DEPARTMENT OF VETERANS AFFAIRS

Justification for Single Source Awards IAW RFO 12.102(a)
For
Over Micro-Purchase Threshold but Not Exceeding the Simplified Acquisition Threshold

Acquisition Plan Action ID:__36C262-26-AP-3225__
JOFOC Log Number: FY26 – RPO Activations – 1336

1. **Contracting Activity:** Department of Veterans Affairs, Regional Procurement Office West Admin – Activations Branch II, VA Greater Los Angeles Healthcare System (VAGLAHCS)

   2237: 691-26-2-5661-0003

2. **Brief Description of Supplies/ Services required and the intended use/Estimated Amount:**

   The VAGLAHCS, Strategic, Facility, and Master Planning program office is requesting Furniture, Fixtures, and Equipment (FFE), specifically, Dexis brand name only, Dental Imaging Intraoral Radiographic Unit and Sensor equipment to activate the Bakersfield Community Based Outpatient Clinic (CBOC). The newly constructed Bakersfield CBOC is being built with six operating rooms equipped for a Dental Imaging System. The dental imaging equipment supports the dentist to diagnose and treat oral health issues by providing a clear view of the inside of the mouth.

Part No.	Description	Quantity
0.805.9530	Dexis Imaging FOCUS IntraOral X-ray Unit – 85” arm reach	6 each
1.013.2916	Dexis Imaging IXS Combo Kit – Includes Size 1 and Size 2 Sensor	6 each
0.805.6300	Dexis Imaging OP 3D Pan Upgradable (2D Unit)	1 each

   The estimated cost for the equipment is [redacted].

3. **Unique characteristics that limit availability to only one source, with the reason no other supplies or services can be used:**

   Statutory Authority:
   In accordance with Revolutionary Federal Acquisition Regulation Overhaul (RFO) Part 6.103-5(b)(2), Authorized or required by statute and Authority 41 USC 3304(a)(5), the Department of Veteran Affairs need is for a brand-name commercial product for authorized resale.
   Dexis is the standard dental imaging system used throughout Veterans Integrated Service Network 22. Dental staff across the VA Greater Los Angeles Healthcare system are comfortable, competent, and trained with the Dexis product line and the use of this equipment system. A different dental imaging delivery system would require additional dental

staff training and the need to fund the training of the dental staff on new equipment; additional training of Bio-Medical Engineering staff in the repair of the equipment and the need to fund the training of the staff for repair to a new equipment system; an update of standard operating procedures for utilization of the new dental imaging system equipment; and the subsequent need for a new service agreement to maintain the new and different dental imaging equipment.

The Dexis Pano has an approved Enterprise Risk Analysis (RITM4291644) and meets VA cybersecurity requirements. These systems have previously been successfully implemented throughout Greater Los Angeles and standardization of Dexis allows the facility to streamline deployment, clinical use and training, site-to-site integration, and service response times. Additionally, Dexis IXS sensors have consistently demonstrated reliable compatibility with the facility's Medical imaging Picture Archiving and Communication System (MiPACS) system.

The award and use of different dental imaging system equipment would have an adverse impact on the mission by delaying the opening of the Bakersfield CBOC to provide improved care for veterans. Delay of the opening of new medical facility would be pending the dental staff on comfortability, competency, and training on the new dental imaging system equipment and procedures.

4. Description of market research conducted and results or statement why it was not conducted:

The Contracting Officer conducted a review of previous procurements made within the last eighteen (18) months; publicized a sources sought notice, and reviewed Government-wide databases for commercial availability for Dental X-ray equipment.

The review of previous procurements resulted in the following:

1. [redacted] resulted in a single source justification and approval for "brand name only" and determined there was only one source available to supply the required equipment for the brand name only procurement. Subsequently, purchase order ([redacted] was awarded to [redacted], an SDVOSB, for [redacted] for identical Dental Imaging Equipment for Northport VA Medical Center from Network Contracting Office 2. An individual determination of domestic non-availability waiver, pre-solicitation procurement stage, was approved by the Made in America Office (MIAO) June 6, 2025.

