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)		16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)	
		Sarah L Cass	
15B. CONTRACTOR/OFFEROR (Signature of person authorized to sign)	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA By (Signature of Contracting Officer)	16C. DATE SIGNED 07/30/2026

NSN 7540-01-152-8070
Previous edition unusable

STANDARD FORM 30 (REV. 11/2016)
Prescribed by GSA FAR (48 CFR) 53.243

Section A - Solicitation/Contract Form

Line Item Summary	Solicitation Number: 19AQMM26R0343	Contract Number:	Title: Consolidated Receiving Point - Seattle/Tacoma, WA		Date of Solicitation: 07/20/2026

	CLIN Funding:	Cost:
Base Totals:	Original: $0.00 Change: $0.00 Current: $0.00	Original: $0.00 Change: $0.00 Current: $0.00
Exercised Options Totals:	Original: $0.00 Change: $0.00 Current: $0.00	Original: $0.00 Change: $0.00 Current: $0.00
Unexercised Options Totals:	Original: $0.00 Change: $0.00 Current: $0.00	Original: $0.00 Change: $0.00 Current: $0.00
Base and Options Totals:	Original: $0.00 Change: $0.00 Current: $0.00	Original: $0.00 Change: $0.00 Current: $0.00

B 003 - Type of Contract (05/95)

This is a Firm-Fixed-Price, Indefinite Delivery, Indefinite Quantity type of contract.

This solicitation is reserved for 100% Small Business Set-Aside.

Clause 52.204-9 Personal Identity Verification of Contractor Personnel (Jan 2011) (DEVIATION) was added or modified.

52.204-9 - Personal Identity Verification of Contractor Personnel (Jan 2011) (DEVIATION)

(a) The Contractor shall comply with agency personal identity verification procedures identified in the contract that implement Homeland Security Presidential Directive-12 (HSPD-12), and Federal Information Processing Standards Publication (FIPS PUB) Number 201.

(b) The Contractor shall account for all forms of Government-provided identification issued to the Contractor employees in connection with performance under this contract. The Contractor shall return such identification to the issuing agency at the earliest of any of the following, unless otherwise determined by the Government:

(1) When no longer needed for contract performance.

(2) Upon completion of the Contractor employee's employment.

(3) Upon contract completion or termination.

(c) The Contracting Officer may delay final payment under a contract if the Contractor fails to comply with these requirements.

(d) The Contractor shall insert the substance of this clause, including this paragraph (d), in all subcontracts when the subcontractor's employees are required to have routine physical access to a Federally-controlled facility and/or routine access to a Federally-controlled information system. It shall be the responsibility of the prime Contractor to return such identification to the issuing agency in accordance with the terms set forth in paragraph (b) of this section, unless otherwise approved in writing by the Contracting Officer.

(End of clause)

Clause 52.204-13 System for Award Management-Maintenance (DEVIATION JAN 2026) was added or modified.

52.204-13 - System for Award Management-Maintenance (DEVIATION JAN 2026)

(a) *Definitions*. As used in this clause—

Commercial and Government Entity code means—

(1) An identifier assigned to entities located in the United States or its outlying areas by the Defense Logistics Agency (DLA) Commercial and Government Entity (CAGE) Branch to identify a commercial or government entity by unique location (referred to as “CAGE code”); or

(2) An identifier assigned by a member of the North Atlantic Treaty Organization (NATO) or by the NATO Support and Procurement Agency to entities located outside the United States and its outlying areas that the DLA CAGE Branch records and maintains in the CAGE master file (referred to as “NCAGE code”).

Unique Entity Identifier (UEI) means an identifier used to identify a specific commercial, nonprofit, or Government entity.

(b) *Active registration*.

(1) The Contractor shall maintain an active Federal Government contracts registration in the System for Award Management (SAM) at https://www.sam.gov during contract performance and through final payment under this contract. To maintain an active registration in SAM, the Contractor shall review at least annually its registration in SAM and validate that the information is current, accurate, and complete.

(2) The Contractor is responsible for the currency, accuracy, and completeness of the information provided within SAM, and for any liability resulting from the Government’s reliance on inaccurate or incomplete information. Updating SAM does not alter the terms and conditions of this contract and is not a substitute for a properly executed contractual document.

(c) *Novation and change-of-name agreements*.

(1) If the Contractor has legally changed its business name or “doing business as” name (whichever is shown on the contract), or has transferred the assets used to perform the contract, but has not completed the necessary requirements regarding novation and change-of-name agreements in part 42 of the Federal Acquisition Regulation (FAR), the Contractor shall provide the responsible Contracting Officer a minimum of one business day’s written notification of its intention to —

(i) Change the legal business name in SAM;

(ii) Comply with the requirements of FAR part 42; and

(iii) Agree in writing to the timeline and procedures specified by the responsible Contracting Officer. The Contractor shall provide with its written notification sufficient documentation to support the legally changed name.

(2) If the Contractor fails to comply with the requirements of paragraph (c)(1) of this clause, or fails to perform the agreement at paragraph (c)(1)(iii) of this clause, and, in the absence of a properly executed novation or change-of-name agreement, the SAM information that shows the Contractor to be other than the Contractor indicated in the contract will be considered to be incorrect information within the meaning of the “Suspension of Payment” paragraph of the electronic funds transfer (EFT) clause of this contract.

(d) *Assignees*.

(1) The Contractor shall not change the legal business name or address for EFT payments or manual payments, as appropriate, in the SAM record to reflect an assignee for the purpose of assignment of claims (see FAR part 32). Assignees shall be separately registered in SAM.

(2) Information provided to the Contractor's SAM record that indicates payments, including those made by EFT, to an ultimate recipient other than that Contractor will be incorrect information within the meaning of the "Suspension of Payment" paragraph of the EFT clause of this contract.

(e) Unique entity identifier (UEI). The Contractor shall ensure that its UEI is maintained throughout the life of the contract.

(f) Commercial and Government Entity (CAGE) code. The Contractor shall ensure that the CAGE code is maintained throughout the life of the contract. To update a CAGE code, the Contractor shall initiate the change by updating its SAM registration.

