

Question and Answer Set #3

Q#	Section/Document(s)	Page #	Question/Request for Change	Bidder's Rationale for Change Request	Answer
1	Addendum 2/3 revised ATTACHMENT 15.5: TECHNICAL LEAD - QUALIFICATIONS FORM, Requirement #15 (Desirable Scored)	144	Addendum 2/3 revised ATTACHMENT 15.5: TECHNICAL LEAD - QUALIFICATIONS FORM, Requirement #15 (Desirable Scored), to require six (6) additional years of Requirement #13 experience in lieu of a Master's Degree (9 years total), regardless of whether the candidate holds a Bachelor's Degree. For the Technical Lead role only, the Bidder requests a two-tier structure: Bachelor's Degree, no Master's: two (2) additional years of Requirement #13 experience (5 years total) to earn the Requirement #15 points. Neither degree: current six (6) additional years / nine (9) years total remains unchanged.	Requirement #15's current structure effectively stacks the Master's Degree substitution on top of a candidate's existing Bachelor's Degree, requiring nine (9) years of Salesforce-specific experience even from a candidate whose education already satisfies the Bachelor's-level mandatory requirement. This means a Bachelor's Degree holder's foundational qualifications are not being factored into this desirable qualification, once a candidate lacks a Master's, they must reach the same nine-year bar as a candidate with no degree at all. For a Technical Lead who already holds a Bachelor's Degree, their education should serve as the base already satisfied, with an additional two years of Requirement #13 experience (five (5) years total) sufficient to demonstrate the advanced expertise this desirable qualification is intended to reward. This change would expand the pool of qualified Technical Lead candidates by recognizing the Bachelor's Degree candidates already hold, rather than requiring them to independently accumulate nine years of narrow, platform-specific experience.	See revisions in EDD RFP 3475 for Salesforce M&O, Addendum 4, Part 2, ATTACHMENT 15.1 ENGAGEMENT MANAGER – QUALIFICATION FORM, 15.3 PROJECT MANAGER – QUALIFICATION FORM, 15.5. TECHNICAL LEAD – QUALIFICATION FORM and Exhibit A, Statement of Work, Section 11.1. ENGAGEMENT MANAGER, 11.2. PROJECT MANAGER and 11.3. TECHNICAL LEAD.