DEFENSE LOGISTICS AGENCY
WEAPONS SUPPORT
POST OFFICE BOX 3990
COLUMBUS, OH 43218–3990

MARKET SURVEY QUESTIONNAIRE

DATE: 08/10/2026
REPLY TO: DLA Weapons Support- Columbus (614) 693-2952 / Email: brandon.preece@dla.mil

SUBJECT: Indefinite Delivery Contract Market Research Questionnaire

This is **NOT** a request for quote/proposal. DLA Weapons Support is considering a solicitation and subsequent award of an Indefinite Delivery Contract (IDC), a type of Indefinite Quantity Contract (IQC)*.

***Indefinite Quantity Contract (IQC):** These contracts are intended for use with item(s)/NSN(s) for which recurring demands are anticipated, and as a means of reducing the time and expense required to solicit and make repetitive individual awards. Establishment of an IQC (called a "Basic Contract") will permit future Purchase Requests (PR) to be awarded by issuing a delivery order against the basic contract. All terms, conditions, and pricing are negotiated/awarded up front with the basic, allowing the delivery order to be issued quickly. Most contract terms will be for a one (1) up to a three (3) year base period with the possibility of two (2), up to four (4) option years. The item(s)/NSN(s) on the contract will be ordered on each delivery order (DO) on an as needed basis. The delivery order quantities are estimated based on previous and forecasted demands, and the contractor will be guaranteed a minimum order value as specified in the contract.

The following item(s) are being considered for possible solicitation:

NSN	NOMENCLATURE	APPROVED SOURCE (CAGE) or DRAWING NUMBER	PART NUMBER
2040-01-357-9117	Hatch, Marine	DWNG: TDP Rev B Gen 2 IAW BASIC DRAWING NR 70876 8100-1252-0235 REVISION NR L DTD 04/11/2008	

As a potential supplier of this item, we are asking that you fill out this market survey to the best of your knowledge so that we can generate a realistic and beneficial solicitation. Contact the sender of this survey if you have any questions.

YOUR INFORMATION:

Company name and CAGE code: _____

Printed name and signature: _____

Company phone and email: _____

I. GENERAL QUESTIONS

1. Details of your company
   Status:
   ☐ Manufacturer ☐ Dealer/Distributor
   If you are a dealer/distributor, who is the manufacturer? _____
   Size:
   ☐ Large ☐ Small business
   If you are a small business, what socio-economic group (if applicable)? _____

2. If you are the manufacturer/OEM, do you presently have a commercial distribution network?
   ☐ Yes ☐ No

If yes, are these dealers exclusive?

☐ Yes ☐ No

If yes, can dealers access each other's inventory levels?

☐ Yes ☐ No

II. COMMERCIAL QUESTIONS

Determination of this item to be commercial will have a significant impact as this will allow for streamlined commercial procedures under FAR Part 12 and FAR subpart 13.5 to be used – fewer FAR requirements will apply to the contract and certified cost and pricing data will not be required.

1. Has the item been determined to be a commercial item by a military department, defense agency, or another component of DoD?

☐ Yes ☐ No

If yes, please provide the contract number and Government POC: _____

_____

2. Is the ***exact*** item sold to non-Governmental customers in the same form without modification?

☐ Yes ☐ No

3. Is a ***similar*** item sold in the commercial market place (meaning these items do not have to be identical, but are closely related)?

☐ Yes ☐ No

If yes to #2 or #3, what is the commercial use/application (commercial aircraft or vehicles)? _____

_____

If yes to #2 or #3, are there ***published*** catalogs or price listings?

☐ Yes ☐ No

Please indicate how we can obtain a copy of this published data: _____

_____

If yes to #2 or #3, is there a website, brochure, or other announcement of the item to the general public?

☐ Yes ☐ No

Please indicate how we can obtain a copy or access to this data: _____

_____

If yes to #2 or #3, can you provide:

A ***complete*** set of drawings for this item for review, so that the Government can do an Independent Government Cost Estimate (IGCE)?