(g) Communicating changes. The Contractor shall communicate any change to its UEI or CAGE code to the Contracting Officer within 30 days after the change, so a modification can be issued to update the UEI or CAGE code on this contract. A change in the UEI does not necessarily require a novation.

(End of clause)

Clause 52.204-15 Service Contract Reporting Requirements for Indefinite-Delivery Contracts (DEVIATION JAN 2026) was added or modified.

52.204-15 - Service Contract Reporting Requirements for Indefinite-Delivery Contracts (DEVIATION JAN 2026)

(a) *Definition*. As used in this clause—

First-tier subcontract means a subcontract awarded directly by the Contractor to acquire supplies or services (including construction) for performing a prime contract. It does not include the Contractor's supplier agreements with vendors, such as long-term arrangements for materials or supplies that benefit multiple contracts and/or the costs of which are normally applied to a contractor's general and administrative expenses or indirect costs.

(b) *Requirement*. The Contractor shall report, according to paragraphs (c) and (d) of this clause, annually by October 31, for services performed during the preceding Government fiscal year (October 1-September 30) under this contract for orders that exceed the thresholds established in 4.303(b).

(c) *Report elements*. The Contractor shall report the following information:

(1) Contract number and order number.

(2) The total dollar amount invoiced for services performed during the previous Government fiscal year under the order.

(3) The number of Contractor direct labor hours expended on the services performed during the previous Government fiscal year.

(4) Data reported by subcontractors under paragraph (f) of this clause.

(d) *Remedies*. The Contractor shall submit the information required in paragraph (c) of this clause in the System for Award Management (SAM) at https://www.sam.gov (see SAM User Guide). If the Contractor fails to submit the report in a timely manner, the Contracting Officer will exercise appropriate contractual remedies. In addition, the Contracting Officer will make the Contractor's failure to comply with the reporting requirements a part of the Contractor's performance information under the Federal Acquisition Regulation part 42.

(e) *Review*. Agencies will review Contractor-reported information for reasonableness and consistency with available contract information. If the agency believes that revisions to the Contractor's reported information are warranted, the agency will notify the Contractor no later than November 15. By November 30, the Contractor shall revise the report, or put its reason in writing for the agency.

(f) *First-tier subcontracts*.

(1) The Contractor shall require each first-tier subcontractor providing services under this contract, with subcontract(s) each valued at or above the thresholds set forth in 4.303(b), to provide the following detailed information to the Contractor in sufficient time to submit the report:

(i) Subcontract number (including subcontractor name and unique entity identifier); and

(ii) The number of first-tier subcontractor direct-labor hours expended on the services performed during the previous Government fiscal year.

(2) The Contractor shall tell the subcontractor that the information will be made available to the public as required by section 743 of Division C of the Consolidated Appropriations Act, 2010.

(End of clause)

Clause 52.204-7 System for Award Management - REGISTRATION (DEVIATION JAN 2026) was added or modified.

52.204-7 - System for Award Management - REGISTRATION (DEVIATION JAN 2026)

The Offeror shall have an active Federal Government contracts registration in the System for Award Management (SAM) when submitting an offer or quotation in response to this solicitation and at the time of award. As part of the SAM registration process, the Government collects information, as described in paragraphs (b) through (d) of this provision, that is necessary to identify the Offeror and for the Offeror to be awarded Federal Government contracts. To register in SAM, go to https://www.sam.gov. Allow for processing time when registering in SAM. If the Offeror is not registered in SAM, it should register immediately after receiving this solicitation.

(a) *Definitions*. As used in this provision—

Commercial and Government Entity (CAGE) code has the meaning provided in the clause at the Federal Acquisition Regulation (FAR) 52.204-13, System for Award Management—Maintenance, of this solicitation.

Electronic Funds Transfer (EFT) indicator means a bank account identifier to establish additional System for Award Management records for identifying alternative EFT accounts (see part 32) for the same entity.

Highest-level owner means the entity that owns or controls an immediate owner of the offeror, or that owns or controls one or more entities that control an immediate owner of the offeror. No entity owns or exercises control of the highest-level owner.

Immediate owner means an entity, other than the offeror, that has direct control of the offeror. Indicators of control include, but are not limited to, one or more of the following: ownership or interlocking management, identity of interests among family members, shared facilities and equipment, and the common use of employees. There may be more than one immediate owner (e.g., joint ventures).

Predecessor means an entity whose assets were acquired by the offeror or another entity (most often through merger or acquisition) and whose affairs are now carried out by the offeror or the other entity under a new name.

Taxpayer identification number means the number required by the Internal Revenue Service (IRS) to be used by the offeror to report income tax and other returns. It may be either a Social Security Number or an Employer Identification Number.

Unique entity identifier (UEI) has the meaning provided in the clause at FAR 52.204-13, System for Award Management—Maintenance, of this solicitation.

(b) *Identifiers*. The Offeror shall obtain and provide the following identifying information:

(1) *Unique entity identifier (UEI)*.

(i) The Offeror shall obtain a UEI to register in SAM. The Government will independently validate the existence and uniqueness of the Offeror before assigning a UEI to the Offeror. Go to https://www.sam.gov for instructions on obtaining a UEI.

(ii) The Offeror shall enter, in the block with its name and address on the cover page of its offer, the annotation “Unique Entity Identifier” followed by the UEI that identifies the Offeror's name and address exactly as stated in the offer. The Offeror shall also enter its EFT indicator, if applicable.

(iii) The Contracting Officer will use the UEI to verify that the Offeror has an active Federal Government contracts registration in SAM.

(2) *Taxpayer identification number (TIN)*.

(i) The Offeror shall provide its TIN or related information to comply with debt collection requirements of 31 U.S.C. 7701(c) and 3325(d); reporting requirements of 26 U.S.C. 6041, 6041A, and 6050M; and implementing regulations issued by the IRS. The Offeror shall consent for TIN validation; and

(3) *Commercial and Government Entity (CAGE) code*.

(i) The Offeror shall provide a CAGE code and legal business name (Do not use a “doing business as” name) for—

(A) Itself;

(B) Its immediate owner(s), if any;

(C) Its highest-level owner, if any; and

(D) Any predecessor(s), or predecessor of an Offeror’s predecessor, that held a Federal contract or grant within the last three years.

