RFI Information and 🔴 Required Responses Checklist

RFI No. 36C25926Q0752 — Echocardiography Cardiac Exam Beds

Department of Veterans Affairs, Network Contracting Office 19, Salt Lake City VAMC, Salt Lake City, UT

The Department of Veterans Affairs, Network Contracting Office 19, is seeking potential sources for an agreement to provide **Echocardiography Cardiac Exam Beds** for the Salt Lake City VAMC. This notice is issued under **NAICS 339112 — Surgical and Medical Instrument Manufacturing (1,000 employee size standard)**.

As part of our ongoing market research, we also require clarification on your firm's ability to perform in full compliance with the following small business contracting regulations applicable to the Veterans First Contracting Program (VFCP):

Limitations on Subcontracting (LOS) — FAR 52.219-14: Ensures SDVOSB/VOSB businesses do not serve as pass-throughs for large entities. Applicable to all set-aside and sole source contracts under the VFCP, this rule requires that, for contracts for supplies/commodities (other than from a nonmanufacturer of the item), the prime contractor not pay more than 50% of the amount paid by the Government to subcontractors that are not similarly situated entities, excluding the cost of materials. Any such subcontracts must be awarded to SDVOSBs/VOSBs.

Ostensible Subcontractor Rule — 13 C.F.R. § 121.103(h)(4): Prohibits a small business prime contractor from being unduly reliant on a subcontractor to perform the primary and vital requirements of a contract.

Nonmanufacturer Rule — 13 C.F.R. § 121.406: Where a firm does not manufacture the end item itself, requires the firm to supply the product of a domestic small business manufacturer, unless a waiver applies.

Buy American Act (BAA) / Build America, Buy America Act (BABA) — FAR Part 25, FAR 52.225-1 et seq.: Requires that supplies acquired for public use be domestic end products, meaning the item is manufactured in the United States and the cost of domestic components exceeds the applicable component threshold, unless an exception or waiver applies (e.g., commercially available off-the-shelf (COTS) item exception, nonavailability, unreasonable cost, or public interest waiver).

Trade Agreements Act (TAA) — FAR 52.225-5: Where applicable based on the estimated contract value, requires that end products be substantially transformed in the United States or a designated country to be considered compliant, unless an exception applies.

Notice to Potential Offerors

- All offerors who provide goods or services to the United States Federal Government must be registered in the System for Award Management (SAM) at https://sam.gov.
- All Service-Disabled Veteran Owned Small Businesses or Veteran Owned Small Businesses who respond must be registered with the U.S. Small Business Administration VetCert Registry at https://veterans.certify.sba.gov.
- This is a Sources Sought / Request for Additional Information notice **ONLY** and is **NOT** a request for proposals or quotes. This notice is neither a request for competitive proposal nor a solicitation. It is issued solely to assist the VA in determining sources and evaluating small business contracting compliance. A solicitation, if issued, will be announced separately, and all interested parties must respond to that solicitation independently of this response.
- Responses to this notice do not constitute a request to be added to a prospective bidders list or to receive a copy of any future solicitation.
- Information received will be used solely to determine whether to conduct a competitive procurement and to assess compliance with applicable small business regulations. This notice does not represent a commitment by the Government to pay for any costs incurred in preparing or submitting a response.

Business Size Information (select all that apply)

☐ Small Business ☐ Emerging Small Business ☐ Certified under Section 8(a) of the Small Business Act ☐ Small Disadvantaged Business ☐ HUBZone ☐ Woman Owned ☐ Veteran Owned Small Business ☐ Large Business ☐ Certified Service-Disabled Veteran Owned Small Business

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FIELD	🔴 RESPONSE — ALL VENDORS MUST ANSWER
Company Name:	
GSA/FSS Contract Number (if applicable):	
SAM Unique Entity ID Number:	
Address:	
Contact Name:	
Phone Number:	
Email:	
Is the product manufactured in the USA?	
If not, please list country of origin:	
Is the product Buy American Act compliant?	
Is the product TAA compliant?	

🔴 REQUIRED RESPONSES CHECKLIST — ALL VENDORS MUST ANSWER

Please provide a written response to each of the following questions in the space provided. Incomplete responses may impact the Government's ability to evaluate your firm's eligibility.

1. Work Distribution — What percentage of the contract work will your firm perform directly versus subcontract out? *(Invoicing & scheduling does not constitute 51%)*

Response:

2. Primary Performance — Who will perform the primary and vital requirements of this contract — your firm's employees or a subcontractor? *(If licenses, certifications, or manufacturer authorizations are required, specify who will hold them?)*

Response:

3. Ostensible Subcontractor — Will your firm be unduly reliant on any single subcontractor to perform the primary and vital requirements of this contract?

Response:

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4. Similarly Situated Entities — Will any subcontractors used be similarly situated entities (i.e., also certified SDVOSB/VOSB), or other than similarly situated entities?

Response:

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5. Limitations on Subcontracting — Can your firm certify compliance with the 50% subcontracting limitation described above (excluding cost of materials)?

Response:

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6. Nonmanufacturer Rule — Does your firm manufacture the Echocardiography Cardiac Exam Bed itself, or does it supply the product of another manufacturer? If the latter, identify the manufacturer and confirm whether it qualifies as a domestic small business manufacturer, or whether a waiver will be requested.

Response:

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7. Manufacturer Authorization — If your firm is not the manufacturer, do you hold a current letter of authorization/distributorship to sell this manufacturer's product?

Response:

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8. Buy American Act Compliance — Is the end product a domestic end product under the Buy American Act, qualifying for an exception (e.g., COTS item) or will your firm be requesting a waiver? Please identify the country of origin/manufacture of the end product and its major components.

Response:

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9. TAA Compliance — If the Trade Agreements Act applies to this acquisition, will the end product be substantially transformed in the United States or a TAA-designated country? Please identify the country of substantial transformation.

Response:

📌 RESPONSE DEADLINE

Responses are due no later than August 19, 2026, at 12:00 PM CST. Submit via email only to:
thomas.parsons2@va.gov