DEPARTMENT OF THE AIR FORCE
AIR EDUCATION AND TRAINING COMMAND

24 July 2026

MEMORANDUM FOR 82 CONS/PKA

FROM: 361 TRS/CC

SUBJECT: Sole Source Justification for Philips Federal-OMAX Water Jet Cutting System

1. **Description of the supply/services:** This request is for the procurement of an OMAX 1515/M30 Waterjet Cutting System. This system will replace a permanently damaged and discontinued CNC plasma cutting system currently used by the Aircraft Metals Technology section for the 361 Training Squadron at Sheppard AFB, TX.

2. **Efforts to obtain competition:** Due to instructor experience and career field-wide use of OMAX waterjet systems, the Aircraft Metals Technology section is seeking to acquire a new system from OMAX Corporation via its exclusive federal distributor, Phillips Corporation (Federal Division). A notice of intent to award a sole-source contract will be posted on SAM.gov to identify any other potential vendors and assess market capabilities before proceeding.

3. **Market research:**. Market research confirms that Phillips Corporation (Federal Division) is the exclusive government distributor for OMAX waterjet equipment, as stated in the attached letter from OMAX dated January 4, 2024. In accordance with RFO 6.103-1, "Only one responsible source and no other supplies or services will satisfy agency requirements." Phillips Federal is the only authorized source for purchasing new OMAX systems and obtaining maintenance from OMAX-certified technicians for the U.S. Government.

4. **Statement of actions, if any, the Agency may take to remove or overcome any barriers to competition before making subsequent acquisitions for the supply/services required:** To foster competition for future acquisitions, the agency will periodically monitor the commercial marketplace to determine if OMAX alters its business practices to authorize additional third-party distributors or service providers. Currently, a sole-source award to Phillips Federal is justified because OMAX, as the Original Equipment Manufacturer (OEM), possesses the unique capabilities and proprietary data essential for this requirement.

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JACOB R. SPILLER, Maj, USAF
Commander, 361 TRS

1st Ind, 82 CONS/PKA

The above justification is accurate and complete to the best of my knowledge and belief.

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Contracting Officer

2nd Ind, 82 CONS/PKA

Approved/Disapproved

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Chief, Base / Specialized Acquisition Team