(ii) If the Offeror is in the United States or its outlying areas and does not already have a CAGE code assigned, the DLA CAGE Branch will assign a CAGE code to the Offeror as a part of the SAM registration process. For information on obtaining a CAGE code go to https://cage.dla.mil/.

(iii) The Offeror shall get from any immediate and/or highest-level owner(s) their respective CAGE code(s) to provide the code(s) as part of the registration (FAR 52.204-7(b)(3)(i)).

(iv) If the Offeror is located outside of the United States or its outlying areas, and does not already have a CAGE code assigned, the Offeror may obtain a CAGE code as indicated in the following table.

If the Offeror is…	**Then…**
Located in a country that is a member of the North Atlantic Treaty Organization (NATO) or a sponsored nation	Contact the appropriate National Codification Bureau (https://www.nato.int/structur/ac/135/about/contacts)
Located in a country that is not a member of NATO or a sponsored nation	Contact the NATO Support and Procurement Agency (NSPA) (https:// eportal.nspa.nato.int/AC135Public/scage/CageList.aspx)

(c) *Representations and certifications*.

(1) The following FAR solicitation provisions contain entity-level representations and certifications that the Offeror shall submit as part of their Federal Government contracts registration in SAM:

Provision	Title	Date
52.204-5	Women-Owned Business (Other Than Small Business)	Oct 2014
52.209-2	Prohibition on Contracting with Inverted Domestic Corporations—Representation	Nov 2015
52.209-5	Certification Regarding Responsibility Matters	Aug 2020
52.209-11	Representation by Corporations Regarding Delinquent Tax Liability or a Felony Conviction under any Federal Law	Feb 2016
52.219-1	Small Business Program Representations	Feb 2024
52.219-1 Alt I	Small Business Program Representations, with its Alternate I	Feb 2024
52.219-1 Alt II	Small Business Program Representations, with its Alternate II	Mar 2023
52.226-2	Historically Black College or University and Minority Institution Representation	Oct 2014

(2) By submitting its offer, the Offeror verifies that, as of the date of its offer, its representations and certifications posted electronically in SAM for the provisions listed in paragraph (c)(1) of this provision are current, accurate, and complete. The Offeror's representations and certifications in SAM are hereby incorporated by reference into its offer.

(d) *Other information*. The Offeror shall provide more information on its business operations and type that is necessary to be considered for award of certain contracts and financial information necessary to receive payment under contracts.

(End of provision)

52.216-1 - Type of Contract (DEVIATION FEB 2026)

The Government contemplates award of a Indefinite Delivery, Indefinite Quantity type [Contracting Officer insert specific type of contract] contract resulting from this solicitation.

(End of provision)

L 001 - INSTRUCTIONS TO OFFERORS

L.1 The Department intends to make one award to one offeror.

Award is to be made on a Best Value basis through the use of the trade-off process in accordance with FAR subpart 15.101.

L.2 Questions Regarding Solicitation

Prospective offerors should submit any questions regarding this solicitation in writing to the Contracting Officer, Sarah Cass at email CassSL@state.gov. Questions are to be received by 12:00pm EDT July 27, 2026, to ensure a timely response. Questions received after that date may not be answered prior to the date established for the receipt of proposals.

L.3 Performance Area

To receive consideration for award, all Offerors place of performance must be within a thirty (30) mile commute of the USPS office at 1102 A St., Tacoma, WA 98402

L.4 Pre-Award Survey

The Government will conduct a pre-award survey of Offeror's facilities. Determination shall be made by the Government as to whether the Offeror has adequate facilities and competent personnel to perform the required services under this Contract and to validate the information stated regarding the facilities proposed within the Offerors technical proposal. The proposal of all companies whose facilities are found to be inadequate to meet the requirements shall be rejected and found technically unacceptable.

L.5 Detailed Proposal Preparation Instructions

Offerors are expected to examine the entire solicitation document. Failure to do so will be at the offeror's own risk. Each offeror shall furnish the information required by the solicitation document. The Government will not pay any offeror for preparation of a proposal. Each proposal must be comprehensive enough to facilitate a thorough and timely evaluation by the Government. Proposals which are found to be a copy of the solicitation without detailed explanations of capabilities, and descriptions of how the offeror plans to perform required services, will be rejected.

Time, date, and place of proposal submission

Proposals must be emailed to the Contracting Officer, Sarah Cass, no later than 12:00 pm. Eastern Daylight Time (EDT) on August 19, 2026

In responding to this solicitation, the offerors are required to submit a maximum of two emails, in separate parts. Each email is to be no larger than 8MB. One email is to contain the offerors technical proposal, the other email is to contain the offerors price proposal with completed Attachments B provided in Microsoft Excel.

Offerors assume the full responsibility of ensuring that proposals are received complete and on time. Offerors are strongly encourage to submit their offers early and to not wait until the last minute prior to the proposal deadline. Waiting until the last minute to submit emails as large as 8 MB may overwhelm the Department's servers and be delayed in being received into the necessary email inboxes.

L.6 Proposal Presentation Information

Indexing

Proposals shall be clearly and concisely written as well as being neat, clearly labeled indexed (cross-indexed as appropriate), and logically assembled.

Page Size, Font Size, and Line Spacing

Proposals, should they be printed by the Department, are to be formatted to print on paper 8 1#2 by 11 inches. The margins shall not be smaller than one inch around the perimeter of each sheet of paper. Printing may be on one side only in Portrait style. If printing is on both sides of the paper, it will be counted as two (2) pages for page limitation purposes. Organizational structures, implementation schedules, and plans may be depicted in charts, graphs, or tables in Landscape style to provide clarity to the proposal. The font/type size shall not be less than 12 points with an exception for charts, graphs or tables, which shall not be less than 10 points. The Offeror shall single space all information, with the exception of charts, graphs and tables.

Identifiers

Each page may contain header or footer information identifying the solicitation number, volume number, page number, and total number of volume pages. Each volume shall contain a "Table of Contents" that identifies all sections covered within that volume. Volumes may be marked with the appropriate restrictive marking data.