2. [redacted] resulted in a full and open competitive solicitation [redacted] and subsequent [redacted] was awarded to Dental Imaging Technologies, a large business, for [redacted] for identical Dental Imaging Equipment for the Lancaster CBOC with VA Greater Los Angeles Health Care System. An individual determination of domestic non-availability waiver, post solicitation procurement stage, was approved by the MIAO August 25, 2025.

The results of market research from previous procurements determine that there are no domestic sources that are technically acceptable for the dental x-ray equipment.

A sources sought notice, 36C24W26Q0060 was publicized to contract opportunities (SAM.gov) on February 17, 2026, and closed on March 16, 2026. Six (6) responses were received as follows:

1. [redacted]): Unknown product type identified in the response to sources sought notice. Unresponsive to additional requests for details to be offered for a solution to the dental equipment requirement and the country of origin. [redacted] is an SDVOSB.

2. [redacted] provides a non-brand name option for the dental imaging equipment, [redacted]. Country of origin for the non-brand name option is France; therefore, a non-domestic equipment solution. [redacted] is an SDVOSB.

3. [redacted] provides a non-brand name option for the dental imaging equipment, [redacted]. Country of origin for the non-brand name option is Finland; therefore, a non-domestic equipment solution. [redacted] is an SDVOSB.

4. [redacted] – [redacted] provides a non-brand name option for the dental imaging equipment, [redacted]. Country of origin for the non-brand name option is Italy; therefore, a non-domestic equipment solution. [redacted] is a woman owned small business.

5. [redacted] provides an exact match solution for the dental imaging equipment. Country of origin for the brand name equipment is Finland; therefore, a non-domestic equipment solution. [redacted] is an SDVOSB and has [redacted]

6. [redacted] provides an exact match solution for the dental imaging equipment. Country of origin for the brand name equipment is Finland; therefore, a non-domestic equipment solution. [redacted] is a HUBZone small business.

Market research results from the sources sought notice determine that there are no domestic sources that are technically acceptable for the dental x-ray equipment.

Department of Commerce resources—including Manufacturing USA Institutes, the International Trade Administration (ITA), Industry and Analysis (I&A), the U.S. Commercial Service, and SelectUSA were reviewed for information on the domestic availability of Dexis Imaging equipment. These searches returned no results for the imaging equipment.

Government-wide databases for commercial availability resulted in the following:

1. The contracting activity located 57 possible SDVOSB sources of supply using NAICS code 339114, Dental Equipment and Supplies Manufacturing by searching the Small Business Administration's (SBA) small business search database. The contracting activity received four responses to the sources sought notice (36C24W26Q0060) posted for Dental X-ray equipment from interested SDVOSBs identified from the SBA search.

2. General Service Administration (GSA) Advantage database was searched using brand name "Dexis" and "Dental X-ray equipment" with zero results for opportunities from multiple award schedule (MAS) contract holders.

3. GSA eLibrary database was searched using source 65 II C, Dental Equipment and Supplies, specifically, Category C-37B Dental Radiographic Equipment - Digital. Ten (10) contractors are MAS contract holders; however, none of the 10 contractors responded to the publicized sources sought notice (36C24W26Q0060) requesting availability to support the Dental X-ray equipment requirement, brand name.

4. GSA eLibrary database was searched using source 65 II C, Dental Equipment and Supplies, specifically, Category C-37A Dental Radiographic Equipment - Conventional. Seven (7) contractors are MAS contract holders; however, none of the 7 contractors responded to the publicized sources sought notice (36C24W26Q0060) requesting availability to support the Dental X-ray equipment requirement, brand name.

Market research conducted of Government-wide databases by the Contracting Office found no domestic end products available from the marketplace or any responding industry sources.

5. **Contracting Officer's Certification:** Purchase is approved in accordance with RFO 12.102(a). I certify that the foregoing justification is accurate and complete to the best of my knowledge and belief. The Justitication for brand-name descriptions under RFO Part 6.103(d) will be posted with the solicitation. A determination of price reasonableness will be completed based on competition.

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Lynn Pettit
Contracting Officer

Date