☐ Yes ☐ No

An ***un-redacted*** commercial sales history, which is the Government's preferred documentation?

☐ Yes ☐ No

If no, can you provide redacted data reflecting at least the commercial purchaser, item number, and date of sale?

☐ Yes ☐ No

If no, please explain:

_____

_____

NOTE: Your un-redacted invoices and/or drawings can be marked "Proprietary and Confidential" as we will only use them for determination for price reasonableness. They will also be Source Selection Information per FAR 2.101 and 3.104, will only be used for the solicitation which will be the result of this market research, and will not be published or made public.

If yes to #3, list customization or modifications, if any, available for commercial customers: _____

_____

If yes to #3, is the military equivalent of the item manufactured on the same production line as the commercial item?

☐ Yes ☐ No

If yes to #3, what are the differences between the commercial and military equivalents of the item (size/fit, performance tolerances, specialized coatings):

_____

If yes to #3, what are the similarities between the commercial and military equivalents of the item (use, purpose, physical characteristics):

_____

If yes to #3, can you provide drawings, bill of materials, or other product data to identify similarities and differences between the commercial and military equivalents of the item?

☐ Yes ☐ No

III. INFORMATION OTHER THAN COST OR PRICING DATA

Certified Cost or Pricing Data is **NOT** required for commercial item(s)/NSN(s). However, for a commercial item exception, the offeror shall submit, at a minimum, information on prices at which the same item or similar items have previously been sold in the commercial market that is adequate for evaluating the reasonableness of the price for this acquisition. Failure to provide adequate information upon request may result in the solicitation being cancelled with no award being made. Questions can be addressed to the Contract Specialist, your cognizant DCAA or DCMA office, or the DLA Land & Maritime Business Counseling Center (BCC) at 1-800-262-3272 or email: DSCC.BCC@dla.mil.

1. Do you fully understand these requirements for Certified Cost or Pricing Data or Information Other Than Cost or Pricing Data requirements?

☐ Yes ☐ No

IV. INDEFINITE DELIVERY CONTRACT RELATED QUESTIONS

1. Is your company interested in pursuing an IDC for any or all of these item(s)/NSN(s)?

☐ Yes ☐ No

If no, please explain why you are not interested in pursuing an IDC: _____

_____

2. The standard for an IDC is a three-year base period; will you agree to the three-year base period?

☐ Yes ☐ No

If no, please explain why you would not agree to the three-year base period: _____

_____

3. How many option periods (assuming one year in length) would you quote with a three-year base period?

☐ 1 ☐ 2 ☐ None

4. Please provide any additional information that you feel would help us set up the most beneficial base period/option period structure: _____

_____

V. DELIVERY QUESTIONS

1. Is there a maximum quantity that you could deliver for the item(s)?

☐ Yes ☐ No

If yes, what would the maximum quantity be? _____

2. Would a minimum delivery order quantity apply to these NSNs?
   ☐ Yes ☐ No
   If yes, what would the minimum quantity be? _____

3. What is your approximate best delivery (in days) for this item?
   _____

VI. MISCELLANEOUS QUESTIONS

1. The Government typically establishes a Guaranteed Minimum amount for each contract, ranging anywhere from 1% to 10% of the forecasted Annual Demand Quantity/Value. Would a higher guaranteed minimum percentage affect your pricing?
   ☐ Yes ☐ No
   Please explain: _____
   _____

2. Do you offer quantity/price breaks for this item and if so, please provide below:
   _____
   _____
   _____
   _____

VII. ADDITIONAL INFORMATION OR COMMENTS

Please include any additional information or comments that you feel would be pertinent to a potential solicitation and have not been covered in this document:

_____
_____
_____
_____
_____
_____
_____

Please return this market survey within **7** business days of receipt, if possible. We sincerely appreciate your time and thank you for providing this information.

Regards,

Brandon Preece
Contracting Officer
FMS Tactical Team
DLA Weapons Support