L.7 Proposal Submission

In response to this solicitation, Offerors must submit each item listed below:

Volume I – Technical Proposal

Volume II – Price Proposal

The Technical Proposal shall address Factors 1, 2, 3, and 4 listed below while the Price Proposal shall address only pricing (factor details are contained in Sections L.8, L.9, and M of the solicitation).

Offerors are restricted to submitting one overall technical and one price proposal, such proposals are to apply to the technical requirements and pricing requirements. This proposal should contain the offeror's best technical solution and price. Submission of multiple/alternative proposals are not permitted and will not be evaluated. In addition, the Offeror need not repeat information within the same volume. Such information should be presented in detail in the one area of the volume where it contributes most critically to achieving the program's objectives. In other areas where discussion of the same information is necessary, the Offeror shall refer to the detailed discussion and identify its location within the volume. If the Offeror determines that the same or similar in- formation is required in separate volumes, that information shall be detailed in each volume.

Page Limitations

The maximum page limits for the required volumes are, as follows:

Volume I Technical Proposal Page Limit

TAB A – Business Management Questionnaire No limit

TAB B – Technical Proposal 60

Factor 1 - Facilities

Factor 2 – Management Control System

Factor 3 – Technical Experience

Factor 4 - Past Performance

Attachment Z Past Performance Questionnaires do not count towards page limit

Volume II Price Proposal

TAB A – Transmittal letter 2

TAB B – Representation, Certifications, Other Statement of Interest - System of Award Management (SAM.gov)

TAB C – Statement of exceptions and conditions No limit

TAB D – Pricing Proposal No limit

L.8 Proposal Content

The proposal should clearly present the capabilities of your firm, and personnel who are to be assigned to the work, and should clearly describe the proposed warehouse facility, operation, and experience of your firm and personnel as it relates to the contract requirements. The information submitted needs to be complete and detailed, describing clearly the relevant specialized experience, and professional competence that the firm and employees possess, as well as all relevant certifications.

The technical ratings for Technical Evaluation Factors 1, 2, and 3 are: Exceptional, Very Good, Satisfactory, and Unsatisfactory. In order for an offeror to be rated above Acceptable, they must describe how their services, facility, technical ability, and approach go above and beyond the minimum requirements for each factor.

VOLUME I - TECHNICAL PROPOSAL –

Factor 1 – Facilities: Reference to Section H 012**.** The offeror shall demonstrate aspects of the offeror's facilities and physical property features and how these relate to services required for handling of effects for movement into or out of storage. The offeror shall accommodate a pre-award site inspection to verify information in proposal.

A. Organization/Cleanliness of Facilities. The offeror shall describe the organization of the necessary facilities such as: storage, carpentry station, certified scales, staging areas, loading docks and lot space to accommodate multiple truck deliveries and their proximity to one another. Further, the offeror shall demonstrate how Department of State freight, storage, and HHE will not be co-mingled with other customer freight, shipments, and storage. And the regular cleaning routine of the facility.
B. Ownership/Access. The offeror shall describe how it has a continuing right to the use of the proposed facility for the duration for the contract (base year and option years, and extension clauses).
C. Construction/Carpenters Facilities. The offeror shall describe its facilities including warehouse(s), storage area(s), carpentry facility, to include construction materials, illumination and availability of appropriate tools and any amenities such as a covered dock to protect shipments from weather during loading/unloading, separate and adequate staging areas, loading and/or unloading areas, etc. The offeror shall have an on-site carpenter facility for the construction, maintenance or recouping of liftvans, storage, pallets and/or crates. The offeror shall have a qualified carpenter on staff. The offeror shall have tools appropriate to the carpentry tasks necessary for a contract of the size and complexity of this contract.
D. Security System/Fire Detection/Ventilation System. The offeror shall describe its existing security system and fire detection sprinkler systems and their features. Describe the degree to which they are established, posted and enforced procedures (including their level of detail) to follow for fire prevention, detection, reporting, and evacuation of the facility or in the event that security is breached and goods are stolen, damaged, or otherwise affected. Further, discuss established procedures (including their level of detail) to follow in the event the fire detection system activates, without cause, and potentially subject shipments to water damage.
E. Motor Equipment and Scales. The offeror shall describe its capability (indicate if by ownership or lease) to provide a motor equipment inventory to include forklifts, ramps, tools, levelers, delivery vehicles in adequate quantity and to perform the services required by this solicitation. The offeror must have approved scales and demonstrate biannual scale maintenance and certification by a certified weigh master.
F. Packing/Crating Materials. The offeror shall describe its inventory of commonly used packing/crating materials, and the availability of materials for packing/crating shipments.
G. Size and Location. The offeror shall describe its facility's racking and square footage space and whether or not the facility is subject to flooding. Further, indicate whether or not the facility shares common walls with other commercial entities and if the nature of these other entities adversely affects the security of DOS goods.

Factor 2 - Management Control System:
The offeror shall describe its Management Control System for assuring the quality of policies, procedures and controls for the performance of the requirements set forth in the solicitation.

A. Quality Control/Staff Training. The offeror shall describe extent to which it has established procedures for assuring quality control in the receipt, inspection, inventorying, consolidation, export packing, temporary storage, and related services connected with the forwarding/receiving of government supplies, household effects (HHE) and official/privately owned vehicles belonging to the US Government and/or US Government employees to include scheduling, pick-up, handling and processing (in or out), marking, placarding, maintaining and reporting information on effects/lots. The offeror shall describe the established procedures to cover situations when quality control is not met, and resolution. The offeror shall also describe: the minimum training provided to personnel prior to allowing them to perform contract related services; the types and extent of continued/advanced training provided to employees involved with handling contract related services; and the degree of refresher training provided to employees cited in this solicitation.
B. Contingency Plans/Monitoring Operations. The offeror shall describe its established procedures for: the identification of problems and the handling of emergency situations and discuss how such problems and procedures are resolved, such as internet outages, locator system outages, large volume deliveries, as well as maintaining a ready state during time of low volume of Department of State receipts and shipments.

C. Transportation Claims: The contractor is to describe its procedures for timely and successfully addressing and processing transportation claims to include the time for settlement of a freight damage, loss, or mis-shipment claim; to also include resolving claim with Government employees related to their HHE or POV.
D. Corporate Financial Capability. The contractor shall describe how they plan to maintain a financially stable and capable facility operation for the duration of this contract and beyond. The contractor shall describe the extent to which they plan to utilize any subcontracting. The contractor shall describe other government or commercial business and revenue related to the proposed facility, to state level of reliance on Department of State revenue and freight volume to maintain operations at the proposed facility.

Factor 3 – Technical Experience
The offeror shall describe the company's s technical ability and experience related to this contract effort.

A. Completion of services for outbound shipments of personal effects, supplies or equipment. The offeror shall describe how they will complete services of preparing personal effects, supplies or equipment for outbound shipments; procedures for export packing and/or palletization, blocking and bracing, of domestic personal effects, supplies or equipment in ISPM15 compliant cases/liftvans; procedures for loading domestic packed liftvans on/in the carrier's vehicle for export; procedures for delivery of domestically export packed liftvans/pallets to steamship piers/carrier's freight stations, transportation depots, and freight receiving stations. Further, the offeror shall describe procedures for stowing domestically export packed liftvans/pallets into steamship containers which the contractor shall pick-up from the ocean carrier's facility, including transporting steamship containers to contractor's warehouse, stowing export packed liftvans into containers, installing theft deterrent container seal(s) and delivering the stowed steamship container to a designated pier.
B. Completion of services for inbound shipments of personal effects, supplies or equipment. The offeror shall describe how they will complete services of receiving packed personal effects, supplies and equipment for inbound shipments. The offeror shall also describe procedures for how they will initiate and manage HAZMAT services for US Government supplies and other necessary freight.
C. Completion of services for outbound shipments of US Government owned and privately owned vehicles. The offeror shall describe how they will receive both US Government owned and privately owned vehicles to include how the procedures for loading a vehicle for export in/on a carrier's vehicle for export; procedures for delivery of vehicles to steamship piers/carrier's freight stations, transportation depots, and freight receiving stations. Further, the offeror shall describe procedures for stowing vehicles into steamship containers which the contractor shall pick-up from the ocean carrier's facility, including transporting steamship containers to contractor's warehouse, stowing vehicle into containers (to include blocking and bracing of vehicles using ISPM15 compliant wood), installing theft deterrent container seal(s) and delivering the stowed steamship container to a designated pier.
D. Completion of services for Remark/Re-band/Recoup/Storage/Receipt/Release of personal effects, official vehicles, privately owned vehicles, supplies or equipment for inbound and outbound shipments. The offeror shall describe how they will remark, reband, recoup wooden crates/liftvans along with the procedures for storage of inbound and outbound shipments that pertain to the requirements of this solicitation.
E. Locator System/WMS and Labeling of freight. The offeror shall describe how their Warehouse Management System and locator system allows for simplicity and ease of use, accurate inventory management, with limited risk of data error, downtime or non-use. See Section C002 C. Offeror shall demonstrate contingency plans and procedures for failures in locator/WMS system. Offeror shall also demonstrate that the locator system set-up and contingency plans and procedures are thorough and logical. Offeror shall describe their system of labeling freight/receipts once received.
F. Initial Set-Up. The offeror shall provide a plan which provides for timely and coordinated action for staffing and training, along with appropriate administrative support. Plan shall describe how the contractor's facility will be equipped and ready to receive and ship government freight within 30 days of notice of contract award.
G. Warehouse and Cross Dock Experience. The offeror shall describe its previous and current experience and success in: providing contract services of the size, scope and complexity of this solicitation; meeting or exceeding the experience necessary to provide qualified warehouse personnel, onsite carpentry services, and personnel experienced in: cross dock warehouse operations of receiving, loading, and shipping of freight of a diverse kind to include small packages, multiple box shipments, multi-pallet size, vehicles, and full container loads, to include specific blocking and bracing techniques and cargo protection. Additionally, the offeror is to describe their experience in providing drayage and delivery services in and around the Port of Seattle and Tacoma, WA.

Factor 4 – Past Performance: The Department of State will evaluate each offeror on its performance under existing or prior contracts for similar service. The Department of State will use past performance in making responsible determination and to assess the capabilities of the offeror in order to assure the selection of the proposal offering the greatest value to the Government. The Government may inquire into the past performance references of the offeror, and it's proposed significant affiliates, if any, as such performance relates to the solicitation requirements. Government will focus on information that demonstrates the quality of related contract performance.

The Department will use the offeror evaluation form: included in the Section J attachment Z to collect information as to the quality of past performance of the offeror, including significant subcontractors and/or affiliates. The Department will also review past performance information is CPARS as well as other relevant past performance information obtained.

The offeror shall select four (4) of its customers, for which it has performed for within the past five (5) years, and forward copies of the contractor evaluation form, Section J, Attachment Z – Past Performance Questionnaire, to those agencies and or/firms for completion and submission by the evaluating customer directly to the Contracting Officer. The offeror is to ensure that the organizations providing the evaluations are significantly detailed and complete in their response, and return the forms to the Contracting Officer no later than the closing date of the solicitation. Offerors shall include with their proposal, a list of the firms that will submit evaluation forms.

The Offeror will provide past performance references with the following information:
Offeror's name (Company/Division)
Contract number and contract type
Contracting agency or business (Dept. of State, NASA, State of Ohio, Mobil Oil, etc.)
Original contract dollar value and final contract dollar value (including options)
Original completion date and final (or current) completion date
Description of contract effort
Relevance of referenced contract to the DoS CRP Seattle
Performance experience summary
Description of the performance measures and performance results against those measures Incentives/Disincentives used under the contract and the incentives awarded and/or disincentives assessed.

Volume II - PRICE PROPOSAL
Offerors are required to submit firm fixed price proposals. Even though the work shall be priced and performance authorized through fixed price work orders issued by the Government, Offerors shall submit adequate pricing data to be sufficient to allow complete analysis and evaluation of proposed prices for price reasonableness.
TAB A - A transmittal letter signed by the firm's authorized personnel.

TAB B - Section K – Representation, Certification, Other Statement of Interests, current Unique Entity Identifier (UEI) indicator. Information will be verified in the System for Award Management (SAM). The contractor is to provide narrative and explanation of any rating at the Moderate and Moderate-High level. Any rating at the High, and Severe Risk level or higher will be considered Unacceptable, and such offeror will not be eligible for award due to financial risk.

TAC C Statement of Exceptions- Offeror is to state if there are any exceptions to the Govenrment's requirements. The Government does not anticipate at this time to accept any exceptions to the requirements of this solicitation.

TAB D - Pricing Proposal – See Attachment B - Instructions - the offeror is to insert the individual unit rates on Sheet 1 - Unit Price Spreadsheet, all information will flow to the Cumulative Price Spreadsheet and Totals Contract Spreadsheet.

For historic volumetric and freight information, please see Attachment X- CRP Seattle Receipt Data 2015-2025.

Prices proposed are to be valid for 120 days minimum.

L.9 FAR 52.247-6 FINANCIAL STATEMENT (APR 1984)
The offeror shall, upon request, promptly furnish the Government with a current certified statement of the offeror's financial condition and such data as the Government may request with respect to the offeror's operations. The Government will use this information to determine the offeror's financial responsibility and ability to perform under the contract. Failure of an offeror to comply with a request for information will subject the offer to possible rejection on responsibility grounds.

M 001 - SECTION M

a) The offeror's proposal will be evaluated to determine whether it's technical approach offers the best value to the goverment in regards to the requirements described in the solicitation and instructed in Section L. Award is to be made on a Best Value basis through the use of the trade-off process between technical evaluation factors and evaluated proposed price.

(b) A price analysis shall be conducted based upon the data submitted by the offeror in order to determine that the proposed price is fair and reasonable based on competition.

The non-pricing evaluation factors that are as follows:

Technical
Factor 1 - Facilities
Factor 2 – Management Control System
Factor 3 – Technical Experience
Factor 4 - Past Performance

The following technical factors when combined as follows are considered more important than price: Factors 1 and 2, Factors 1 and 3, and Factors 2 and 3. No individual technical evaluation factor is considered more important than price. Technical Factor 4- Past Performance is evaluated as Acceptable or Unacceptable.

M.1 REJECTION OF OFFERS

The Government reserves the right to reject an offer if one of the following conditions exists:

- Offeror fails to submit any of the required proposal documents required by Section L.
- Offeror submits a cost/price proposal that cannot be adequately explained or substantiated.
- Offeror submits an offer that could not be made technically acceptable without a major rewrite.

M.2 AWARD ON INITIAL OFFERS

The Government intends to evaluate proposals and make award without discussions for this procurement. The Government reserves the right to award a contract, based on initial offers, immediately following the conclusion of any evaluation and may not require discussions or negotiations with the successful Offeror or any other Offeror. Therefore, it is critical that each offer be fully responsive to this solicitation and its provisions. All submittals in response to this solicitation should contain the Offeror's best terms from a technical, management and price standpoint.

M.3 EVALUATION PROCESS

During the evaluation process, the Government Evaluation Team will evaluate each Offeror's proposal using information submitted by the Offeror (or in the case of past performance, any additional information obtained from outside references and other points of contact) against evaluation factors contained herein. The Government evaluation team will evaluate the Offeror's technical proposal against evaluation factors identified herein to determine their technical rating. In addition, the Government evaluation team will evaluate the Offeror's price proposal.

M.4 USE OF SUPPORTING INFORMATION

In conducting its evaluation of proposals, the Government reserves the right to utilize all information available at the time of evaluation. The Government may rely on information contained in its own records (such as Government audit agencies), commercial sources (such as System for Awards Management - SAM.gov) and information publicly available (such as articles contained in periodicals). If information obtained through other sources substantially disagrees with what was provided in the offeror's proposal, the offeror will be given an opportunity to address the inconsistencies through clarifications or discussions.

M.5 NEGOTIATIONS

Negotiations may be conducted with those offerors whose responsive and technically meritable proposals, combined with their price proposal, place them in the competitive range. Negotiations will be conducted to the extent deemed necessary by the Government. HOWEVER, OFFERORS ARE CAUTIONED TO SUBMIT THEIR TECHNICAL AND PRICING PROPOSAL ON THE MOST FAVORABLE BASIS SINCE THE GOVERNMENT RESERVES THE RIGHT TO MAKE AN AWARD WITHOUT FURTHER NEGOTIATION OR DISCUSSIONS, in accordance with FAR Subpart 15.209(a).

M.6 Technical Evaluation Factors

The Offeror's proposal will be evaluated to determine whether the Offeror will be able to satisfy and or exceed the requirements as described in the solicitation and whether award to the offeror will be in the best interest and value of the Government.
To be acceptable and eligible for evaluation, proposals must be prepared and presented in accordance with and comply with the instructions given in this solicitation document, Proposals found to be responsive which will be further evaluated for their technical ability to meet or exceed the following four subjective technical factors:
Exceptional, Very Good, Satisfactory, and Unsatisfactory. In order for an offeror to be rated above Satisfacory, they must describe how their services, facility, or technical ability and approach go above and beyond the minimum requirements for each factor.

FACTOR 1: FACILITIES

DOS will evaluate aspects of the Contractor's facilities and physical property features and how these relate to services required for receiving, shipping, and storage for movement into or out of storage in accordance with Section H-012 Facilities. <u>The evaluation will include a pre-award survey/site inspection to verify information in proposal.</u>

Subfactors

1. Organization/Cleanliness of Facilities
2. The extent to which Contractor is able to demonstrate that the storage facility is maintained in an orderly manner, the proximity of necessary facilities and areas (e.g., carpentry facility, scales, docks, and/or staging areas), a reliable locator system, easy to access, etc.
3. The extent to which Contractor is able to demonstrate that facility is consistently maintained in a clean and debris-free manner; this includes exterior areas located within the boundaries of the property. Contractor shall submit copy of established procedures/schedule(s) for maintaining cleanliness in the facility.

B. Ownership/Access.

1. Extent to which contractor is able to demonstrate, either through ownership or lease, its continuing right to use the facility or facilities for the duration of the contract period. Prime contractor must be lease holder or owner of proposed facility.

1. Construction/Carpenters Facilities
2. Extent to which Contractor's facility meets preferred construction materials, which are: brick, cinderblock, concrete or the aforementioned combined with steel, and concrete floors.
3. Extent to which Contractor's facility has such amenities as a truck dock covers to protect shipments from weather during loading/unloading, separate and adequate staging areas, loading, and/or unloading areas, etc.
4. Extent to which loading dock doors are equipped with dock levelers and lighting to illuminate the interior of the container/ trailer being loaded or unloaded.
5. Extent to which facility is well lit and with sufficient illumination to allow for easy access and identification of effects maintained therein, (i.e., has sufficient windows, skylights, and/or interior lighting).
6. Contractor has tools appropriate to the carpentry tasks necessary for a contract of the size and complexity of this solicitation. Further, the Contractor shall have a qualified carpenter on staff.

1. Security System/Fire Detection/Ventilation System
2. The evaluation of Contractor's facility and existing security system and its features to determine the degree of security to be provided to shipments. The evaluation of Contractor's facility to determine that it has a well maintained and functioning fire detection/sprinkler system.
3. The extent to which the fire alarm system transmits all fire alarm signals to the local fire department via any of the following means: directly to the local fire department, to the (911) public communications center, to a central station, to a remote supervising station, or to a proprietary supervising station.
4. The evaluation of Contractor's established procedures to follow and level of detail provided in the event that security is breached and goods are stolen, damaged, or otherwise affected. The degree to which there are established, posted, and enforced procedures for fire prevention, detection, reporting, and evacuation of the facility.
5. Evaluation of Contractor's established procedures to follow and level of detail provided in the event the fire detection system activates, without cause, and potentially subjects shipments to water damage.

1. Motor Equipment and Scales
2. The evaluation of Contractor's motor equipment inventory to determine capabilities for providing tractor, chassis, flatbed and enclosed trailer contract services for a contract of the size and complexity of this solicitation.
3. The extent to which Contractor can demonstrate that equipment is available either by ownership of equipment or long term lease of same, and that equipment is in good condition and has been well maintained.
4. The evaluation of Contractor's equipment inventory to determine capabilities for providing forklifts and other warehouse equipment for a contract of the size and complexity of this solicitation.
5. The extent to which contractor has appropriate scale(s) to meet the requirements of handling storage shipments and which has/have been certified and approved within the last six months.
6. The extent to which Contractor can demonstrate consistency of scale maintenance and certification.
7. The extent to which there is suitable space and a clear access route to loading dock doors for trucks positioning for loading and unloading.
8. The extent to which there is suitable space to stage trucks awaiting to pull up to a dock door for loading and unloading.

1. Packing/Crating Materials
2. The evaluation of Contractor's inventory of commonly used packing/crating materials appropriate to shipments handled under this requirement. The extent to which Contractor has materials available for packing/crating shipments.

1. Size and Location
2. The evaluation of the Contractor's facility to ensure that there is proper racking and square footage of space to provide the services of the size and scope called for by the contract.
3. The evaluation of the Contractors clear, unobstructed access to loading dock doors for the purpose loading and unloading trucks.
4. The extent to which the number of dock doors is adequate to meet the demands of this contract.
5. The evaluation of the facility's location in regards to whether it shares common walls with other commercial entities and if the nature of these other businesses adversely affects the security of DOS goods.
6. The extent to which the Contractor can demonstrate that the facility is not subject to flooding.

Adjectival Rating

Exceptional: Offeror's proposal describes a modern warehouse facility that the offeror currently occupies and utilizes. The have significant experience safely operating a warehouse operation very similar to that required in the RFP. The proposal provides very detailed descriptions of the proposed facilities amenities, construction, from lighting to ventilation, to dock doors. All facility requirements have been comprehensively addressed and exceeded in the proposal.

Very Good: Offeror's proposal demonstrates they have comprehensive knowledge and experience with safely operating a warehouse facility. The proposal provides very detailed descriptions of the proposed facilities amenities, construction, from lighting to ventilation, to dock doors. Most facility requirements have been more than adequately addressed in the proposal.

Satisfactory: Meets minimum requirements of Award Factor #1; FACILITIES. Offeror's proposal identifies a "to be" leased facility that adequately address the requirements of this factor and subfactors A through G.

Unsatisfactory- Does not adequately address the requirements of this Evaluation Factor and/or the technical approach to one or more subfactors is considered unacceptable.

FACTOR 2: MANAGEMENT CONTROL SYSTEM
DOS will evaluate the Contractor's plan for assuring the quality of policies, procedures, and controls that will be in place to ensure that contractual requirements and performance requirements are successfully met.

Subfactors
A. Quality Control/Staff Training.
1. Extent to which the contract has established procedures for assuring quality control in the receipt, inspection, inventorying, consolidation, export packing, temporary storage, and related services connected with the forwarding/receiving of government supplies, household effects (HHE) and official/privately owned vehicles belonging to the US Government and/or US Government employees. To include resolution procedures for when quality control is not met.
2. Extent to which the contractor will train their employees in performing these services, as well as ongoing training procedures
B. Contingency Plans/Monitoring Operations.
1. Extent to which emergency situations are dealt with and timely resolved as to mitigate delays in providing receiving and shipping services required under this contract.
2. Extent to which Contractor Management will monitor operations of services under this contract and advising the COR of shipping and receiving activities.
3. Extent to which transportation claims will be resolved timely and in a successful manner.
C. Corporate Financial Capability.
1. The level of risk on how the contractor will ensure and provide financial stability and capability during Contract performance for up to five years or more.
2. Extent to which the contractor is reliant on subcontractors, and if utilized will oversee their work and maintain over 51% level of effort for the prime contractor.
3. The extent of other government or commercial business and revenue related to the proposed facility, and level of reliance on Department of State revenue and freight volume to maintain operations at the proposed facility.

Adjectival Rating

Exceptional: Offeror's proposal demonstrates they have comprehensive knowledge and relative experience of practicing sound management controls and implementing training programs required to be successful. In addition, the offeror demonstrates they a have

significant relative experience managing U.S. Government warehouse and commercial operations with very favorable ratings and dynamic quality control and contingency procedures.

Very Good: Offeror's proposal demonstrates they have comprehensive knowledge and relative experience of practicing sound management controls and implementing training programs required to be successful. In addition, the offeror demonstrates they a have significant experience in quality control, and contingency procedures in warehouse operations similar to this requirement.

Satisfactory: Meets minimum requirements of Award Factor 2 and subfactors A through C. Offeror's proposal adequately demonstrates sufficient understanding of sound management controls and training requirements required to be successful. The offeror has some experience in quality control, and contingency procedures in warehouse operations similar to this requirement.

Unsatisfactory- Does not adequately address the requirements of this Evaluation Factor and/or the technical approach to one or more subfactors is considered unacceptable.

FACTOR 3: TECHNICAL EXPERIENCE
DOS will evaluate the company's s technical ability and experience related to this contract effort.

Subfactors
A. Completion of services for outbound shipments of personal effects, supplies or equipment.
1. Extent which the contractor demonstrates an understanding of the scope and responsibilities associated with outbound shipping requirements.
2. Extent by which the contractor identifies details of the specific tasks that will be executed supporting outbound shipping activities.
B. Completion of services for receiving shipments of personal effects, supplies or equipment.
1. Extent which the contractor demonstrates an understanding of the scope and responsibilities associated with the shipment receiving process.
2. Extent by which the contractor identifies details of the specific tasks that will be executed supporting shipment receiving activities.

C. Completion of services for outbound shipments of US Government owned and privately owned vehicles.
1. Extent which the contractor demonstrates an understanding of the scope and responsibilities associated with outbound shipping vehicles.
2. Extent by which the contractor identifies details of the specific tasks that will be executed supporting outbound shipping of vehicles.
3. Extent that the contractor demonstrates knowledge of vehicle inspection and preparation required for the outbound shipping of vehicles.

D. Completion of services for Remark/Re-band/Recoup/Storage/Receipt/Release of personal effects, and supplies or equipment for inbound and outbound shipments.
1. Extent which the contractor demonstrates an understanding of the scope and responsibilities associated with the marking and packing requirements associated with operating a cross-dock operation.
2. Extent by which the contractor identifies the materials required to recoup/repack shipments.

E. Locator System/WMS and Labeling of freight.
1. Extent which the contractor demonstrates and provides the requirements stated in Section C002 C; of a robust WMS system to manage freight, generate labels, maintain integrity and level of detail of Government freight, and track the location of freight in the warehouse.

F. Initial Set-Up. Extent to which the contractor will be fully ready and able to start receiving and shipping freight from their facility within 30 days of notification of award.
1. Extent which the contractor demonstrates an understanding of the level of effort and preparation required to begin receiving and shipping materials within 30 days of notification of award.

G. Warehouse and Cross Dock Experience.
1. The extent by which the contractor demonstrates they have relative warehouse cross dock experience.

Adjectival Rating

Exceptional: Offeror demonstrates comprehensive knowledge of the cargo handling requirements and associated record keeping and documentation services required by the RFP and has significant relevant experience in warehouse cross dock operations, including

packing and crating, and containerization. Offeror has an operational and detailed Warehouse Management System and freight labeling system. Offeror clearly and confidently demonstrates they require less than 30 days be fully ready and able to start receiving and shipping freight from their facility within 30 days of notification of award.

Very Good: Offeror demonstrates comprehensive knowledge of the cargo handling requirements and associated record keeping and documentation services required by the RFP. Offer has relevant past and current experience in warehouse cross dock operations, including packing and crating, and containerization. Offeror has significant experience with a Warehouse Management System and freight labeling system. Offeror clearly and confidently demonstrates they will be fully ready and able to start receiving and shipping freight from their facility within 30 days of notification of award.

Satisfactory: Meets minimum requirements of Award Factor #3. Offeror demonstrates sufficient understanding of the cargo handling requirements and associated record keeping and documentation services required by the RFP. Offer has relevant past experience in warehouse cross dock operations Offer has relevant past and current experience in warehouse cross dock operations, including packing and crating, and containerization. Offeror has experience with a Warehouse Management System and freight labeling system. Offeror demonstrates they will be fully ready and able to start receiving and shipping freight from their facility within 30 days of notification of award.

Unsatisfactory- Does not adequately address the requirements of this Evaluation Factor and/or the technical approach to one or more subfactors is considered unacceptable.

FACTOR 4: PAST PERFORMANCE
DOS will evaluate the company's s past performance related to this contract effort, and information submitted in completed Section J attachment Z.

Past performance relevancy assessment shall be assigned one of the pass/fail ratings below:

Past Performance Relevancy Considerations

Rating Definition
Relevant- Pass Present/past performance effort involved much of the magnitude of effort and complexities this solicitation requires, as is of similar to exact type of work or services.

Not Relevant- Fail Present/past performance effort involved little or none of the scope and magnitude of effort and complexities this solicitation requires. Poor performance on similar types of contracts was reported by another Government Agency or listed in CPARS or independently verified. For the purposes of this solicitation, a contractor with experience and past performance primarily engaged in Freight Forwarding is not considered relevant.

M.9 PRICE EVALUATION
The government will conduct a price analysis in accordance with FAR subpart 15.404-1 to determine the total offered price for the purpose of the Best Value technical trade-off analysis, establishing the best value award. The price analysis will be conducted based upon the data submitted in the Section B pricing spreadsheet of the solicitation, to include examination of the prices offered for the base and all option years. In evaluating the offerors proposed price, the Government will determine whether the proposed prices are reasonable based on competition. Certified cost and pricing data is not requested, but the government reserves the right to request certified cost and pricing data (if deemed necessary), in order to determine that the prices offered are fair and reasonable. The offeror's total estimated price (found in the Attachment B Total Contract tab) to include all option periods proposed in completed Attachment B will be compared to the other offeror's total estimated price in the corresponding Attachment B in order to determine the price rankings and reasonableness of the technically evaluated offerors.

END OF SOLICITATION